Think bold today for a brighter tomorrow.





**INVESTOR PRESENTATION** 

—Appendix—

http://www.midcity-reit.com/en/

### **Index**

\* Fractions of the stated amounts are cut off and those of the ratios and years are rounded off unless otherwise indicated. Therefore, the aggregation of the figures stated hereupon are not necessarily identical to the total.

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# 1. FINANCIAL HIGHLIGHTS



# Overview of financial results for the fiscal period ended June 30, 2017 (22nd Period)

|  | Fiscal period ended Dec. 31, 2016<br>(21st Period) (184 Days) | Fiscal period ended Jun. 30, 2017<br>(22nd Period) (181 Days) | Compared to the 21st Period |
|--|---|---|-----------------------------|
| Distribution per unit                                  | 7,431 yen   | 7,900 yen   | +469 yen                    |
| Occupancy rate   | 97.7%   | 97.5%   | -0.2 pt                     |
| No. of properties under management                     | 19  | 20  | +1                          |
| Asset size (Note 1)                                    | 217,104 mn. yen   | 238,144 mn. yen   | +21,040 mn. yen             |
| NOI (Note 2)   | 4,406 mn. yen   | 4,715 mn. yen   | +309 mn. yen                |
| Average NOI yield <sup>(Note 2)</sup><br>(Annual base) | 4.1%  | 4.2%  | +0.1pt                      |
| Interest-bearing debt                                  | 94,100 mn. yen  | 104,975 mn. yen   | +10,875 mn. yen             |
| LTV (Note 3)   | 41.7%   | 42.2%   | +0.5 pt                     |
| Market value LTV (Note 4)                              | 44.6%   | 43.0%   | -1.6pt                      |
| Average remaining years of debt                        | 3.2 years   | 3.1 years   | -0.1 years                  |
| Issuer rating  | A (Stable)  | A (Stable)  | _                           |
| NAV per unit (Note 5)                                  | 376,599 yen   | 405,439 yen   | +28,840 yen                 |

Note 1: "Asset size" is based on acquisition price.

Note 2: "NOI" and "Average NOI yield" do not include dividends receivable of Nagoya Lucent Tower's silent partnership interest (hereinafter referred to as TK interest).

Note 3: LTV=Term-end debt/term-end total assets

Note 4: Market value LTV=term-end debt/(term-end total assets±unrealized gain/loss. Unrealized gain/loss means gap between book value and appraisal value).

Note 5: NAV per unit: [Total interest + (Term-end appraisal value - term-end book value)]/term-end outstanding # of units

# 22nd Period financial results - Comparison to previous period

| (Unit: mn. y                            |  |  |            |  |  |  |  |  |
|---|--|--|------------|--|--|--|--|--|
|   | Fiscal period<br>ended<br>Dec. 31, 2016<br>(21st Period) | Fiscal period<br>ended<br>Jun. 30, 2017<br>(22nd Period) | Difference |  |  |  |  |  |
| Operating revenue                       | 7,005  | 8,025  | +1,020     |  |  |  |  |  |
| Operating expenses                      | 4,453  | 4,875  | +421       |  |  |  |  |  |
| Operating income                        | 2,551  | 3,150  | +598       |  |  |  |  |  |
| Ordinary income                         | 1,977  | 2,527  | +550       |  |  |  |  |  |
| Income before income taxes              | 1,977  | 2,527  | +550       |  |  |  |  |  |
| Net income                              | 1,976  | 2,527  | +550       |  |  |  |  |  |
|   |  |  |            |  |  |  |  |  |
| Reserve for reduction entry             | _  | 183  | +183       |  |  |  |  |  |
| Total distributions                     | 1,976  | 2,343  | +366       |  |  |  |  |  |
| Distribution per unit (yen)             | 7,431  | 7,900  | +469       |  |  |  |  |  |
| Gain/loss on real estate lease business | 3,116  | 3,436  | +319       |  |  |  |  |  |
| NOI                                     | 4,406  | 4,715  | +309       |  |  |  |  |  |
| Occupancy rate at end of period         | 97.7%  | 97.5%  | -0.2pt     |  |  |  |  |  |

| (Ur   | nit: mn. yen) |
|---|---------------|
| Operating revenue   | 1,020         |
| Rent revenue  | 437           |
| Newly acquired four properties  | 592           |
| Disposed two properties   | -159          |
| Office in Tokyo Area  | 0             |
| Office in Osaka Area  | 3             |
| Others  | 0             |
| Other lease business revenue  | 26            |
| Utilities revenue   | -6            |
| Other rent revenue  | 4             |
| Other operating revenue   | 28            |
| Gain on distribution of TK interest (Nagoya Lucent Tower)                     | -1            |
| Gains on sales of property  | 557           |
| Operating expenses  | 421           |
| Expenses related to rent business (excl. depreciation and loss on retirement) | 154           |
| Breakdown by property type  |               |
| Newly acquired four properties  | 146           |
| Disposed two properties   | -39           |
| Office in Tokyo Area  | 43            |
| Office in Osaka Area  | -10           |
| Others  | 14            |
| Breakdown by items  |               |
| Taxes on property, plant and equipment  | -2            |
| Utilities expenses  | -56           |
| Repair expenses   | 183           |
| Others  | 30            |
| Depreciation and loss on retirement   | -10           |
| Losses on sales of property   | 225           |
| Asset management fees   | 25            |
| Other operating expenses  | 26            |

