

# MID REIT, Inc. 1st Period Results

(Ending Dec. 2006)



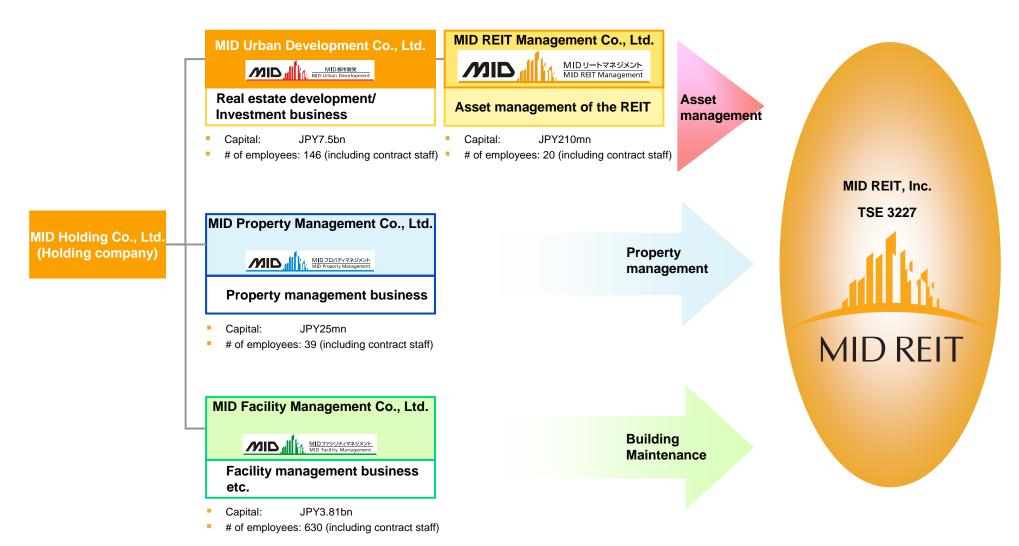
**MID REIT Management Co., Ltd.** 

### I. Who is MID REIT?



### Who is MID REIT?





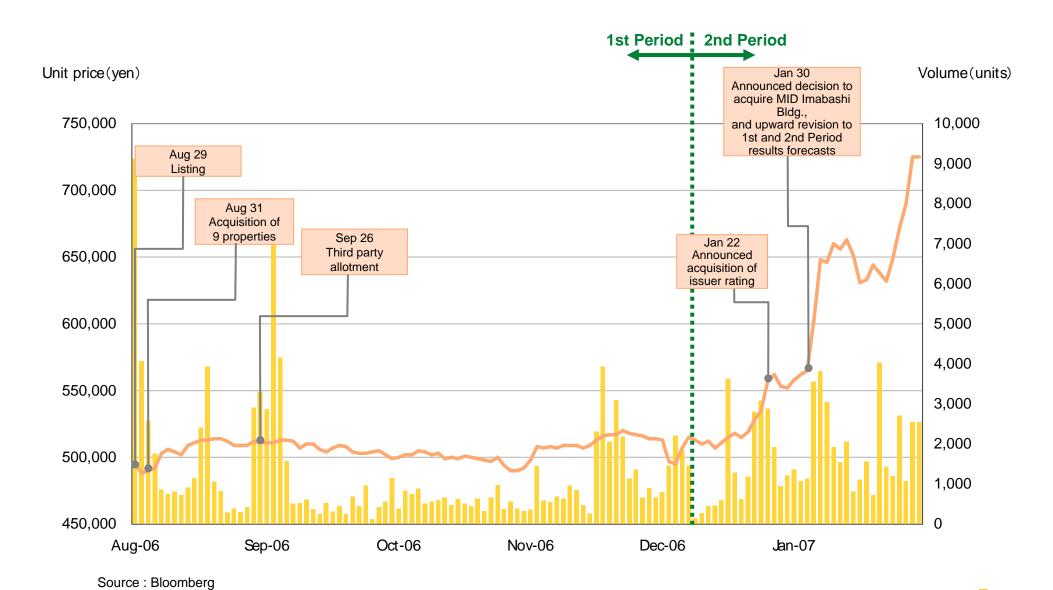
#### Notes:

- 1 Of the above, concerning the capital amount, this is the amount of capital on the date of the securities filing, and for the # of employees, this is as of 3/31/06, and for the sales volume amount, this is listed as of fiscal year end ending in December 2006.
- 2 As of Dec. 31, 2006, Aetos Japan LLC holds 87.6% of the outstanding common stock of MID Holding Corp., in several funds entrusted for asset management.



### I—2 Unit price performance



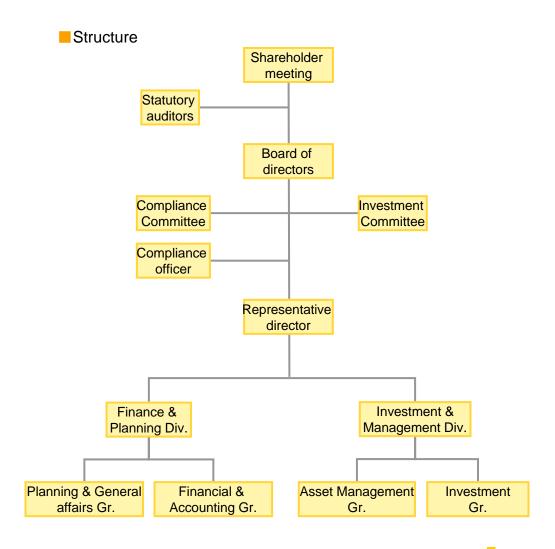




## I-3 Asset manager—MID REIT Management Co., Ltd.



Company Overview (As of Dec 31, 2006)			
Name	MID REIT Managemen	t Co., Ltd.	
Location	Dojimahama 1-4-4, Kita	a-ku, Osaka	
Establishment	September 1, 2005		
Capital	JPY 210 mn		
Shareholder	MID Urban Developme	ent Co., Ltd.(100%)	
# of employees	20 (including contract staff)		
Officers	President & CEO Kenji Kamio		
	Director Masayuki Irie		
	Director Hiroshi Uemura		
	Statutory Director Noriyuki lijima		
	Statutory Auditor	Yoshito Tanaka	
Business Description	Asset management of Investment trust		
Regulatory approval	Discretionary transaction agent license (Minister of Land, Infrastructure and Transportation, Approval No 50) License for asset management of investment trust (Prime Minister, No64) Real estate agent license (Governor of Osaka Prefecture (1), No51806)		





### I–4 Investment Highlights



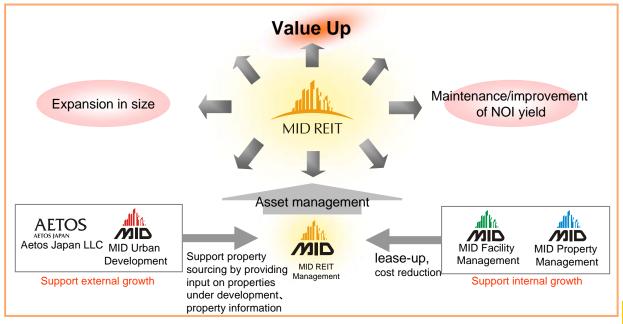
Focusing on Osaka area and office properties

- More than 70% of the portfolio to be invested in Osaka area, which is one of the best economic sizes in Japan
- More than 70% of the portfolio to be invested in Office properties, which have numerous opportunities for investment, and are investment subjects with liquidity and stability

**Consisting of OBP's** large-scale office buildings



Utilizing the collective capacity of the MID group and cooperation with AETOS

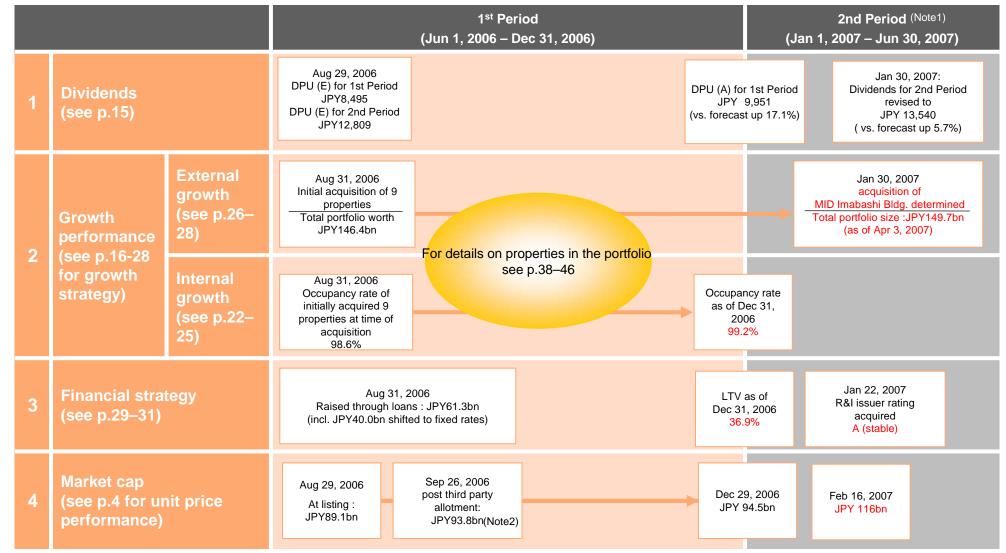


## II. 1st Period Results Highlights



### II – (1) Track record since listing date (Aug 29, 2006)





#### Notes:

- 1 Data for 2nd Period as of Feb 16, 2007
- 2 Implemented together with the public offering at listing



### II – 2 1st Period Results highlights



	1st Period (A) (Jun 1, 2006 - Dec 31, 2006)	Forecasts on 1st Period Announced on Aug 29, 2006	Difference	
Net operating days	123days	123days	_	
Operating income	JPY4,129mn	JPY4,111mn	JPY18mn ←	Increase in rental income and occupancy
Operating profit	JPY2,385mn	<del>-</del>	_	reduction in repairs costs (JPY14mn)
Income before taxes	JPY1,829mn	JPY1,609mn	JPY220mn ←	correction in amount of interest paid (JPY109mn)
Net income	JPY1,827mn	JPY1,607mn	JPY220mn	correction in amount of IPO- related expenses (JPY46mn)
DPU	JPY9,951	JPY8,495	JPY1,456 ←	■ increase in retained earnings  JPY1,162
				effect from reduction in # of units to be issued (189,200 units →183,625units) JPY294