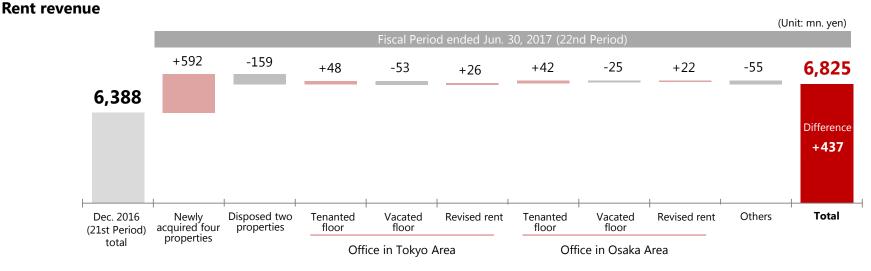
# **22nd Period financial results – Comparison to initial forecasts**

|   |  |  | (Unit: mn. yen) |
|---|--|--|-----------------|
|   | Fiscal period ended<br>Jun. 30, 2017<br>Forecast<br>(as of Feb. 14, 2017 | Fiscal period<br>ended<br>Jun. 30, 2017<br>(22nd Period) | Difference      |
| Operating revenue                       | 8,054  | 8,025  | -28             |
| Operating expenses                      | 4,877  | 4,875  | -2              |
| Operating income                        | 3,176  | 3,150  | -26             |
| Ordinary income                         | 2,590  | 2,527  | -62             |
| Income before income taxes              | 2,590  | 2,527  | -62             |
| Net income                              | 2,589  | 2,527  | -62             |
|   |  |  |                 |
| Reserve for reduction entry             | 246  | 183  | -62             |
| Total distributions                     | 2,343  | 2,343  | -0              |
| Distribution per unit (yen)             | 7,900  | 7,900  | _               |
| Gain/loss on real estate lease business | 3,409  | 3,436  | +26             |
| NOI                                     | 4,710  | 4,715  | +4              |
| Occupancy rate at end of period         | 96.8%  | 97.5%  | +0.8pt          |

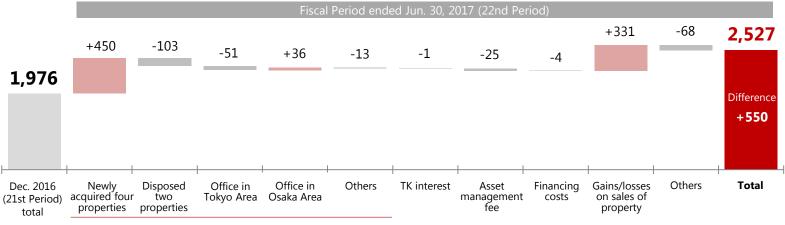
| (   | (Unit: mn. yen |
|---|----------------|
| Operating revenue   | -28            |
| Rent revenue  | 14             |
| Newly acquired four properties  | 12             |
| Disposed two properties   | -0             |
| Office in Tokyo Area  | -2             |
| Office in Osaka Area  | 3              |
| Others  | -0             |
| Other lease business revenue  | 21             |
| Utilities revenue   | -12            |
| Other rent revenue  | -1             |
| Other operating revenue   | 35             |
| Gain on distribution of TK interest (Nagoya Lucent Tower)                     | 4              |
| Gains on sales of property  | -68            |
| Operating expenses  | -2             |
| Expenses related to rent business (excl. depreciation and loss on retirement) | 30             |
| Breakdown by property type  |                |
| Newly acquired four properties  | -0             |
| Disposed two properties   | -1             |
| Office in Tokyo Area  | 7              |
| Office in Osaka Area  | 8              |
| Others  | 16             |
| Breakdown by items  |                |
| Taxes on property, plant and equipment  | -0             |
| Utilities expenses  | 1              |
| Repair expenses   | 26             |
| Others  | 2              |
| Depreciation and loss on retirement   | -22            |
| Losses on sales of property   | 12             |
| Asset management fees   | -2             |
| Other operating expenses  | -20            |

# 22nd Period financial results – Breakdown of change from previous period









(Unit: mn. yen)

# **Balance sheet**

| Description                            | Fiscal Period<br>ended Dec 31, 2016<br>(21st Period)<br>(as of Dec. 31, 2016) |       | nded Dec 31, 2016 ended Jun 30, 2017 (21st Period) (22nd Period) |       | Difference |      |
|--|---|-------|--|-------|------------|------|
|  | (mn. yen)   | (%)   | (mn. yen)  | (%)   | (mn. yen)  | (%)  |
| (Assets)                               |   |       |  |       |            |      |
| I Total current assets                 | 14,657  | 6.5   | 16,135   | 6.5   | 1,477      | 10.1 |
| Cash and deposits                      | 6,562   |       | 9,911  |       | 3,348      |      |
| Cash and deposits in trust             | 7,867   |       | 5,535  |       | -2,332     |      |
| Operating accounts receivable          | 152   |       | 258  |       | 105        |      |
| Income taxes receivable                | 21  |       | 20   |       | -0         |      |
| Consumption taxes receivable           | -   |       | 333  |       | 333        |      |
| Prepaid expenses                       | 45  |       | 47   |       | 1          |      |
| Deferred tax assets                    | 0   |       | 0  |       | -0         |      |
| Other                                  | 7   |       | 28   |       | 20         |      |
| II Total non-current assets            | 211,186   | 93.5  | 232,551  | 93.5  | 21,365     | 10.1 |
| 1. Property, plant and equipment       |   |       |  |       |            |      |
| Buildings in trust                     | 73,954  |       | 77,291   | •     |            |      |
| Accumulated depreciation               | -20,640   |       | -20,605  |       | 3,371      |      |
| Structures in trust                    | 119   |       | 130  | •     |            |      |
| Accumulated depreciation               | -28   |       | -28  |       | 11         |      |
| Machinery and equipment in trust       | 7   |       | 7  | •     |            |      |
| Accumulated depreciation               | -2  |       | -2   |       | -0         |      |
| Tools, furniture and fixtures in trust | 567   |       | 556  | •     |            |      |
| Accumulated depreciation               | -403  |       | -401   |       | -8         |      |
| Land in trust                          | 151,954   |       | 169,977  |       | 18,023     |      |
| Construction in progress in trust      | 4   |       | 5  |       | 1          |      |
| Total property, plant and quipment     | 205,532   | 91.0  | 226,930  | 91.2  | 21,397     | 10.4 |
| 2. Intangible assets                   |   |       |  |       |            |      |
| Software                               | 4   |       | 4  |       | -0         |      |
| Trademark right                        | 0   |       | 0  |       | -0         |      |
| Total intangible assets                | 4   | 0.0   | 4  | 0.0   | -0         | -5.1 |
| 3. Investments and other assets        |   |       |  |       |            |      |
| Investment securities                  | 5,085   |       | 5,085  |       | -          |      |
| Lease and guarantee deposits           | 10  |       | 10   |       | -          |      |
| Long-term prepaid expenses             | 554   |       | 522  |       | -31        |      |
| Total investments and other assets     | 5,649   | 2.5   | 5,617  | 2.3   | -31        | -0.6 |
| Ⅲ Deferred assets                      | 73  | 0.0   | 134  | 0.1   | 61         | 83.8 |
| Total assets                           | 225,916   | 100.0 | 248,821  | 100.0 | 22,904     | 10.1 |