### II – ③ Financial and accounting highlights



Indices	S	1st Period (A) (Note1) (Jun 1, 2006– Dec 31, 2006)	Comments	
Net operating days		123days	_	
NOI from property leasing		JPY3,276mn (JPY2,914mn)	Property income + Depreciation & Amortization	
NOT HOLL property leasing	adjusted to the whole period (Note 2)	JPY4,861mn (JPY4,323mn)	Property income + Depreciation & Amortization	
NOI yield from property leasing	ng (p.a.)	6.6% (5.9%)	NOI from property leasing (annualized)/Total acquisition cost of properties held at year end	
Funds from operations		JPY2,379mn (JPY2,016mn)	Net income + Depreciation & Amortization	
(FFO)	adjusted to the whole period (Note 2)	JPY3,530mn (JPY2,992mn)	Net income + Depreciation & Amortization	
FFO per unit		JPY12,957 (JPY10,982)	FFO / Total units outstanding	
PPO per unit	adjusted to the whole period (Note 2)	JPY19,225 (JPY16,295)	PPO2 Total units outstanding	
Return on assets (ROA)		3.3%	Income before taxes [annualized]/(Total assets at beginning of period (Note 3)+Total assets at end of period)/2	
Return on Equity (ROE)		6.0%	Net income [annualized]/(NAV at beginning of period (Note 3)+NAV at end of period)/2	
NAV per unit		JPY502,110	NAV at end of period/Total units outstanding	
Loan to Value (LTV)		36.9%	Interest-bearing debt at end of period/Total assets at end of period	
Debt service coverage ratio (I	OSCR)	9.9	Net income before interest and depreciation/Interest expense	
Price book-value ratio (PBR)		1.03	Unit Price (Closing price on Dec 29)/NAV per unit	
Price earning ratio (PER)		17.4	Unit Price (Closing price on Dec 29)/Net income per unit	
FFO multiple		13.3	Unit Price (Closing price on Dec 29)/FFO per unit	

#### Notes:

- 1 Figures in brackets indicate figures that include estimated charge for the period including real estate taxes for the 9 properties that were initially acquired such as property tax and city planning tax (Net operating days: JPY362mn, adjusted to period: JPY538mn, annualized: JPY1,076mn)
- 2 Calculated by 1st Period (A)/123days\*365days/2
- 3 Indicates total assets and NAV as of Aug 31, 2006 which is the actual date of management start of the initially acquired 9 properties



### **II** – 4 Income Statement



■Income Statement			JPY'000)	Deta	ils of property incom	е	(JPY'000
Description		1 <sup>st</sup> Period 06 - Dec 31, 200	· ·		Rent	3,082,142	•
1.Operating income			(%)		CAM	701,836	
Property income	3,890,090				Parking income	106,111	
other property income	239,851	4,129,941	100.0	_			
2.Operating expenses							
Property expenses	1,405,284			Detail	s of property expens	es	(JPY'000
Asset management fees	293,679				Property management fees	447,733	
Asset custody fees	2,000				Utilities	321,101	
Administration fees	16,296						
Compensation paid to directors	12,600			<b>\</b>	Insurance premium	12,353	
Other operating expenses	14,933	1,744,795	42.2		Maintenance & repairs	41,097	
Operating profit		2,385,146	57.8		Depreciation &	552,094	
3.non-operating income					Amortization Real estate taxes	0	(Note 1)
Interest income	131	131	0.0		Other Property expenses	30,904	
4.Non-operating expenses				L	——————————————————————————————————————		
Interest expense	266,799				Note:		
Loan related expenses	49,910				1 Acquisition cost of the initially	acquired 9 prop	erties
Amortization of initial expenses	17,155				includes property tax and city planning tax and ther these taxes are not reported under Property expens		
Issue costs of new units	95,812				mese taxes are not reported di	ndor i toperty ex	penses
Expenses related to listing of new units	118,269						

13.5

44.3

44.3

0.1

44.2

Other non-operating expenses

Unappropriated retained earnings

Income before taxes

EBIT

Income taxes

Net income

Tax adjustments

8,136

1,975

△40

556,085

1,829,193

1,829,193

1,827,257

1,827,257

1,935



### **II- S** Balance sheet



■Balance sheet (JPY'000)

Balarice Silect			(JPY'000)
Description	1st Period (as of Dec 31, 2006)		
			(%)
(ASSETS)			
I Current assets			
Cash and deposits		9,651,314	
Entrusted cash and deposits		6,602,045	
Notes receivable		210,921	
Consumption tax receivable		2,284,362	
Prepaid expenses		29,880	
Deferred tax assets		40	
Total Current assets		18,778,565	11.3
II Non-current assets			
1.PPE			
Entrusted buildings	47,536,817		
Total depreciation and amortization	△551,747	46,985,069	
Tools, Furniture & Fixtures	4,179		
Total depreciation and amortization	△331	3,847	
Landed property		100,233,860	
NET PPE		147,222,777	88.5
2.Intangible assets			
Software		1,466	
Total intangible assets		1,466	0.0
3.Investment & Management			
Security deposits		10,000	
Long-term Prepaid expenses		256,027	
Total investments and other assets		266,027	0.2
Total non-current assets		147,490,271	88.7
Total Assets		166,268,837	100.0

Incl. Capex accrued during the period	81,667 thousand yen
(see p.42 for details on pro	operties)

		(	JP 1 000)
Description	1 <sup>st</sup> Period (as of Dec 31, 2006)		
			(%)
(LIABILITIES)			
I Current liabilities			
Accounts payable-trade		220,200	
Accounts payable		373,341	
Accrued expenses		4,422	
Accrued income taxes		1,949	
Rent received in advance		730,943	
other Current liabilities		280,329	
Total Current liabilities		1,611,186	1.0
II Non-current liabilities			
Long-term debt		61,300,000	
Safety and guaranty deposits received		8,513,761	
Tenant leasehold and security deposits		2,644,017	
Total Non-current liabilities		72,457,779	43.5
Total Liabilities		74,068,965	44.5
(SHAREHOLDERS' EQUITY)			
I Shareholders' equity			
1.Total investment		90,372,613	54.4
2.Retained earnings			
Unappropriated retained earnings		1,827,257	
Total retained earnings		1,827,257	1.1
Total shareholders' equity		92,199,871	55.5
Total Shareholders' Equity		92,199,871	55.5
Total Liabilities and Shareholders' Equity		166,268,837	100.0



# **II**−6 Statement of Cash Flows / Retained Earnings



■ Cashflow statement (JPY'000)