|   | ended Ded                              | Fiscal Period<br>ended Dec 31, 2016 |           |       | Difference |      |
|---|--|-------------------------------------|-----------|-------|------------|------|
| Description                                     | (21st Period)<br>(as of Dec. 31, 2016) |                                     | (22nd l   |       |            |      |
|   | (mn. yen)                              | (%)                                 | (mn. yen) | (%)   | (mn. yen)  | (%)  |
| (Liabilities)                                   |  |                                     |           |       |            |      |
| I Total current liabilities                     | 16,904                                 | 7.5                                 | 17,188    | 6.9   | 283        | 1.7  |
| Operating accounts payable                      | 392                                    |                                     | 606       |       | 214        |      |
| Current portion of long-term loans payable      | 13,800                                 |                                     | 13,675    |       | -125       |      |
| Accounts payable - other                        | 930                                    |                                     | 1,051     |       | 121        |      |
| Accrued expenses                                | 124                                    |                                     | 139       |       | 14         |      |
| Distribution payable                            | 9                                      |                                     | 7         |       | -1         |      |
| Income taxes payable                            | 39                                     |                                     | -         |       | -39        |      |
| Advances received                               | 986                                    |                                     | 1,092     |       | 105        |      |
| Other   | 621                                    |                                     | 615       |       | -6         |      |
| ■ Total non-current liabilities                 | 91,792                                 | 40.6                                | 103,958   | 41.8  | 12,166     | 13.3 |
| Investment corporation bonds                    | 3,000                                  |                                     | 6,000     |       | 3,000      |      |
| Long-term loans payable                         | 77,300                                 |                                     | 85,300    |       | 8,000      |      |
| Tenant leasehold and security deposits          | 8,245                                  |                                     | 12,299    |       | 4,053      |      |
| Tenant leasehold and security deposits in trust | 3,246                                  |                                     | 358       |       | -2,887     |      |
| Total liabilities                               | 108,696                                | 48.1                                | 121,146   | 48.7  | 12,449     | 11.5 |
| (Net assets)                                    |  |                                     |           |       |            |      |
| I Unitholders' equity                           | 117,220                                |                                     | 127,675   | 51.3  | 10,455     | 8.9  |
| 1. Unitholders' capital                         | 115,243                                |                                     | 125,148   |       | 9,905      |      |
| 2. Surplus                                      |  |                                     |           |       |            |      |
| Unappropriated retained earnings                | 1,976                                  |                                     | 2,527     |       | 550        |      |
| (undisposed loss)                               | 1,976                                  |                                     | 2,527     |       | 550        |      |
| Total surplus                                   | 1,976                                  |                                     | 2,527     |       | 550        |      |
| Total net assets                                | 117,220                                | 51.9                                | 127,675   | 51.3  | 10,455     | 8.9  |
| Total liabilities and net assets                | 225,916                                | 100.0                               | 248,821   | 100.0 | 22,904     | 10.1 |

CAPEX: 445mn. yen

### **Income statement**

|  | Fiscal Period<br>ended Dec. 31, 2016             |       |   | Fiscal Period<br>ended Jun. 30, 2017 |                       |                 | Difference |       | (Unit: amount of money (mn. yen), ratio (  |         |
|--|--|-------|---|--------------------------------------|-----------------------|-----------------|------------|-------|--|---------|
| Description  | (21st Period)<br>(Jul. 1, 2016-Dec. 31, 2016)    |       | (22nd Period)<br>(Jan. 1, 2017-Jun. 30, 2017) |                                      | Details of rent rever | ue – real estat |            |       |  |         |
|  | (mn. ye  |       | (%)   | (mn. )                               |                       | (%)             | (mn. yen)  | (%)   | Rent revenue                               | 5,549   |
| 1. Operating revenue                               | 7,005  |       | 100.0   | 8,025                                |                       | 100.0           | 1,020      | 14.6  | Nent revenue                               | 3,3 13  |
| Rent revenue - real estate                         |  | 6,388 |   |                                      | 6,825                 | •               |            |       | CAM revenue                                | 1,070   |
| Other lease business revenue                       |  | 509   |   |                                      | 535                   |                 |            |       |  |         |
| Dividends income                                   |  | 108   |   |                                      | 107                   |                 |            |       | Parking revenue                            | 205     |
| Gains on sales of property                         |  | -     |   |                                      | 557                   |                 |            |       |  |         |
| 2. Operating expenses                              | 4,453  |       | 63.6  | 4,875                                |                       | 60.7            | 421        | 9.5   |  |         |
| Expenses related to rent business                  |  | 3,780 |   |                                      | 3,924                 | •               |            |       | Details of expenses                        | related |
| Loss on disposal of property                       |  |       |   |                                      | 225                   |                 |            |       | to rent business                           |         |
| Asset management fee                               |  | 559   |   |                                      | 585                   |                 |            |       | to rent business                           |         |
| Asset custody fee                                  |  | 5     |   |                                      | 5                     |                 |            |       | Property                                   | 868     |
| Administrative service fees                        |  | 32    |   |                                      | 33                    |                 |            |       | management fees                            |         |
| Directors' compensations                           |  | 5     |   |                                      | 6                     |                 |            |       | <b>                                   </b> |         |
| Other operating expenses                           |  | 70    |   |                                      | 94                    |                 |            |       | Utilities expenses                         | 629     |
| Operating income                                   | 2,551  |       | 36.4  | 3.150                                | -                     | 39.3            | 598        | 23.4  | Deal satety to as                          | C 4.4   |
| 3. Non-operating income                            | 0  |       | 0.0   | 1                                    |                       | 0.0             | 0          | 202.1 | Real estate taxes                          | 644     |
| Interest income                                    |  | 0     |   |                                      | 0                     |                 |            |       | Insurance premium                          | ns 11   |
| Refund of unpaid distributions                     |  | 0     |   |                                      | 1                     |                 |            |       | insurance premiun                          | .5      |
| Interest on refund                                 |  | 0     |   |                                      | 0                     |                 |            |       | Repair expenses                            | 418     |
| 4. Non-operating expenses                          | 574  |       | 8.2   | 623                                  | -                     | 7.8             | 48         | 8.5   | · ·  |         |
| Interest expenses                                  |  | 394   |   |                                      | 409                   |                 |            |       | Depreciation                               | 1,279   |
| Corporate bonds interest                           |  | 8     |   |                                      | 10                    |                 |            |       | Loss on retirement                         | _ £     |
| Borrowing related expenses                         |  | 152   |   |                                      | 141                   |                 |            |       |  | OT -    |
| Amortization of bond issuance costs                |  | 2     |   |                                      | 3                     |                 |            |       | non-current assets                         |         |
| Amortization of investment units issuance cost     |  | 14    |   |                                      | 20                    |                 |            |       | Other lease busine                         | ss 72   |
| Other  |  | 1     |   |                                      | 39                    |                 |            |       |  | 33 /2   |
| Ordinary income                                    | 1,977  |       | 28.2  | 2,527                                |                       | 31.5            | 550        | 27.8  | expenses                                   |         |
| Income before income taxes                         | 1,977  |       | 28.2  | 2,527                                |                       | 31.5            | 550        | 27.8  |  |         |
| Income taxes                                       | 0  |       | 0.0   | 0                                    |                       | 0.0             | -0         | -2.2  |  |         |
| Income taxes - current                             | 1  | 0     | 3.3   |                                      | 0                     | 0.0             |            |       |  |         |
| Income taxes - deferred                            | <del>                                     </del> | -0    |   |                                      | 0                     |                 |            |       |  |         |
| Net income   | 1,976  |       | 28.2  | 2,527                                |                       | 31.5            | 550        | 27.8  |  |         |
| Retained earnings brought forward                  | 0  |       |   | 0                                    |                       | - 2.0           | 0          | 143.6 |  |         |
| Unappropriated retained earnings (undisposed loss) | 1,976  |       |   | 2,527                                |                       |                 | 550        | 27.8  |  |         |