Description	■ Cashilow statement	(3F1 000)
EBIT         1,829,193           Depreciation & Amortization         552,094           Amortization of long-term prepaid expenses         29,272           Amortization of issue costs of new units         95,812           Interest income         Δ131           Interest expense         266,799           Increase/decrease in Notes receivable         Δ210,921           Increase/decrease in Consumption tax receivable         Δ2,284,362           Increase/decrease in trade accounts payable         220,200           Increase/decrease in rent received in advance         730,943           Increase/decrease in Prepaid expenses         Δ29,880           Increase/decrease in long-term Prepaid expenses         Δ285,300           Other         589,754           Subtotal         1,503,473           Interests received         131           Interests paid         Δ262,376           Income taxes paid         Δ262,376           Income taxes paid         Δ26           II Cashflow from investing activities         Δ138,627,424           Purchases of property and equipment         Δ147,730,470           Payment for purchases of intangible assets         Δ10,000           Security deposits         Δ10,000           Receipt of tenant leasehold and security	Description	
Depreciation & Amortization Amortization of long-term prepaid expenses 29,272 Amortization of issue costs of new units Interest income  Interest expense Increase/decrease in Notes receivable Increase/decrease in Consumption tax receivable Increase/decrease in trade accounts payable Increase/decrease in rent received in advance Increase/decrease in Prepaid expenses Increase/decrease in long-term Prepaid expense	I Cashflow from operating activities	1,241,202
Amortization of long-term prepaid expenses  Amortization of issue costs of new units  Interest income  Interest expense  Increase/decrease in Notes receivable  Increase/decrease in Consumption tax receivable  Increase/decrease in trade accounts payable  Increase/decrease in rent received in advance  Increase/decrease in Prepaid expenses  Increase/decrease in Inong-term Prepaid expenses  Increase/decrease in long-term Prepaid expenses  A 285,300  Other  Subtotal  Interests received  Interests received  Interests paid  Interests paid  Increase paid  A 266  I Cashflow from investing activities  A 138,627,424  Purchases of property and equipment  Payment for purchases of intangible assets  A 1,600  Security deposits  Receipt of safety and guaranty deposits  Expenditure of safety and guaranty deposits  Expenditure of tenant leasehold deposits  A 2,063,781  Increase in entrusted deposits corresponding to tenant	EBIT	1,829,193
Amortization of issue costs of new units  Interest income  Interest expense  Increase/decrease in Notes receivable  Increase/decrease in Consumption tax receivable  Increase/decrease in trade accounts payable  Increase/decrease in rent received in advance  Increase/decrease in Prepaid expenses  Increase/decrease in Prepaid expenses  Increase/decrease in long-term Prepaid expenses  Increase received  Interests received  Interests received  Increase paid  Increase paid  Increase of property and equipment  Increase of safety and guaranty deposits  Increase in entrusted deposits corresponding to tenant  Increase in entrusted deposits corresponding to tenant	Depreciation & Amortization	552,094
Interest income  Interest expense  Increase/decrease in Notes receivable  Increase/decrease in Consumption tax receivable  Increase/decrease in Consumption tax receivable  Increase/decrease in trade accounts payable  Increase/decrease in rent received in advance  Increase/decrease in Prepaid expenses  Increase/decrease in Iong-term Prepaid expenses  Increase/decrease in long-term Prepaid expenses  Increase/decrease in long-term Prepaid expenses  Increase/decrease in Iong-term Prepaid expenses  Increase received  Increase paid  Interests received  Increase paid  Increase of property and equipment  Increase of property and equipment  Increase of property and equipment  Increase in Iong-term Prepaid expenses  Increase in Io	Amortization of long-term prepaid expenses	29,272
Interest expense 266,799 Increase/decrease in Notes receivable	Amortization of issue costs of new units	95,812
Increase/decrease in Notes receivable  \[ \text{Az10,921} \]  Increase/decrease in Consumption tax receivable \[ \text{Az,284,362} \]  Increase/decrease in trade accounts payable \[ \text{z20,200} \]  Increase/decrease in rent received in advance \[ \text{730,943} \]  Increase/decrease in Prepaid expenses \[ \text{Az9,880} \]  Increase/decrease in long-term Prepaid expenses \[ \text{Az9,880} \]  Other \[ \text{589,754} \]  Subtotal \[ \text{1,503,473} \]  Interests received \[ \text{131} \]  Interests paid \[ \text{Az62,376} \]  Income taxes paid \[ \text{Az62,376} \]  Income taxes paid \[ \text{Az6,376} \]  Income taxes of property and equipment \[ \text{Ay7,730,470} \]  Payment for purchases of intangible assets \[ \text{A16,000} \]  Security deposits \[ \text{Receipt of safety and guaranty deposits} \]  Receipt of tenant leasehold and security deposits \[ \text{8,440,057} \]  Expenditure of safety and guaranty deposits received \[ \text{Az,686} \]  Expenditure of tenant leasehold deposits \[ \text{A2,063,781} \]	Interest income	Δ131
Increase/decrease in Consumption tax receivableΔ2,284,362Increase/decrease in trade accounts payable220,200Increase/decrease in rent received in advance730,943Increase/decrease in Prepaid expensesΔ29,880Increase/decrease in long-term Prepaid expensesΔ285,300Other589,754Subtotal1,503,473Interests received131Interests paidΔ262,376Income taxes paidΔ26II Cashflow from investing activitiesΔ138,627,424Purchases of property and equipmentΔ147,730,470Payment for purchases of intangible assetsΔ1,600Security depositsΔ10,000Receipt of safety and guaranty deposits8,542,097Receipt of tenant leasehold and security deposits8,440,057Expenditure of safety and guaranty deposits receivedΔ8,686Expenditure of tenant leasehold depositsΔ5,796,040Increase in entrusted deposits corresponding to tenantΔ3,063,781	Interest expense	266,799
Increase/decrease in trade accounts payable Increase/decrease in rent received in advance Increase/decrease in Prepaid expenses Increase/decrease in long-term Prepaid expenses  A285,300 Other Subtotal Interests received Increase paid Increase paid Increase paid Increase paid Increase paid Increase paid Income taxes paid Income taxes paid Income taxes paid Increase of property and equipment Purchases of property and equipment Payment for purchases of intangible assets Security deposits Receipt of safety and guaranty deposits Expenditure of safety and guaranty deposits Expenditure of tenant leasehold deposits Increase in entrusted deposits corresponding to tenant	Increase/decrease in Notes receivable	△210,921
Increase/decrease in rent received in advance Increase/decrease in Prepaid expenses  \[ \Delta 29,880 \] Increase/decrease in long-term Prepaid expenses \[ \Delta 285,300 \] Other \[ \Delta 889,754 \] Subtotal \[ \Delta 1,503,473 \] Interests received \[ \Delta 131 \] Interests paid \[ \Delta 262,376 \] Income taxes paid \[ \Delta 262,376 \] Income taxes paid \[ \Delta 261,376 \] Income taxes of property and equipment \[ \Delta 138,627,424 \] Purchases of property and equipment \[ \Delta 147,730,470 \] Payment for purchases of intangible assets \[ \Delta 1,600 \] Security deposits \[ \Delta 10,000 \] Receipt of safety and guaranty deposits \[ \Delta 2,007 \] Receipt of tenant leasehold and security deposits \[ \Delta 2,007 \] Expenditure of safety and guaranty deposits received \[ \Delta 8,686 \] Expenditure of tenant leasehold deposits corresponding to tenant \[ \Delta 2,062,781 \]	Increase/decrease in Consumption tax receivable	△2,284,362
Increase/decrease in Prepaid expenses       Δ29,880         Increase/decrease in long-term Prepaid expenses       Δ285,300         Other       589,754         Subtotal       1,503,473         Interests received       131         Interests paid       Δ262,376         Income taxes paid       Δ26         II Cashflow from investing activities       Δ138,627,424         Purchases of property and equipment       Δ147,730,470         Payment for purchases of intangible assets       Δ1,600         Security deposits       Δ10,000         Receipt of safety and guaranty deposits       8,542,097         Receipt of tenant leasehold and security deposits       8,440,057         Expenditure of safety and guaranty deposits received       Δ8,686         Expenditure of tenant leasehold deposits       Δ5,796,040         Increase in entrusted deposits corresponding to tenant       Δ2,062,781	Increase/decrease in trade accounts payable	220,200
Increase/decrease in long-term Prepaid expenses  Other  589,754 Subtotal 1,503,473 Interests received 131 Interests paid Δ262,376 Income taxes paid Δ262,376 Income taxes paid Δ26 II Cashflow from investing activities Δ138,627,424 Purchases of property and equipment Δ147,730,470 Payment for purchases of intangible assets Δ1,600 Security deposits Δ10,000 Receipt of safety and guaranty deposits 8,542,097 Receipt of tenant leasehold and security deposits Εxpenditure of safety and guaranty deposits received Δ8,686 Expenditure of tenant leasehold deposits  Δ5,796,040 Increase in entrusted deposits corresponding to tenant	Increase/decrease in rent received in advance	730,943
Other 589,754 Subtotal 1,503,473 Interests received 131 Interests paid	Increase/decrease in Prepaid expenses	△29,880
Subtotal 1,503,473 Interests received 131 Interests paid	Increase/decrease in long-term Prepaid expenses	△285,300
Interests received  Interests paid  A262,376  Income taxes paid  A26  I Cashflow from investing activities  Purchases of property and equipment  A147,730,470  Payment for purchases of intangible assets  A1,600  Security deposits  A2000  Receipt of safety and guaranty deposits  Receipt of tenant leasehold and security deposits  Expenditure of safety and guaranty deposits  Expenditure of tenant leasehold deposits  A2002  A262  A3181	Other	589,754
Interests paid  \[ \text{\substack} \te	Subtotal	1,503,473
Income taxes paid  II Cashflow from investing activities  A138,627,424  Purchases of property and equipment  A147,730,470  Payment for purchases of intangible assets  A1,600  Security deposits  A10,000  Receipt of safety and guaranty deposits  Receipt of tenant leasehold and security deposits  Expenditure of safety and guaranty deposits received  A8,686  Expenditure of tenant leasehold deposits  A262,781	Interests received	131
II Cashflow from investing activities  △138,627,424  Purchases of property and equipment  △147,730,470  Payment for purchases of intangible assets  △1,600  Security deposits  △10,000  Receipt of safety and guaranty deposits  Receipt of tenant leasehold and security deposits  Expenditure of safety and guaranty deposits received  △8,686  Expenditure of tenant leasehold deposits  △5,796,040  Increase in entrusted deposits corresponding to tenant	Interests paid	Δ262,376
Purchases of property and equipment       Δ147,730,470         Payment for purchases of intangible assets       Δ1,600         Security deposits       Δ10,000         Receipt of safety and guaranty deposits       8,542,097         Receipt of tenant leasehold and security deposits       8,440,057         Expenditure of safety and guaranty deposits received       Δ8,686         Expenditure of tenant leasehold deposits       Δ5,796,040         Increase in entrusted deposits corresponding to tenant       Δ2,062,781	Income taxes paid	△26
Payment for purchases of intangible assets       Δ1,600         Security deposits       Δ10,000         Receipt of safety and guaranty deposits       8,542,097         Receipt of tenant leasehold and security deposits       8,440,057         Expenditure of safety and guaranty deposits received       Δ8,686         Expenditure of tenant leasehold deposits       Δ5,796,040         Increase in entrusted deposits corresponding to tenant       Δ2,062,781	I Cashflow from investing activities	△138,627,424
Security deposits       △10,000         Receipt of safety and guaranty deposits       8,542,097         Receipt of tenant leasehold and security deposits       8,440,057         Expenditure of safety and guaranty deposits received       △8,686         Expenditure of tenant leasehold deposits       △5,796,040         Increase in entrusted deposits corresponding to tenant       △2,062,781	Purchases of property and equipment	△147,730,470
Receipt of safety and guaranty deposits       8,542,097         Receipt of tenant leasehold and security deposits       8,440,057         Expenditure of safety and guaranty deposits received       Δ8,686         Expenditure of tenant leasehold deposits       Δ5,796,040         Increase in entrusted deposits corresponding to tenant       Δ2,062,781	Payment for purchases of intangible assets	△1,600
Receipt of tenant leasehold and security deposits       8,440,057         Expenditure of safety and guaranty deposits received       △8,686         Expenditure of tenant leasehold deposits       △5,796,040         Increase in entrusted deposits corresponding to tenant       △2,062,781	Security deposits	Δ10,000
Expenditure of safety and guaranty deposits received  Expenditure of tenant leasehold deposits  Increase in entrusted deposits corresponding to tenant	Receipt of safety and guaranty deposits	8,542,097
Expenditure of tenant leasehold deposits  Δ5,796,040  Increase in entrusted deposits corresponding to tenant	Receipt of tenant leasehold and security deposits	8,440,057
Increase in entrusted deposits corresponding to tenant	Expenditure of safety and guaranty deposits received	
		△5,796,040
leasehold and security deposits		△2,062,781
■ Cashflow from financing activities 151,576,801	J.	151 576 801
Proceeds from long-term debt 61,300,000		
Proceeds from issuance of new units 90,372,613	g .	
Issue costs of new units    Solution   Solut		
IV Increase/decrease in cash & equivalents 14,190,578		
V Cash & equivalents at start of period –	<u> </u>	
VI Cash & equivalents at end of period 14,190,578		44.400.570

■Retained Earnings

/ I	
IJ	PI)

Description	1st Period (Jun 1, 2006–Dec 31, 2006)
I Retained earnings	1,827,257,944
II Distributions	1,827,252,375
(Distributions per unit)	9,951
	5,569

## **III.** Results Forecast



### **III** Results forecast in the 2nd and 3rd Period



Items	<b>1st Period (A)</b> (Jun 1, 2006– Dec 31, 2006)	(Reference) 1st Period (A) adjusted to the whole period (Note 1)
Net operating days	123 days	
Operating income	JPY4,129mn	JPY6,127mn
Income before taxes	JPY1,829mn	JPY2,714mn
Net income	JPY1,827mn	2,711mn
DPU	JPY9,951	JPY14,764

Forecast on 2nd Period (Jan 1, 2007–Jun 30, 2007)	Forecast on 3rd Period (Jul 1, 2007–Dec 31, 2007)
181 days	184 days
JPY6,129mn	JPY6,173mn
JPY2,487mn	2,231mn
JPY2,486mn	2,229mn
JPY13,540	JPY12,143

#### **Precondition and factors**

#### Notes:

- 1 1st Period (A)/123days\*365days/2
- 2 All the above figures are based on the assumption that the # of units outstanding in each period is 183,625 units
- 3 The above forecasts are based on certain criteria for calculation and reflect the situation as of Feb 22, 2007. Actual Operating income, Ordinary profit, Net income and Dividend per unit may change depending on the occupancy level of existing properties or changes in rent, acquisition/disposal of properties, changes in the property market environment, changes to the environment surrounding MID REIT going forward. Also, our forecast shall not be construed as a guarantee of Dividend amount paid to our investors

Operating days of MID Imabashi Bldg. 89 days

- Increase in Maintenance & repairs costs1st P (A) 2nd P(E)JPY41mn → JPY203mn
- Property tax, City planning tax appropriated for 2nd Period JPY 285mn

Operating days of MID Imabashi Bldg. 184 days

- Increase in utilities cost due to seasonal factors
   2nd P(E) 3rd P(E)
   JPY439mn → JPY547mn
- Property tax, City planning tax appropriated for 3rd Period
  JPY571mn

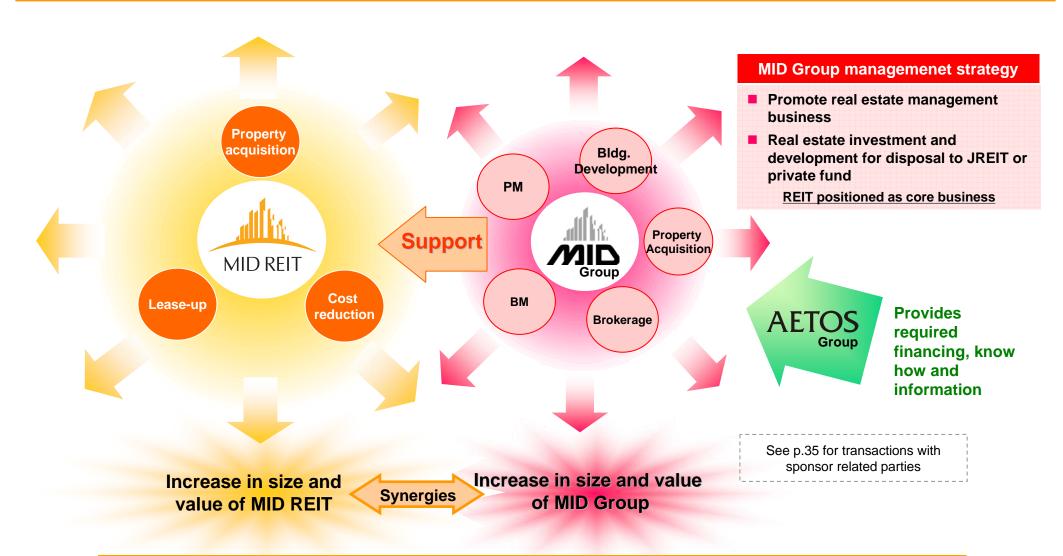
## IV. Growth strategy

## IV-1. Collaboration with sponsors



### IV-1-1 Positioning of the REIT within MID Group





**Business model provides strong incentive for MID Group to support MID REIT** 



### IV-1-2 Collaboration with the sponsors

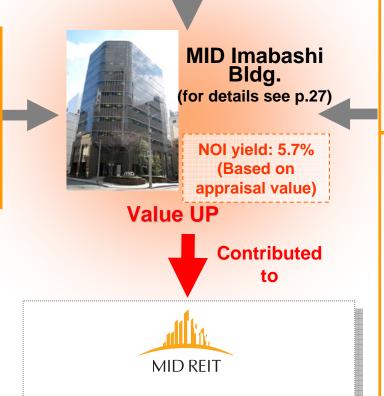


Case study of MID Imabashi Bldg.



(Holding period: March 2006-April 2007)







Leasing

Increased occupancy

Upon acquisition of the property (scheduled for Apr 3, 2007)

As of Sep 30, 2006 47.4%

89.6%

Leverages the network in Osaka to significantly increase occupancy within short term



**Property** Management

MIDファシリティマネジメント MID Facility Management

management costs reduction

c. 22% less

(Reduction achievement after acquisition)

Appropriate changes to management specifications aimed to maintain management quality but reduce costs significantly

Bring together MID Group's collective strengths to increase value within short term ⇒ quality properties provided to MID REIT at appropriate prices



### IV-1-3 Overview of MID Urban Development



### **MID Urban Development**

- Head Office: Dojimahama1-4-4, Kita-ku, Osaka
- Capital: JPY7.5bn
- # of directors & employees: 858 (incl. group companies, as of Dec 31, 2006)
- Business Description: Real estate development, investment, asset management, brokerage, condominium development etc.
  - **Development project**



#### Kitahama MID Bldg. (tentative name)

- ■Location: Doshomachi, Chuo-ku, Osaka
- 14,973m<sup>2</sup> ■GFA: (scheduled)
- ■Floor: above ground 18fl, below ground 1fl
- ■Scheduled completion: Mar 2008(E)

- **Properties** under asset management
- developed properties sourced properties







Kawagoe Bldg. Manabe Doshomachi Bldg. MID Kyobashi Bldg. [Osaka] [Osaka]





[Osaka]

[Osaka]

Moriguchi MID Bldg. Shinsaibashi MID Bldg. Wakayama MID Bldg. [Wakayama]



Kujo MID Bldg. [Kyoto]



MID Kita Sanjo Bldg. [Hokkaido]



Hiroshima MID Bldg. [Hiroshima]



Fukuoka MID Bldg. [Fukuoka]



### IV-1-4 AETOS Group



- Aetos Capital LLC (established in 1999, representative is James Allwin), an investment advisory company based in New York.
- Aetos Japan LLC was established as a subsidiary company of Aetos Capital, handling asset management of the Aetos Capital Asia Fund from Aetos Capital LLC.

#### Aetos Japan, LLC

- Established: 2001
- Location: (Main office) 1209 Orange Street,
   Wilminton, New Castle,

Delaware, U.S.A.

(Branch) Tokyo Minato Atago 2-5-1 Atago Green Hills

MORI Tower 24, 27

Management performance:

<Fund #1>

Total investment size of c. JPY 360bn investments completed in March 2005

< Fund # 2>

Total investment size of c. JPY 1,000bn Equity finance completed in Sep 2005

### **Selective property investment of Aetos Group**



Chikusan Kaikan Bldg. [Chuo-ku, Tokyo] (sold)



Plaza Mikado Bldg. [Minato-ku, Tokyo] (sold)



Shinwa Bldg. [Shinjuku-ku, Tokyo] (sold)



Osaka ekimae #3 Bldg. [Kita-ku, Osaka] (divided interest)



Osaka ekimae #4 Bldg. [Kita-ku, Osaka] (divided interest)



Osaka Obayashi Bldg. [Chuo-ku, Osaka]

Note: None of the above properties are scheduled to be acquired by MID REIT at this moment

## IV-2. Internal growth



### IV-2-1 1st Period achievement Increase of occupancy rate



Туре	Area	Prop.	Prop. name	Leasable area (m <sup>2)</sup>	Occupancy as of Aug 31, 2006	Occupancy as of Dec 31, 2006	Difference (Points)	< Factors that have of to increased occurrences	
		1	Twin 21	82,475.86	(%)	(%)	+0.2	■ new occupancy 1,593m²(48	
		2	Matsushita IMP Bldg.	36,836.49	94.1	97.3	+3.2	expansion of leas	
	Osaka area	3	Matsushita Denko Bldg.	12,684.52	100.0	100.0	-	existing tenants 309m <sup>2</sup> (93	
000			4	Midosuji MID Bldg.	16,186.37	100.0	100.0	-	cancellation
Office		5	Higashinoda MID Bldg.	5,098.10	100.0	100.0	-	▲437m²(′ ■ decrease in leased	
	Other major cities	6	Kyobashi MID Bldg.	5,175.77	93.7	95.9	+2.2	existing tenants	
		7	MID Shibakanasugibashi Bldg.	1,989.27	100.0	100.0	-	0m²(0 Tsu	
	Subtotal			160,446.38	97.7	98.6	+0.9	Increase in total lease 1,465m <sup>2</sup> (4	
	Osaka area	8	Konami Sport Club Kyobashi	9,586.26	100.0	100.0	-	<b></b>	
Non- office	Other major cities	9	AEON Tsudanuma Shopping Center	101,542.52	100.0	100.0	-	Low turn ove	
	Subtotal			111,128.78	100.0	100.0	-		
	Total				98.6	99.2	+0.6		

contributed cupancy >

- 482 Tsubo)
- sed area by Tsubo)
  - (132 Tsubo)
- ed area of subo)

ased area (443 Tsubo)

er rate

Increased occupancy by attracting new tenants and tapping the needs of existing tenants for more space within the same building through co-operation with the property management company



# IV-2-2 Issues for 2nd Period and after -Efforts for rent revision



Details on the leasing contracts in the 1st Period (based on rents)

		Leasing contra renewal by D	Leasing contracts and Term leasing contracts	
Prop. name			Contracts with rents below the market level by more than 10% (Note 1)	subject to renewal after
Twin 21	Office	27.7%	5.5%	72.3%
	Retail	82.0%	23.7%	18.0%
Matsushita IMP Bldg.	Office	56.4%	2.8%	43.6%
	Retail	47.9% 12.8%		52.1%
Matsushita Denko Bldg.		_	_	100%
Midosuji MID Bldg.		_	_	100%
Higashinoda MID Bldg.		_	_	100%
Kyobashi MID Bldg.		100%	22.8%	_
MID Shibakanasugibashi E	Bldg.	100%	100%	_
Konami Sport Club Kyobas	shi	_	_	100%
AEON Tsudanuma Shoppi	ing Center	_	_	100%

Efforts for increasing rents to market levels (catch-up) when renewals are due

#### Notes:

- 1 Based on analysis of rent levels for new contracts in neighboring areas as of Dec 31, 2006 by data acquired through interview of major brokers
- 2 Including contracts with covenants that allow for rent revision outside of the contract renewal period and thus provide the possibility to revise rent by Dec 31, 2008 through mutual agreement



### IV-2-3 Other efforts



### Facility revitalization through events — Examples of events held at Twin 21 atrium



Recording of a TV program

### **Tenant satisfaction survey**

- Tenants of following buildings were surveyed:
   Twin 21, Matsushita IMP Bldg., Kyobashi MID Bldg.
- Survey conducted from Dec 1, 2006 to Dec 25, 2006 (Results report received on Jan 31, 2007)
- # of sampling 168 tenants
- Survey conducted by: AD Dentsu Osaka Inc. & Dentsu Research



Christmas concert



"Atrium Jack" advertisement

#### Outcome of the survey —level of CSI (Note 1) (abstract)

Factor	CSI
Good ambient environment	74.4点
Good behavior of staff	72.0点
Speedy FM response	72.0点
Cleanness and tidiness	71.2点
Attitude of PM person	67.5点
Good management by management center	64.9点

Factor	CSI
Security measures	61.9点
Quality performance of buildings towards tenants	58.2点
Satisfaction level of common area	53.6点
Satisfaction level of multi facility	49.7点

Identify issues

Efforts for structuring an action plan for revitalization of retail centers based on appropriate capital investment and improved services

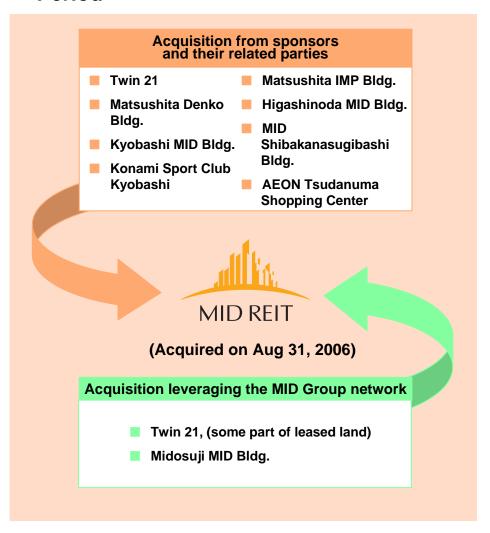
## IV-3. External growth



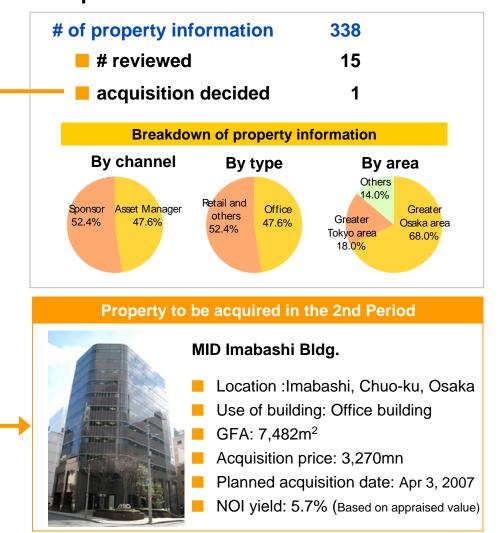
### IV-3-1 Properties acquired in current Period