### 2. FORECASTS FOR THE 23RD AND 24TH FISCAL PERIOD



# Forecasts for the 23rd and 24th fiscal period

(Unit: mn. yen)

|   | Fiscal period<br>ended<br>Jun. 30, 2017<br>(22nd Period) |       | Fiscal period<br>ending<br>Jun. 30, 2018<br>(24th Period) | Difference<br>23rd Period –<br>22nd Period | Difference<br>24th Period –<br>23rd Period | Breakdown of Cand 22nd Period Operating revenue             |
|---|--|-------|---|--|--|---|
| Operating revenue                       | 8,025  | 7,615 | 7,451   | -409                                       | -164                                       | Newly acquired<br>Disposed two p                            |
| Operating expenses                      | 4,875  | 4,642 | 4,481   | -233                                       | -160                                       | Office in Tokyo Office in Osaka                             |
| Operating income                        | 3,150  | 2,973 | 2,970   | -176                                       | -3   | Others Other lease busine                                   |
| Ordinary income                         | 2,527  | 2,388 | 2,403   | -138                                       | +14  | Utilities revenue   |
| Income before income taxes              | 2,527  | 2,388 | 2,403   | -138                                       | +14  | Other rent rever<br>Other operating<br>Gain on distribution |
| Net income                              | 2,527  | 2,387 | 2,402   | -139                                       | +14  | Gains on sales of   |
|   |  |       |   |  |  | Expenses related t<br>(excl. depreciation<br>retirement)    |
| Reserve for reduction entry             | 183  | _     | _   | -183                                       | _  | Real estate taxes   |
| Total distributions                     | 2,343  | 2,387 | 2,402   | +44  | +14  | Utilities expenses<br>Repair expenses                       |
| Distribution per unit (yen)             | 7,900  | 8,050 | 8,100   | +150                                       | +50  | Others  Depreciation and                                    |
| Gain/loss on real estate lease business | 3,436  | 3,615 | 3,620   | +179                                       | +4   | Losses on sale of p   |
| NOI                                     | 4,715  | 4,876 | 4,909   | +161                                       | +32  | Others  |
| Occupancy rate at end of period         | 97.5%  | 96.1% | 95.7%   | -1.4pt                                     | -0.4pt                                     |   |

| and 22nd Periods  |      |        |
|---|------|--------|
| Operating revenue   | -409 | 0      |
| Rent revenue  | 133  | F      |
| Newly acquired four properties  | 254  |        |
| Disposed two properties   | -144 |        |
| Office in Tokyo Area  | 52   |        |
| Office in Osaka Area  | -28  |        |
| Others  | 0    |        |
| Other lease business revenue  | -7   | (      |
| Utilities revenue   | 23   |        |
| Other rent revenue  | 2    |        |
| Other operating revenue   | -32  |        |
| Gain on distribution of TK interest   | 21   | (      |
| Gains on sales of property  | -557 | (      |
| Operating expenses  | -233 | •      |
| Expenses related to rent business (excl. depreciation and loss on retirement) | -34  | (<br>r |
| Real estate taxes, etc.   | -49  |        |
| Utilities expenses  | 91   |        |
| Repair expenses   | -62  |        |
| Others  | -14  |        |
| Depreciation and loss on retirement   | -18  | [      |
| Losses on sale of property  | -225 | L      |
| Asset management fees   | 40   | A      |
| 0.1   |      |        |