## Acquisitions in the 1st Period



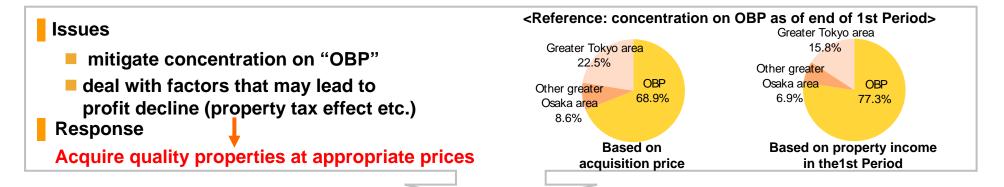
## Efforts for acquisition of new properties in the 1<sup>st</sup> period



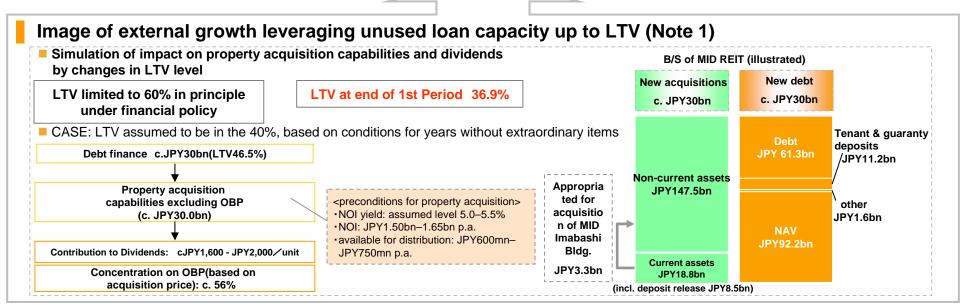


### **IV**−3–2 Future strategies





### **Target long-term and stable growth of EPS**



Note 1 The chart illustrates a case whereby unused loan capacity up to LTV is used to raise funds for acquisition of new properties through debt, to use such funds for acquisition of new properties in line with the above assumptions. However, the chart shall not be construed as a guarantee or Commitment to achieve the above illustrated growth level going forward, or contribution to dividends or mitigation of concentration on OBP

## V. Financial strategy



### V Financial summary—Loans ①



### **Breakdown of debt**

Туре	Lenders		Borrowing date	Year end balance	Average interest rate (Note 1)	Repayment by	Repayment method	Usage	Remark s
	Term loan (2yrs) (Note 2)	Mizuho Corporate Bank, Sumitomo T&B, Sumitomo Mitsui Bank, Shinsei Bank, Resona Bank, Bank of Ikeda, Hyakugo Bank, Yamaguchi Bank, Tokyo Marine & Nichido Fire Insurance	Aug 31, 2006	JPY21.3bn	0.763%	Aug 31, 2008	Bullet payment	(Note 4)	secured
Long- term debt	Term loan (3yrs) (Note 2) (Note 3)	Mizuho Corporate Bank, Sumitomo T&B, Sumitomo Mitsui Bank, Shinsei Bank, Resona Bank, Mitsubishi UFJ T& B, Aozora Bank, Bank of Ikeda, Sompo Japan	Aug 31, 2006	JPY20.0bn	1.447%	Aug 31, 2009	Bullet payment	(Note 4)	secured
	Term loan (4yrs) (Note 2) (Note 3)	Mizuho Corporate Bank, Sumitomo T&B, Sumitomo Mitsui Bank, Shinsei Bank, Resona Bank, Aozora Bank, Bank of Ikeda,	Aug 31, 2006	JPY20.0bn	1.699%	Aug 31, 2010	Bullet payment	(Note 4)	secured
	Total		-	JPY61.3bn	1.292%	-	-	-	_

#### Notes:

- 1 Average interest rate shows the weighted average interest rate with figures rounded to three decimal places. For loans which were hedged against interest rate fluctuation risks through interest rate swap, we have stated the weighted average interest rate which reflects such swap
- 2 Term loans (2yrs, 3yrs, 4yrs respectively) are co-financed by the banks in the list
- 3 Term loans (3yrs, 4yrs respectively) are hedged against interest fluctuation risks through interest rate swap
- 4 Funds are used for purchase of beneficiary interests in real estate trust, etc.

#### **Credit line**

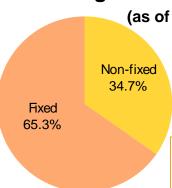
Туре	Lenders	Credit line Available period		Use of funds	
Basic agreement of credit line	Mizuho Corporate Bank, Sumitomo T&B, Sumitomo Mitsui Bank, Shinsei Bank	JPY10.0bn	Aug 31, 2006 – Aug 31, 2007	Future acquisition and payment of related expenses	



### V Financial condition — Details on debt ②



### Ratio of fixed/floating rate

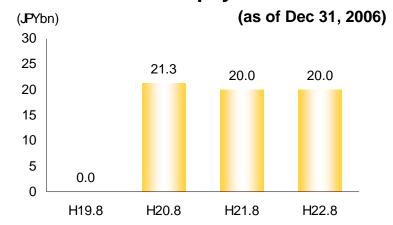


(as of Dec 31, 2006)

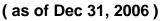
Weighted average interest rate: 1.29%

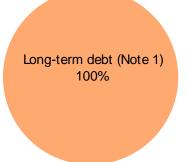
**Duration: 2.98yrs** 

### Diversification of repayment dates



### Ratio of Long-term/short-term debt





#### Note:

1 Long-term debt has maturities that are longer than one year

### Rating acquisition



### Α

(Stable)

Research & Investment Institution Inc.

Rating agency: R&I

Obtained : issuer rating

Obtained date : Jan 22, 2007

#### **Issues for 2nd Period and after**

- hedge against interest rate hike through fixed from floating on long-term debts with interest and cascading of repayment dates
- shift to non-secured debts to increase ability to flexibility raise funds

## **W.** Corporate Governance



### **VI-1** Corporate governance scheme



### Administration of the scheme by Asset manager

1 <sup>st</sup> Period of the REIT(Jun 1, 2006- Dec 31, 2006)						
Decision making body # of meetings Total # of resolutions Total # of report						
Compliance Committee	6	16	7			
Investment Committee	12	28	16			
<b>Board of Directors</b>	12	47	27			

### Administration of the scheme by the REIT and increased monitoring of the asset manager

1 <sup>st</sup> Period of the REIT(Jun 1, 2006- Dec 31, 2006)					
MID REIT Board of	# of meetings held	Total # of resolutions	Total # of reports		
Directors	10	27	27		

#### [Increased monitoring of asset manager ]

- Non double-hatting by Executive Directors of the REIT and asset manager's president to ensure check and balance function
- Business audit by supervisory directors
   physical inspection of documents, on-site inspection of assets managed by the REIT, interviews to
   employees of asset manager on execution of duties based on the audit plan drafted by supervisory directors
- Cooperation with the financial auditor
   Audit report meetings held in each accounting period (For 1<sup>st</sup> Period, held on Feb 5, 2007)

Detailed, transparent and highly objective corporate governance structure



### **VI-2** Compliance Scheme of Asset Manager



#### Basic Idea about Compliance

MID REIT Management fully recognizes its social responsibilities and mission as an investment trust management company and commits itself to positioning and exercise thorough compliance as its key management principle to manage assets of the REIT in a manner that is appropriate and fair

#### Action Guideline

MID REIT Management aims to contribute to the sound growth of J-REITs through management of the assets for MID REIT, its investment corporation, and implementation of internal control measures based on self-responsibility to pursue fairness and transparency in its business. MID REIT Management not only recognizes compliance as a rule that dictates compliance with the laws and regulations but as a scheme that defines the thought and attitude for commitment to sustainable growth of the company through integrity and fairness in its business activities and fulfilment of social responsibilities

#### Specific Initiatives

#### Compliance Officer

Appointment of a compliance officer who is responsible for compliance and establishment of a compliance scheme within the company to heighten the consciousness of directors and employees for compliance with the laws and regulations and other rules, and monitor/supervise their compliance in their day-to-day work

#### Compliance Committee

Aimed to communicate and ensure compliance with the laws and regulations, rules, and others; and examine/resolve on important matters including the basics of compliance and conflicts of interests.

Compliance Committee structured of the Compliance Officer, Directors and Auditors of the REIT, and independent professional advisors designated by the Board. Requirements for resolution include attendance by more than 2/3 of members with voting rights (mandatory attendance for Compliance Officer), approval by more than 2/3 of members with voting rights, and approval by independent professional advisors.

#### Compliance rules and training

"Compliance rules" created to serve as internals rules that define the basics of compliance, and "Compliance program" created as guideline for their execution. Also, a "Manual on Compliance" distributed to all directors and employees as guidebook.

Regular hosting pf compliance training sessions (9 times by end of 1<sup>st</sup> Period) and online distribution of "Compliance News" (36 times by end of 1<sup>st</sup> Period) to familiarize directors and employees with the compliance procedures and raise their awareness of compliance.



# Checking system for transactions with sponsor related parties



### **«transaction and property selection criteria (policy)**

Property acquisition/sale	■ Transation has to comply with following criteria: Acquisition price ≤appraised value, appraised value ≤disposal value
Property leasing	Leasing terms must be appropriate and fair measured by prevailing market conditions
Sale/leasing agent commissions	Commissions must be within limits set by the Building Lots and Building Transaction Business Law
Commissioning of portfolio/property management	<ul> <li>examine comprehensively if company to be commissioned satisfies required conditions and terms and if fee level is appropriate</li> </ul>
Contracting of construction works (JPY1mn +)	check that quotations are not notably different from quotations by third parties

### 《Definition of sponsor related parties 》

- (a) interested persons as defined by the Investment Trust Law
- (b) shareholders of asset manager; subsidiaries/affiliates of the shareholders of the asset manager by consolidated accounting standards
- (c) Funds who have entrusted Aetos Capital LLC with fund management, asset management or investment advisory services
- (d) SPCs in which (a) or (c) holds a 20% stake through investment, Tokumei Kumiai investment, or senior investment



Strict checking system and detailed examination material in place for transactions with sponsor related parties

## **W.** Appendix. 1

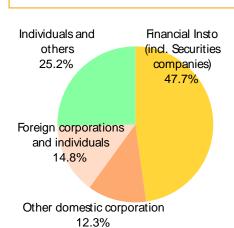


### **WI-(1)** Unitholder details

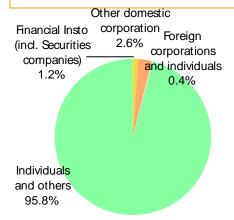


#### ■ Distribution of units (as of Dec 31, 2006)

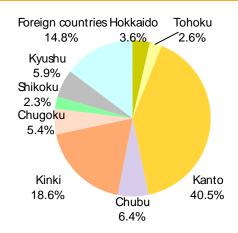
# Breakdown of units by investor type based on number of units



# Breakdown of investors by investor type based on number of investors



#### Breakdown of units by region based on their number



#### Top 10 unitholders (as of Dec 31, 2006)

Name	# of units owned (units)	Ratio of ownership to total unit outstanding (%)
NikkoCiti Trust and Banking Corporation (Investment trust account)	13,521	7.36
MID Urban Development	9,200	5.01
CGML London Equity	9,100	4.96
Japan Trustee Services Bank (Trust account)	7,716	4.20
Hiroshima Bank	6,837	3.72
Bank of Ikeda	5,950	3.24
Morgan Stanley & Co., Inc.	5,245	2.86
North Pacific Bank	4,580	2.49
Shinwa Bank	3,213	1.75
Joyo Bank	2,940	1.60

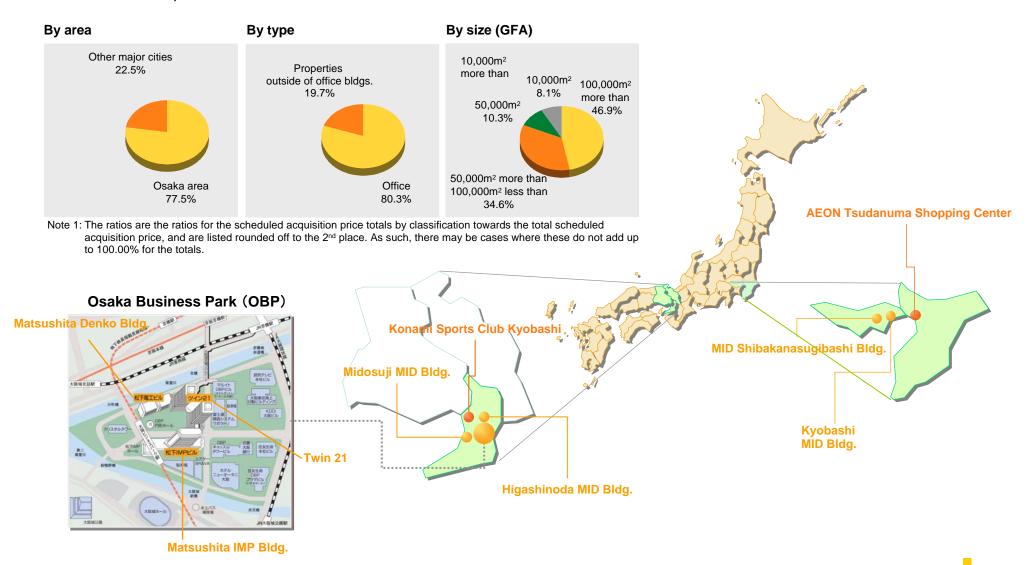
<sup>1</sup> Ratio of ownership to total unit outstanding is rounded to three decimal places



### **WI-2** Portfolio diversification



#### As of December 31, 2006





# **Ⅲ**–③ MID REIT portfolio



As of D	ecember 31, 2006				Appraised	Acquisition	Investment		Leasable	
Туре	Area	Prop #	Prop. name	Location	value (JPYmn)	price (Note 1) (JPYmn)	ratio (Note 2) (%)	Completion date	space (m²)	PM L (%)
		1	Twin 21(Note 3)	Chuo-ku, Osaka	68,907	68,700	46.9	3/86	82,475.86	3.2
		2	Matsushita IMP Bldg.	Chuo-ku, Osaka	24,600	24,600	16.8	2/93, added on to in 11/03	36,838.58	3.0
	Osaka area	3	Matsushita Denko Bldg.	Chuo-ku, Osaka	7,620	7,620	5.2	8/74	12,684.52	7.0
Office		4	Midosuji MID Bldg.	Chuo-ku, Osaka	7,520	7,500	5.1	10/80	16,186.37	13.4
		5	Higashinoda MID Bldg.	Miyakojima-ku, Osaka	2,300	2,300	1.6	2/00	5,098.10	6.7
	Other major cities	6	Kyobashi MID bldg.	Chuo-ku, Tokyo	5,690	5,690	3.9	5/81, added on to in 3/82	5,175.77	14.7
	Other major dities	7	MID Shibakanasugibashi Bldg.	Minato-ku, Tokyo	1,160	1,160	0.8	1/95	1,989.27	8.8
			Sub-total	_	117,797	117,570	80.3	_	160,448.47	_
Non-	Osaka area	8	Konami Sports Club Kyobashi	Miyakojima-ku, Osaka	2,780	2,780	1.9	6/99	9,586.26	8.9
office	Other major cities	9	AEON Tsudanuma Shopping Center	Narashino-shi, Chiba	26,100	26,100	17.8	9/03	101,542.52	6.5
			Sub-total	_	28,880	28,880	19.7	_	111,128.78	_
		Tota	ıl	_	146,677	146,450	100.0	_	271,577.25	2.9

<sup>1 &</sup>quot;Acquisition price" states the sale price which is stated in the sales contract for the Trust beneficiary interests (expenses related to the transaction, property tax and consumption tax are not included)

<sup>2 &</sup>quot;Investment ratio (%)" is listed rounded off to the 2nd place. As such, there may be cases where these do not add up to 100.00% for the totals.

<sup>3</sup> Twin21 and Twin21(parial limited rights land) are listed as one property.



# **WI-4** Portfolio value at end of period



As of December 31, 2006				Acquisition value (A)	Appropriated to BS	Appraisal value		
Туре	Area	Prop.	Prop. name	(JPYmn) (Note 1)	(JPYmn) (Note 2)	(B) (JPYmn) (Note 3)	Change (B/A-1) (%)	Appraisal company
		1	Twin 21 (Note 4)	68,700	68,995	70,900	3.2	Morii Appraisal & Investment Consulting Inc.
		2	Matsushita IMP Bldg.	24,600	24,735	25,100	2.0	Tanizawa Sogo Appraisal Co., Ltd.
	Osaka area	3	Matsushita Denko Bldg.	7,620	7,656	7,620	0.0	Morii Appraisal & Investment Consulting Inc.
Office		4	Midosuji MID Bldg.	7,500	7,581	8,180	9.1	Tanizawa Sogo Appraisal Co., Ltd.
		5	Higashinoda MID Bldg.	2,300	2,316	2,360	2.6	Tanizawa Sogo Appraisal Co., Ltd.
	Other major cities	6	Kyobashi MID bldg.	5,690	5,753	5,970	4.9	Tanizawa Sogo Appraisal Co., Ltd.
	Other major dities	7	MID Shibakanasugibashi Bldg.	1,160	1,174	1,180	1.7	Tanizawa Sogo Appraisal Co., Ltd.
			Sub-total	117,570	118,213	121,310	3.2	_
Non-	Osaka area	8	Konami Sports Club Kyobashi	2,780	2,798	2,780	0.0	Daiwa Real Estate Appraisal Corp.
office	Other major cities	9	AEON Tsudanuma Shopping Center	26,100	26,210	26,100	0.0	Daiwa Real Estate Appraisal Corp.
			Sub-total	28,880	29,008	28,880	0.0	_
		Tota		146,450	147,222	150,190	2.6	

- 1 "Acquisition value" states the sale price which is stated in the sales contract for the Trust beneficiary interests (expenses related to the transaction, property tax and consumption tax are not included)
- 2 "Appropriated toBS" state the acquisition price (and expenses related thereto) of Land, Building, Structure, Machines & equipment, Tools, furniture& fixtures and Construction in progress added up less Total depreciation of such assets
- 3 "Appraisal value" state the values that appear in the appraisal reports of Tanizawa, Morii Appraisal & Investment Consulting, and Daiwa Real Estate Appraisal as of Dec 31, 2006 which are based on MID REIT's rules on calculation, methods and criteria for asset appraisal defined in the Business Regulations (Kiyaku) and rules of the Investment Trust Association (Toshin Kyokai)
- 4 Includes the Trust beneficiary interest of Twin 21 (partial ownership of leased land)



# **Ⅲ**–**⑤** Overview of key tenants



#### As of December 31, 2006

Tenant	Industry	Tenant of	Expiration of contract (Note 1)	Leased area (m²)	Ratio within total rent area (Note 2)
Aeon	Retail	AEON Tsudanuma Shopping Center	Sep 29, 2023	101,542.52	37.7%
		Twin 21	Mar 31, 2009	40,989.73	15.2%
Matsushita Electric Industrial	Electrical equipment	Matsushita IMP Bldg.	Mar 31, 2007	4,326.51	1.6%
		Kyobashi MID Bldg.	May 31, 2008	2,804.00	1.0%
Human Academy (Note 3)	Services	Midosuji MID Bldg.	-	16,186.37	6.0%
Matsushita Electric Works	Electrical equipment	Matsushita Denko Bldg.	Mar 31, 2009	12,684.52	4.7%
Konami Sports & Life (Note 3)	Services	Konami Sport Club Kyobashi	_	9,586.26	3.6%
Nippon Computer Systems	Information & Communication	Matsushita IMP Bldg.	Apr 30, 2014	5,632.24	2.1%
Kumagai Gumi (Note 3)	Construction	Higashinoda MID Bldg.	_	5,098.10	1.9%
Asahi Breweries	Food	Matsushita IMP Bldg.	Mar 31, 2009	4,531.23	1.7%
Mizushima & Aoyama	Services	Matsushita IMP Bldg.	Jun 30, 2008	3,773.39	1.4%
Sohgo Security Services (Alsok)	Services	Matsushita IMP Bldg.	Mar 31, 2009	2,816.12	1.0%
	Total			209,970.99	78.0%

- 1 Expiration date of the contract with the largest leased area stated if there are multiple leasing contracts
- 2 Ratio within total rent area is rounded to the second decimal place. Therefore, figures may not add up to the total in the "Total" column
- 3 No statement on Expiration date when consent for disclosure could not be obtained from tenant



# **Ⅲ**–⑥ Cashflow from properties in the 1st Period



(JPY'000)

										,
Property name	Twin 21	Matsushita IMP Bldg.	Matsushita Denko Bldg.	Midosuji MID Bldg. (Note2)	Higashinoda MID Bldg. (Note2)	Kyobashi MID Bldg.	MID Shibakanasu gibashi Bldg.	Konami Sport Club Kyobashi (Note2)	AEON Tsudanuma Shopping Center	1st Period Total
Operating days	123 days	123 days	123 days	123 days	123 days	123 days	123 days	123 days	123 days	
Occupancy rate (Note4)	98.7%	97.3 %	100.0 %	100.0 %	100.0 %	95.9 %	100.0 %	100.0 %	100.0 %	99.2 %
Rent	1,475,612	525,390	176,301	-	_	111,541	26,690	_	483,870	3,082,142
CAM	440,788	208,239	35,403	_	_	17,405	_	_	_	701,836
Parking	60,020	33,306	2,903	_	_	4,642	1,451	_	_	106,111
Property income	1,976,420	766,936	214,607	_	_	133,589	28,142	_	483,870	3,890,090
Utilities	114,343	81,217	21,159	_	_	5,112	_	_	_	221,832
Other income	9,835	7,054	720	_	_	408	_	_	_	18,018
Other property income	124,178	88,271	21,879	_	_	5,521	_	_	_	239,851
①Revenue from Properties	2,100,599	855,208	236,487	_	_	139,110	28,142	_	483,870	4,129,941
Management fee	237,867	131,594	32,918	_	_	17,320	959	_	8,160	447,733
Commissions payment	-	_	_	_	_	_	_	_	_	_
Utilities	182,432	105,495	24,486	-	_	8,659	_	_	1,423	321,101
Real estate taxes	-	-	-	-	_	_	_	_	_	_
Insurance premium	5,877	3,126	548	-	_	259	101	_	_	12,353
Maintenance and repairs	15,933	18,799	1,376	_	_	244	_	_	_	41,097
Other property expenses	17,497	12,676	374	-	_	343	12	_	_	30,904
②Property expenses	459,608	271,692	59,702	-	_	26,827	1,072	_	9,583	853,190
3NOI (1)-2)	1,640,991	583,515	176,784	143,042	56,443	112,283	27,069	62,333	474,287	3,276,751
4 Depreciation & Amortization	252,293	147,485	24,201	18,301	8,487	10,155	3,935	12,554	74,679	552,094
⑤Property income	1,388,697	436,030	152,582	124,741	47,956	102,127	23,133	49,779	399,607	2,724,657
Capex	9,919	44,901	620	3,100	_	23,127	_	-	-	81,667