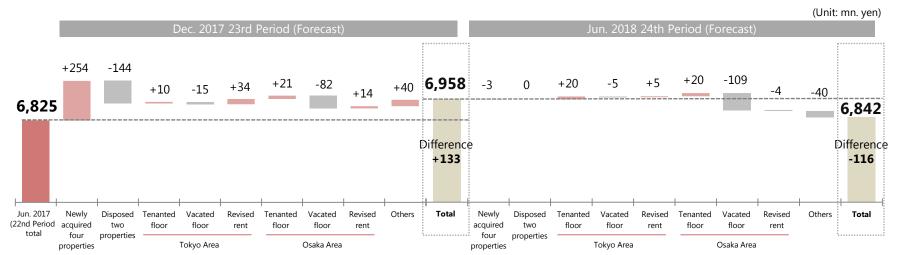
Change between 23rd Breakdown of Change between 24th

| and 22nd Periods   |      | and 23rd Periods  |      |
|--|------|---|------|
| perating revenue   | -409 | Operating revenue   | -164 |
| ent revenue  | 133  | Rent revenue  | -116 |
| Newly acquired four properties   | 254  | Newly acquired four properties  | -3   |
| Disposed two properties  | -144 | Disposed two properties   | _    |
| Office in Tokyo Area   | 52   | Office in Tokyo Area  | 14   |
| Office in Osaka Area   | -28  | Office in Osaka Area  | -127 |
| Others   | 0    | Others  | _    |
| ther lease business revenue  | -7   | Other lease business revenue  | -48  |
| Utilities revenue  | 23   | Utilities revenue   | -40  |
| Other rent revenue   | 2    | Other rent revenue  | 9    |
| Other operating revenue  | -32  | Other operating revenue   | -17  |
| ain on distribution of TK interest   | 21   | Gain on distribution of TK interest   | 0    |
| ains on sales of property  | -557 | Gains on sales of property  | _    |
| perating expenses  | -233 | Operating expenses  | -160 |
| xpenses related to rent business<br>excl. depreciation and loss on<br>etirement) | -34  | Expenses related to rent business (excl. depreciation and loss on retirement) | -197 |
| Real estate taxes, etc.  | -49  | Real estate taxes, etc.   | 40   |
| Utilities expenses   | 91   | Utilities expenses  | -98  |
| Repair expenses  | -62  | Repair expenses   | -108 |
| Others   | -14  | Others  | -30  |
| epreciation and loss on retirement   | -18  | Depreciation and loss on retirement   | 27   |
| osses on sale of property  | -225 | Losses on sale of property  | _    |
| sset management fees   | 40   | Asset management fees   | 0    |
| thers  | 6    | Others  | 7    |

# Breakdown of change from previous period

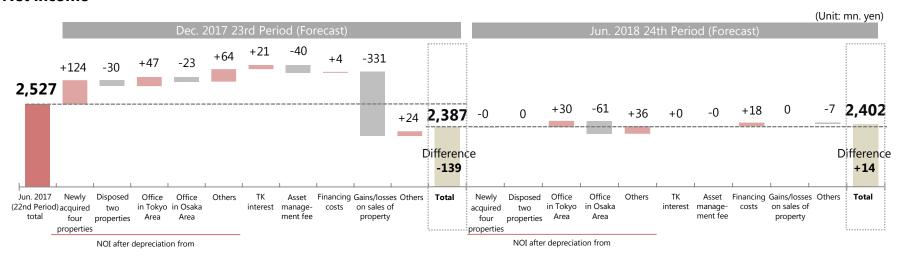


#### Rent revenue





#### **Net income**



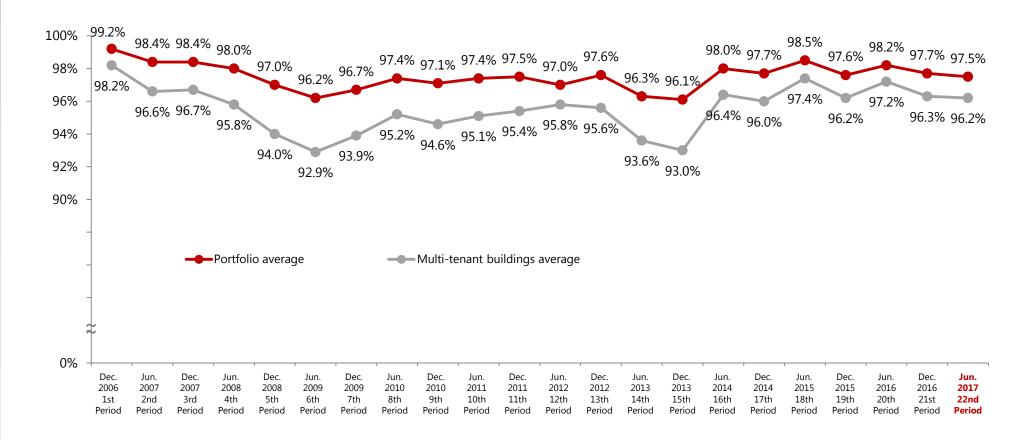
# 3. RESULTS FOR THE 22ND FISCAL PERIOD



### **Occupancy**



#### **Occupancy (1st Period End to 22nd Period End)**

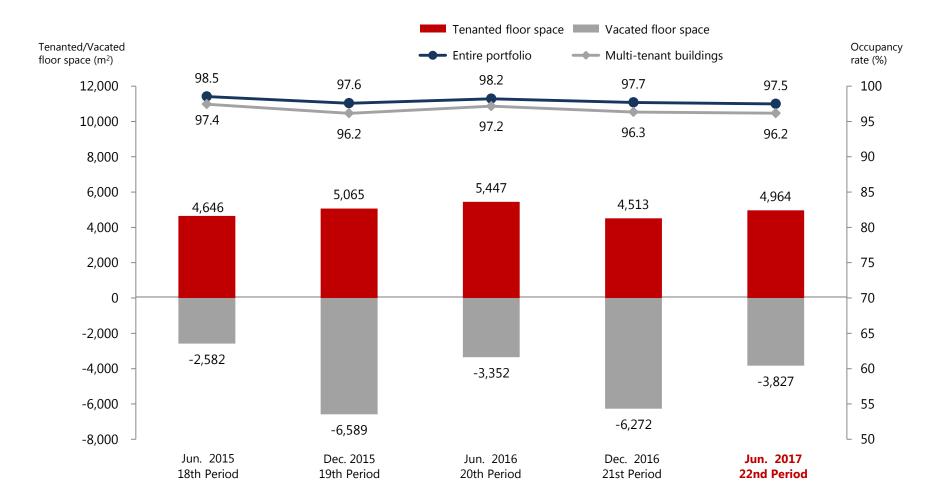


Note: Multi-tenant buildings at the end of 22nd Period include;

Sumitomo Fudosan Ueno Bldg. No.6,G-Square Shibuya Dogenzaka, Shibuya Sakuragaoka Square, Yokohama Creation Square, Cube Kawasaki, Higashi-Nihombashi Green Bldg., Sasazuka Center Bldg., USC Bldg., Twin 21, Matsushita IMP Bldg., MID Imabashi Bldg., Kitahama MID Bldg., MID Nishihommachi Bldg., Higobashi MID Bldg. and Sendai Capital Tower

# **Portfolio operation**

#### **Tenanted/Vacated floor space and occupancy**



# **Occupancy by property**

|              |                                  |                          | ①Occupancy rate                                    | ②Occupancy rate                                    |                           | Tenant moven                   | nents during 22nd P   | eriod (Jan. 1, 2017 - | Jun. 30, 2017)  |
|--------------|----------------------------------|--------------------------|--|--|---------------------------|--------------------------------|---|-----------------------|---|
| Туре         | Property Name                    | Leasable<br>Space<br>(㎡) | as of<br>Dec. 31, 2016<br>(21st Period End)<br>(%) | as of<br>Jun. 30, 2017<br>(22nd Period End)<br>(%) | Difference ② - ① (points) | New tenant<br>occupancy<br>(㎡) | Increase in<br>leased space for<br>existing tenants<br>(m³) | Cancellation<br>(m³)  | Decrease in<br>leased space for<br>existing tenants<br>(m²) |
|              | Sumitomo Fudosan Ueno Bldg. No.6 | 6,858.16                 | 100.0  | 100.0  | -                         | -                              | -   | -                     | -   |
|              | G-Square Shibuya Dogenzaka       | 5,011.74                 | 83.4   | 100.0  | 16.6                      | -                              | 832.51  | -                     | -   |
|              | Shibuya Sakuragaoka Square Note  | 6,379.66                 | 100.0  | 100.0  | -                         | -                              | -   | -                     | -   |
|              | Yokohama Creation Square         | 12,728.59                | 94.2   | 88.1   | -6.1                      | 105.13                         | -   | -501.24               | -384.32   |
|              | Cube Kawasaki                    | 24,462.29                | 91.1   | 91.1   | -                         | -                              | -   | -                     | -   |
|              | Higashi-Nihombashi Green Bldg.   | 3,254.77                 | 100.0  | 100.0  | -                         | 732.78                         | -   | -734.65               | -   |
|              | Sasazuka Center Bldg. Note       | 8,221.34                 | -  | 73.4   | -                         | 403.89                         | 345.54  | -998.69               | -   |
| Office       | USC Bldg. Note                   | 5,781.98                 | -  | 100.0  | -                         | -                              | -   | -                     | -   |
| Office       | Twin 21                          | 82,304.84                | 97.7   | 98.2   | 0.5                       | 383.86                         | 556.67  | -133.66               | -388.28   |
|              | Matsushita IMP Bldg.             | 37,406.94                | 98.9   | 98.3   | -0.6                      | 101.95                         | -   | -326.43               | -   |
|              | MID REIT Kyobashi Bldg.          | 4,833.88                 | 100.0  | 100.0  | -                         | -                              | -   | -                     | -   |
|              | MID Imabashi Bldg.               | 4,277.64                 | 94.2   | 95.2   | 1.0                       | 249.48                         | -   | -203.82               | -   |
|              | Kitahama MID Bldg.               | 10,189.49                | 98.7   | 98.7   | -                         | -                              | -   | -                     | -   |
|              | MID Nishihommachi Bldg.          | 3,877.38                 | 93.7   | 97.0   | 3.3                       | 126.40                         | -   | -                     | -   |
|              | Higobashi MID Bldg.              | 4,655.57                 | 91.5   | 96.5   | 5.0                       | 232.89                         | -   | -                     | -   |
|              | Sendai Capital Tower Note        | 12,999.51                | -  | 98.8   | -                         | 810.95                         | 82.66   | -156.34               | -   |
|              | AEON MALL Tsudanuma              | 101,210.44               | 100.0  | 100.0  | -                         | -                              | -   | -                     | -   |
| Others       | Konami Sports Club Kyobashi      | 9,586.26                 | 100.0  | 100.0  | -                         | -                              | -   | -                     | -   |
|              | Dormy Inn Hakata Gion            | 5,554.91                 | 100.0  | 100.0  | -                         | -                              | -   | -                     | -   |
| Occupancy    | Office Occupancy rate            | 233,243.78               | 96.4   | 96.2   | -0.2                      | 3,147.33                       | 1,817.38  | -3,054.83             | -772.60   |
| rate by type | Non-Office Occupancy rate        | 116,351.61               | 100.0  | 100.0  | -                         | _                              | _   | _                     | _   |
| Total        |                                  | 349,595.39               | 97.7   | 97.5   | -0.2                      | 3,147.33                       | 1,817.38  | -3,054.83             | -772.60   |
|              |                                  |                          |  |  |                           | •                              | •   | 1                     | •   |
|              |                                  |                          |  |  |                           |                                | Increased by <b>4,964.71</b> m                              |                       | ecreased by<br>3,827.43㎡                                    |