- 1 Amounts of less than the nearest thousand yen are rounded
- 2 No detailed statement except for NOI, Depreciation & Amortization, and Property income as we could not obtain tenants' consent to disclosure of other data, however, total includes not only NOI, Depreciation & Amortization, and Property income, but also other values
- 3 Accounting period ending on Dec 31, 2006 starts on Jun 1, 2006 which is 214 operating days, but actual operation of assets started on Aug 31, 2006 which is 123 operating days



# **Ⅲ**–⑦ MID REIT portfolio Part1



#### Twin 21



Location: Chuo-ku, Osaka

Anticipated acquisition price: JPY61.7bn

Land space

38 story, 150 meter high twin towers One of Osaka's land mark properties

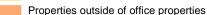
These are made up of the 'OBP Panasonic Tower', which is occupied by Matsushita Electric Industrial, and the 'MID Tower', which is occupied by various major corporations and embassies

Directly connected to the Osaka Castle Kyobashi promenade and the Kyobashi Station, which is one of Osaka's biggest terminal stations

(Including land to right): 28,163.07m<sup>2</sup>

• Leasable floor space: 82,475.86m<sup>2</sup>

Construction completed: 03/86





# **Ⅲ**–**⑧** MID REIT portfolio Part2



#### Matsushita IMP Bldg.



Type: Office

Location: Chuo-ku, Osaka

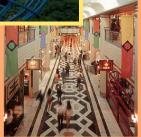
Anticipated acquisition price: JPY24.6bn

Land space: 14,968.25m<sup>2</sup>

Leasable space: 36,836.49m<sup>2</sup>

Construction completed: 2/90, added

on in 11/03





- 26-story multi-purpose sky scraper, with large office floor space as the core, as well as business facilities and event halls etc.
- Centralized operations with the connection through the Skyway connecting to Twin 21 next door
- Directly connected to the OBP station of the Osaka Municipal subway Nagahori-Trusumi line
- Office
- Properties outside of office properties

#### Matsushita Denko Bldg.



Type: Office

Location: Chuo-ku, Osaka

Anticipated acquisition price: JPY7.62bn

Land space: 3,698.55m<sup>2</sup>

Leasable space: 12,684.52m²

Construction completed: 8/74





- A building which has spacious floor space of over 12,000m<sup>2</sup> in leasable space, where Matsushita Denko has been the tenant since its completion
- In floors 1–3 there is the 'National Center Osaka', which is a show room of Matsushita Denko, and along with the 'Panasonic Center Osaka' of Matsushita Electric Industrial, in Twin 21, these function as the information distribution bases for the Matsushita Group in Osaka



# **Ⅲ**–**9** MID REIT portfolio Part3



#### Midosuji MID Bldg.



- Type: Office
- Location: Chuo-ku, Osaka
- Anticipated acquisition price: JPY7.5bn
- Land space: 1,705.26m<sup>2</sup>
- Leasable space: 16,186.37m<sup>2</sup>
- Construction completed: 10/80





- Located 100m north of the 'Shinsaibashi Station' of the Osaka municipal subway Midosuji Line, being a commercial area with lots of mid to high skyscrapers and office properties surrounding the area
- There is huge attractiveness with the visibility, the flourishing area, and the convenient access
- The exterior is also an elaborate design

#### **AEON Tsudanuma Shopping Center**



- Type: Retail
- Location: Narashino-shi, Chiba
- Anticipated acquisition price: JPY26.1bn
- Land space: 29,397.03m<sup>2</sup>
- Leasable space: 101,542.52m<sup>2</sup>
- Construction completed: 9/03





- Huge commercial facility directly connected to the 'Shin-Tsudanuma Station' on the Shin-Keisei line
- Urban shopping center with 1 basement floor and 5 upper floor, with 80 specialty shops supported by the core store 'JUSCO Tsudanuma'
- Located a 3 minute walk from the 'Tsudanuma Station' on the JR Sobu line

Office

Properties outside of office properties



# WI-10 MID REIT portfolio Part4



#### Higashinoda MID Bldg.



- Type: Office
- Location: Toshima–ku, Osaka
- Anticipated acquisition price: JPY2.3bn
- Land space: 1,062.53m<sup>2</sup>
- Leasable space: 5,098.10m<sup>2</sup>
- Construction completed: 2/00
- Located near the 'Kyobashi' station on the Osaka municipal subway Nagahori-Tsurumi line, positioned within walking distance from the 'Kyohashi' station of the JR Kanjo line and the Keihan line

#### Konami Sport Club Kyobashi



- Type: Retail
- Location: Toshima–ku, Osaka
- Anticipated acquisition price: JPY2.78bn
- Land space:2,339.35m<sup>2</sup>
- Leasable space:9,586.26m<sup>2</sup>
- Construction completed:6/99
- Located very near the 'Kyobashi' station on the Osaka municipal subway Nagahori-Tsurumi line, positioned within walking distance of 2 minutes from the 'Kyohashi' station of the JR Kanjo line and the Keihan line
- Located in an area of high potential for gathering clients for a sports club

#### Kyobashi MID Bldg.



- Type: Office
- Location: Chuo–ku, TokyoAnticipated acquisition price:
  - JPY5.69bn
- Land space: 926.53m<sup>2</sup>
- Leasable space: 5,175.77m<sup>2</sup>
- Construction completed: 5/81,
  - added on to in 3/82
- Located in the Kyobashi area, which is the main office area in the ward, 50m south east of the 'Takara-cho' station on the Asakusa subway line
- It is in a great location facing the 'Showa Dori (street)

#### MID Shibakanasugibashi Bldg.



- Type: Office
- Location: Minato-ku, Tokyo
- Anticipated acquisition price:
- JPY1.16bn
- Land space: 430.21m<sup>2</sup>
- Leasable space: 1,989.27m<sup>2</sup>
- Construction completed: 1/95
- It is positioned in a great location for access and visibility, facing highway 15, with an entrance of 36 meters, being 450 south of the 'Daimon' station on the Asakusa and Oedo subway lines
- Great demand for office space in this area

Office

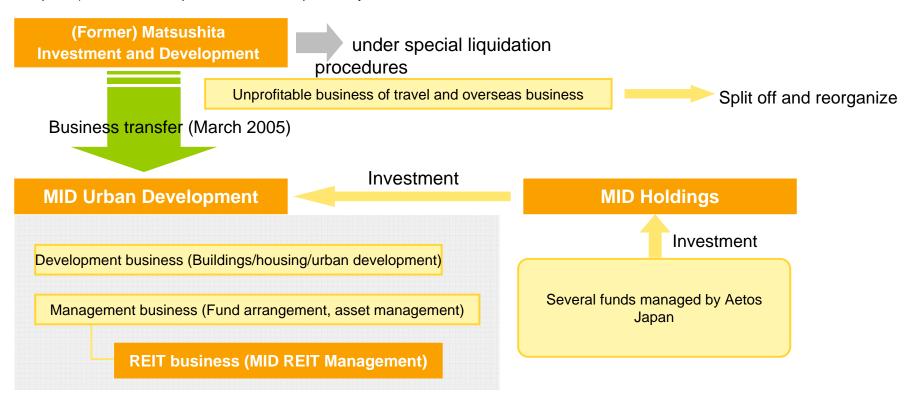
Properties outside of office properties



# **WI-11** Reorganization of the former Matsushita Investment and Development



The Matsushita Investment and Development Group, which preceded the MID Group, worked in the real estate related industry, the travel industry and overseas businesses, with the core lying in the Matsushita Investment and Development (currently Toyohide Industrial KK), and the investors in the company are mainly those related parties and companies related to Mr. Konosuke Matsushita, deceased, normally, and also, Matsushita Electric Industrial as well holds 31% of the outstanding common stock of the company. Subsequently, the Matsushita Investment and Development Group established MID Holdings, and in March of 2005, as a part of the business restructuring, in order to improve the worsening financial status, due to excess investments etc. in the travel industry and overseas businesses of Matsushita Investment and Development, which had come under the umbrella of this holding company, the real estate related business of the company was transferred to another business under the umbrella of the said holding company (the said company, at the time of the business transfer, while using the trade name of Matsushita Investment and Development, in September 2005, this was changed to the current trade name of MID Urban Development), where it is now part of the MID Group currently.



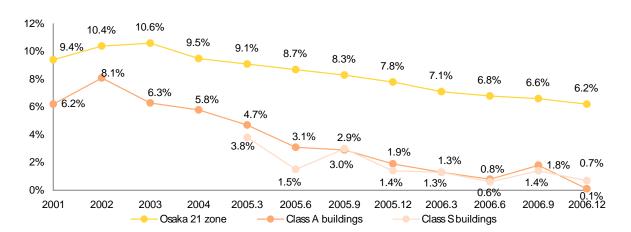
# **W.** Appendix. 2 (Osaka market data)



# **Ⅲ**–① Changes in office building vacancy rates



#### Changes in vacancy rates in Osaka's office zone



# Ranking of vacancy rates in Osaka office area (December 2006)

Ranking	Area	Vacancy rates
1	ОВР	0.8%
2	Umeda	1.7%
3	Yodoyabashi	1.2%
4	Dojima, Nakanoshima	2.9%
5	Nakatsu	4.6%

	Criteria of Class A buildings	Criteria of Class S buildings
Location	Standard features of Class A Office Buildings Located in	Standard features of Class S Office Buildings Located in
	well-established office areas in Osaka City, namely in	areas, including those listed on the left, which are well-
	Chuo-ku, Kita-ku, Nishi-ku, and Yodogawa-ku	known office building areas
Proximity	Within 5 minutes walk of the station ticket gates	The same as for Class A Buildings
Total floor area	Generally over 16,529m <sup>2</sup> (5,000 tsubo)	Over 33,058m <sup>2</sup> (10,000 tsubo)
Typical floor	Over 661m <sup>2</sup> (200 tsubo)	Over 992m² (300 tsubo)
plate area		
Building age	Less than 21 years old	Less than 11 years old
Building	Ceiling height: higher than 2.6m, air conditioning	Facilities of a higher grade than Class A Office Buildings
features	adjustable for multiple zones within each floor.	
	Under floor wiring: 3 WAY or free access, 24 hour	
	building access	
Others		As a rule Class S Buildings should meet the standards
		listed above, however all factors will be taken into
	-	consideration, including whether the building is a
		landmark, its functionality and grade