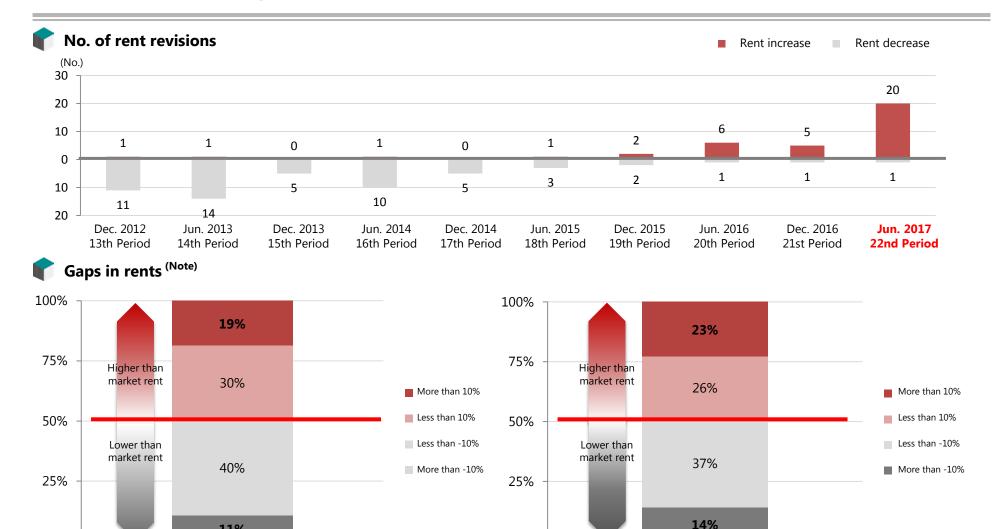
Note: Properties acquired in 22nd period Shibuya Sakuragaoka Square (additional acquisition): Feb 1, 2017, Sasazuka Center Bldg.: Mar 22, 2017, USC Bldg.: Apr 6, 2017, Sendai Capital Tower: Feb 1, 2017

Net Increase +1,137.28m

# **Revisions and gaps in rents**

11%

Tokyo area



0%

Note: Market rent refers to market's estimated concluded rent (standard floor) of each property appraised as of Dec. 2016 by CBRE. The rents identical with market rent are included in "within 10%".

0%

Osaka area

### Surveys on tenants' satisfaction

Targeted buildings: 4 properties in Tokyo (G-Square Shibuya Dogenzaka, Yokohama Creation Square, Cube Kawasaki and Higashi-Nihombashi

Green Bldg.)

8 properties in Osaka (Twin 21 (MID Tower), Matsushita IMP Bldg., MID Imabashi Bldg., Kitahama MID Bldg., MID Nishihommachi Bldg., Midosuji MID Bldg., MID Midosujikawaramachi Bldg. and Higobashi MID Bldg.)

Survey period: Nov. 14, 2016 to Nov. 30, 2016

Sample: 227 tenants

Survey conducted by: Kanden CS Forum Inc.

Survey findings – Level of CSI (Note 1)

|  |      |      |      |      | 2016  |              |              |  |
|--|------|------|------|------|-------|--------------|--------------|--|
| Factors                                      | 2012 | 2013 | 2014 | 2015 | Total |              |              |  |
|  |      |      |      |      | 10.01 | (Tokyo Area) | (Osaka Area) |  |
| Surrounding environment                      | 81.0 | 79.7 | 82.3 | 73.7 | 72.4  | 67.0         | 75.1         |  |
| Behavior of MF (property management firm)    | 76.8 | 76.9 | 78.4 | 78.4 | 78.8  | 75.0         | 79.7         |  |
| Comforts of building                         | 57.8 | 57.2 | 58.6 | 55.3 | 54.5  | 53.4         | 55.1         |  |
| Manner of management firm's staff            | 75.5 | 74.2 | 75.2 | 75.1 | 74.7  | 75.4         | 74.4         |  |
| Behavior of PM                               | 71.4 | 71.6 | 72.5 | 72.8 | 73.0  | 70.5         | 73.7         |  |
| Measures for safety                          | 69.1 | 69.7 | 70.4 | 69.2 | 66.3  | 60.8         | 69.0         |  |
| Quality of common area                       | 66.1 | 66.8 | 67.4 | 65.7 | 64.3  | 61.5         | 65.8         |  |
| Usability of building facilities & equipment | 67.1 | 67.4 | 67.9 | 66.5 | 67.5  | 64.7         | 68.2         |  |
| Cleanliness of building                      | 72.8 | 72.0 | 71.3 | 70.3 | 69.6  | 66.9         | 70.9         |  |

Note 1: CSI: Abbreviation of Customer Satisfaction Index. We had building facilities, services and others evaluated by customers, and gap between each item's needs (expectations) and satisfaction was weighted to adjust before calculating each item's evaluation with the full score of 100.

Note 2: Properties targeted in the survey:

2010~: Twin 21, Matsushita IMP Bldg., MID Imabashi Bldg., Kitahama MID Bldg., MID Nishihommachi Bldg., Midosuji MID Bldg., MID Midosujikawaramachi Bldg.

2013~: Twin 21, Matsushita IMP Bldg., MID Imabashi Bldg., Kitahama MID Bldg., MID Nishihommachi Bldg., Midosuji MID Bldg., MID Midosujikawaramachi Bldg., Higobashi MID Bldg. 2015~: Twin 21, Matsushita IMP Bldg., MID Imabashi Bldg., G-Square Shibuya Dogenzaka, Yokohama Creation Square, Cube Kawasaki

2016~: Twin 21, Matsushita IMP Bldg., MID Imabashi Bldg., Kitahama MID Bldg., MID Nishihommachi Bldg., MID Nishihommachi Bldg., MID Midosujikawaramachi Bldg., Higobashi MID Bldg., G-Square Shibuya Dogenzaka, Yokohama Creation Square, Cube Kawasaki, Higashi-Nihombashi Green Bldg.

# **Initiatives in Properties in the Portfolio**

- Events held for the purpose of improve an office environment
  - G-Square Shibuya Dogenzaka

#### G-Square *Uchimizu Daisakusen* (Watering Project) 2017 to bring temperature down in midsummer

Watering campaign as an eco-friendly building in response to the Tokyo Metropolitan Government by use of recycled water, participated by tenants





Twin 21 / Matsushita IMP Bldg.