Source: Ikoma Data Service System "Office market update (YE Dec 2006), Kinki edition" (Jan 9, 2007)

#### Note:

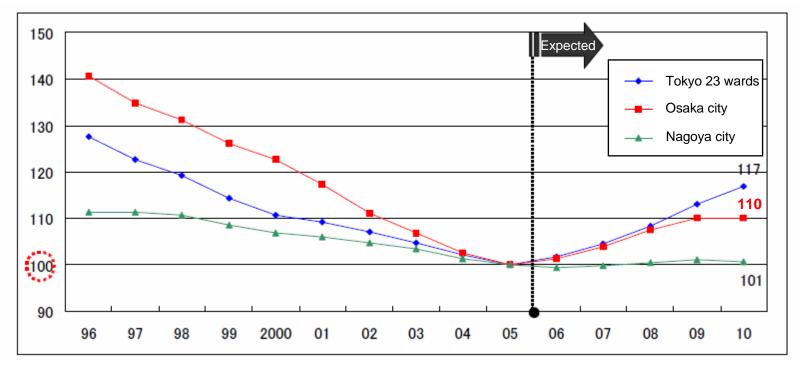
Osaka 21 Zone comprises key office areas in Osaka such as Yodoyabashi, Kitahama, Honmachi, Sakaisuji Honmachi, Tenmabashi, Tanimachi 4-chome, OBP, Higobashi, Nishihonmachi, Yotsubashi, Shinsaibashi, Nagahoribashi, Namba, Umeda, Dojima/Nakanoshima, Nishi-Tenma/Minamimorimachi, Nakatsu, Fukushima, Shin-Osaka, Tennoji/Abeno, Esaka



# **Ⅲ**–② Changes in office building rent levels



#### Changes in office rent for three major cities (value in 2005=100)



Note: Changes in rent indices: Real rent in each year (solicited rent + investment return on deposits (deposits x 6%)) indexed to 2005=100

Source: Ikoma Data Service System "Update on the office market conditions in the 3 major and key regional cities 2006" (Jun 21, 2006)



# **Ⅲ**–③ New supply of office buildings



# New construction of office buildings from 2007 to 2012 (Key office areas in Osaka)

In Tsubo, ( )in m<sup>2</sup>

Completion in		Leased a	area	Area	Remarks	
	Total					
			3,100	(10,300)	Nishinagahori	
			1,100	(3,500)	Shin Osaka Minami	
			800	(2,800)	Shin Osaka Kita	
2007	23,700 (	78,300)	4,000	(13,100)	Honmachi	
2007	23,700 (	70,300)	1,900	(6,200)	Shinsaibashi	
			6,500	(21,600)	Umeda	
			1,600	(5,200)	Dojima, Nakanoshima	
			4,700	(15,600)	Umeda	
			4,200	(13,700)	Shin Osaka Kita	
			3,100	(10,200)	Kitahama	(tentative name) Kitahama MID Bldg.
2008	30,400 (1	00,500)	7,600	(25,200)	Yodoyabashi	
2006	30,400 (1	00,500 )	4,000	(13,200)	Sakaisuji Honmachi	
			9,100	(30,200)	Umeda	
			2,400	(8,000)	Sakaisuji Honmachi	
			14,600	(48,300)	Dojima, Nakanoshima	
2009	54,600 (1	80,400)	20,800	(68,800)	Umeda	
2009	04,000 (1	00,400 )	6,400	(21,200)	Honmachi	
			12,800	(42,100)	Namba	
2010	10,000 (	33,100)	10,000	( 33,100 )	Umeda	
2011	29,200 (	96,500)	6,800	(22,400)	Umeda	
2011	23,200 (	00,000 )	22,400	(74,100)	Umeda	
2012	8,400 (	27,800 )	8,400	(27,800)	Dojima, Nakanoshima	

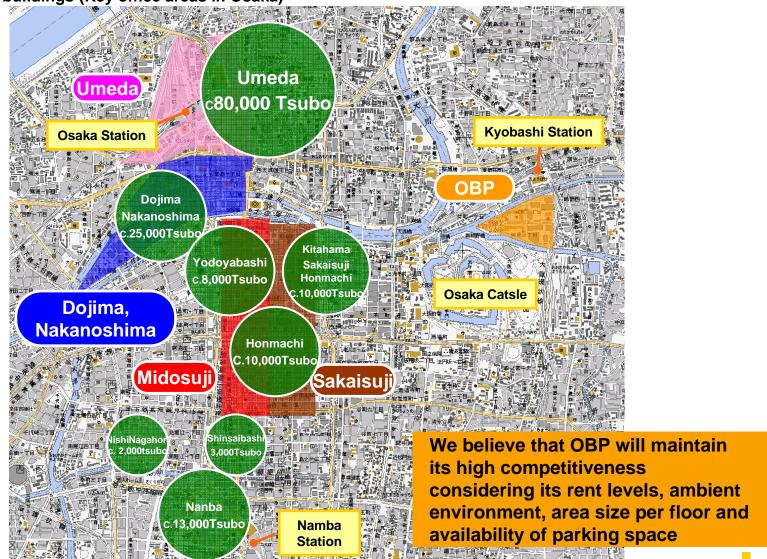
Source :MID REIT Management



# **Ⅲ**–④ New supply of office buildings



New supply of leased area from 2007 to 2012, through new construction of office buildings (Key office areas in Osaka)

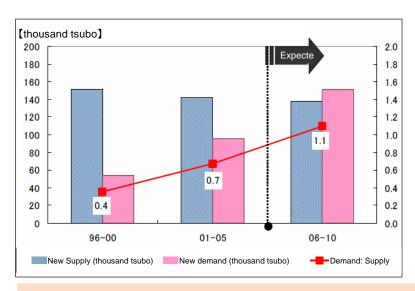




# **Ⅲ**–⑤ Analysis of future supply and demand for office buildings



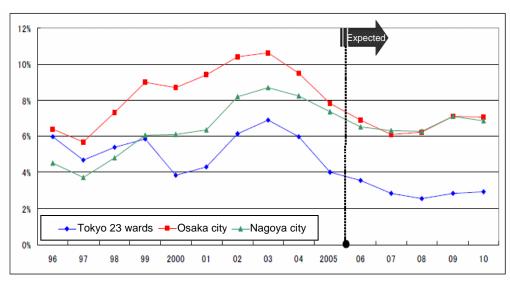
#### Changes in balance of supply and demand in Osaka City



#### Osaka

- New supply of office buildings for 2006–2010 will be approx 140,000 tsubo (approx. 462,810m²). While there will be some large-scale projects, predominantly in the Umeda district, the supply amount is average for the whole city over a five year period. These projected levels stand comparison with the 2001–2005 period which included large-scale developments in the city particularly in 2003 and 2004
- New supply levels are projected to exceed 150,000 tsubo (approx. 495,868m²), which represents strong growth even when compared to the past 10 years. The strong growth can be attributed to stable economic growth and the supply of excellent properties which have in turn stimulated demand
- As a result, growth in demand will be more than sufficient to offset new supply with the ratio of new supply to new demand being 1:1

#### **Projected trends for vacancy rates**



Source: K.K. Ikoma Data Service System



# **Ⅲ**–⑥ Property trading market situation



#### Comparison of Expected cap rate vs. Trading cap rate

Expected cap rate and Trading cap rate of A Class Buildings of standard size in each area

(Data as of Oct 1, 2006)

() shows previous survey data (as of April 1, 2006)

Area	Expected cap rate	Trading cap rate
Tokyo Nihonbashi area	<b>4.5%</b> (4.7%)	<b>4.2%</b> (4.5%)
Nagoya station area	<b>5.2%</b> (5.5%)	<b>4.9%</b> (5.0%)
Osaka along Midosuji	<b>5.3%</b> (5.5%)	<b>4.9%</b> (5.0%)
Fukuoka Tenjin area	<b>5.5%</b> (5.8%)	<b>5.2%</b> (5.5%)

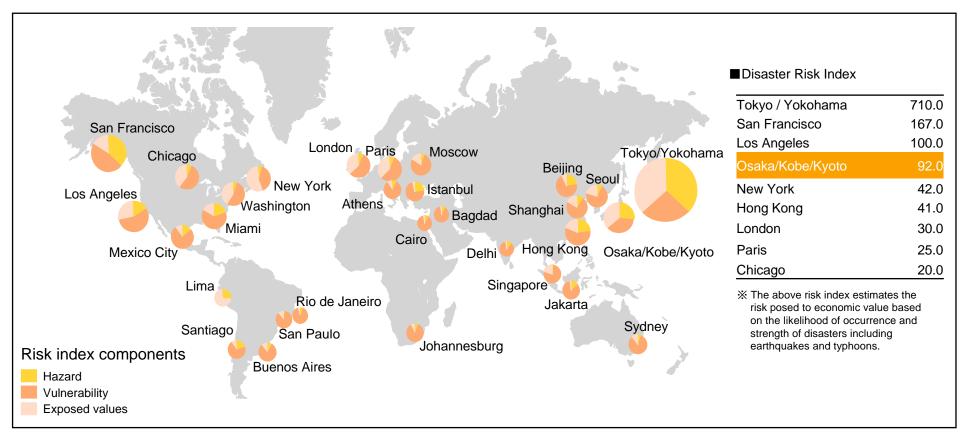
Source: Japan Real Estate Institute "Research data for real estate investors No.15" (as of October, 2006)



### **Ⅲ**–⑦ Disaster Risk



#### Disaster risk index for major cities around the world



Source: Munich Reinsurance Company's Annual Report (2002)



## **Ⅲ**–**8** Outlook for Investors



#### Results of Real Estate Market Survey on 19 cities in the Asia Pacific region

Report: Emerging Trends, Asia Pacific 2007

Presented by: Urban Land Institute (ULI),
 PriceWaterhouseCoopers

Survey respondents: Investment banks, developers, brokers, etc.

More than 37 companies and

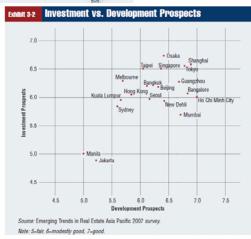
175 people surveyed

Ranking	City
1	Osaka
2	Shanghai
3	Tokyo
4	Singapore
5	Taipei

Investors show preference for factory and distribution properties, followed by office and retail

Rising rent trends trigger favorable response





Source: Urban Land Institute (ULI) and PriceWaterhouseCoopers "Emerging Trends, Asia Pacific 2007"

Japan Real Estate Research Institute (foundation): "Trends in overseas real estate markets: (November 16, 2006)

Osaka offers the brightest prospects for real estate investment and development in the Asia Pacific region



### Contact / Disclaimer



## MID REIT Management Co., Ltd

5F Aqua Dojima East Annex, 1-4-4 Dojimahama, Kita-ku, Osaka City, 530-0004

#### IR Contact details

Finance & Planning Division Planning & General Affairs Group

E-mail: midrm-info@mid.co.jp

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