#### **Flower Event**

Arrangement of seasonal flowers under the theme of flower-viewing (April) and early-bird summer (June), favorably accepted as seen in feedback saying "I feel relaxed thanks to flowers" and "Flowers nurtured fondness for the building"





Yokohama Creation Square

#### YCS CLASSIC SUMMER Concert 2017 Let's swing by musical events!

Classic concerts held at the makeshift stage at the atrium at the 1<sup>st</sup> floor for tenants' enjoyment, with refreshments and alcohol drinks sold at the café





Twin 21 / Matsushita IMP Bldg.

#### **Summer 2017 Live Show**

Mini live concerts and flair bartending shows to entertain workers and visitors with a summerlike atmosphere





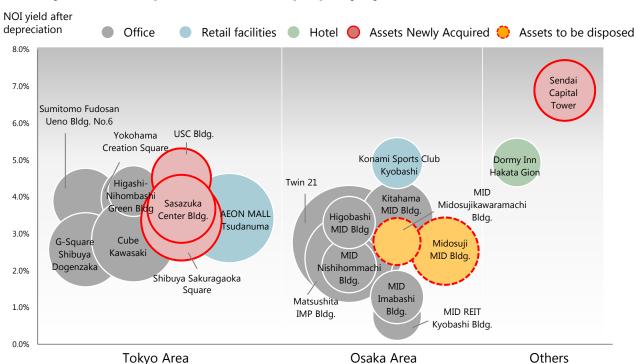
# 4. PORTFOLIO



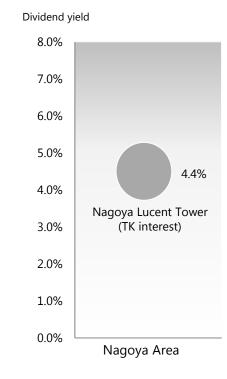
# **Portfolio profitability**

|   | As of end of Jun. 2016 | As of end of Dec. 2016 | As of end of Jun. 2017 |
|---|------------------------|------------------------|------------------------|
| Average NOI yield (Note 1)                    | 4.1%                   | 4.1%                   | 4.2%                   |
| Average NOI yield after depreciation (Note 1) | 2.9%                   | 2.9%                   | 3.1%                   |

#### NOI yield after depreciation of each property by Area (Note 2)



#### Dividend yield of TK interest



Note 1: TK interest of Nagoya Lucent Tower is not included.

Note 2: Size of each bubble is proportionate to the acquisition price of each asset.

# Portfolio overview (as of end of Jun. 2017)

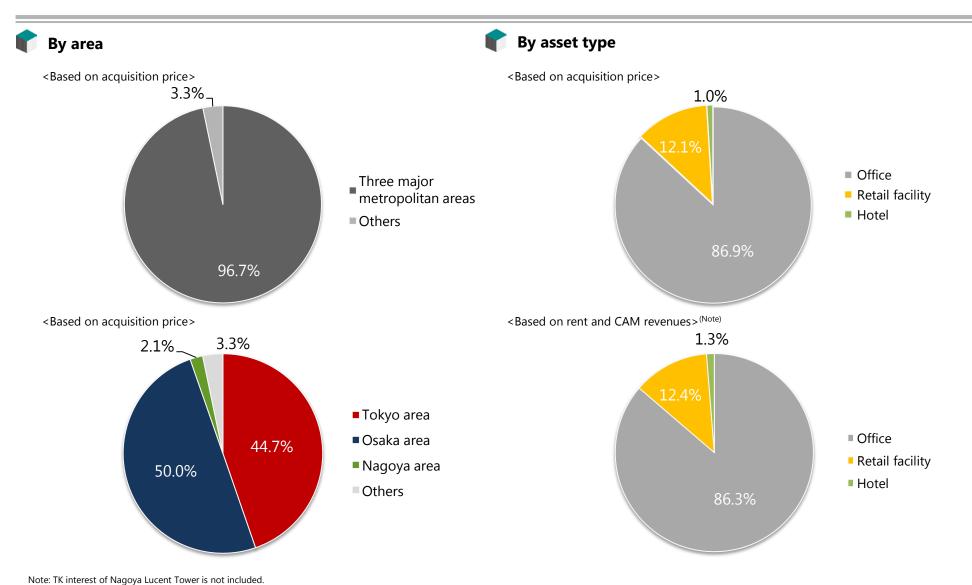
| Ar                                | ea                          | Property<br>No. | Property name                        | Location                    | Completion date                       | Acquisition<br>date    | Acquisition<br>price<br>(mn. yen) | Appraisal<br>value<br>(mn. yen) | NOI yield<br>(Note 1)<br>(%) | NOI yield after<br>depreciation<br>(Note 1)<br>(%) | Leasable<br>Space<br>(Note 2)<br>(m²) | Occupancy<br>rate<br>(%) |
|-----------------------------------|-----------------------------|-----------------|--------------------------------------|-----------------------------|---------------------------------------|------------------------|-----------------------------------|---------------------------------|------------------------------|--|---------------------------------------|--------------------------|
| Office                            |                             | 07.1            | lo ''                                | le o i e i                  | la. 1003                              | I. 2015                | 7.460                             | 0.220                           | 1.000/                       | 2 000/   | 6.050.16                              | 100.00/                  |
|                                   |                             |                 | Sumitomo Fudosan Ueno Bldg. No.      |                             | Nov. 1993                             | May 2015               | 7,460                             | 8,230                           | 4.88%                        | 3.89%  | 6,858.16                              |                          |
|                                   |                             | OT-2            | G-Square Shibuya Dogenzaka           | Shibuya-ku, Tokyo           | Oct. 2009                             | Aug. 2015              | 12,220                            | 14,500                          | 3.08%                        | 2.57%  | 5,011.74                              | 100.0%                   |
|                                   |                             | OT-3            | Shibuya Sakuragaoka Square           | Shibuya-ku, Tokyo           | Mar. 2010                             | Aug. 2015<br>Feb. 2017 | 5,000<br>12,130                   | 19,600                          | 4.01%                        | 3.37%  | 6,379.66                              | 100.0%                   |
|                                   | Tokyo                       | OT-4            | Yokohama Creation Square             | Kanagawa-ku, Yokohama       | Mar. 1994                             | Aug. 2015              | 7,080                             | 7,800                           | 4.65%                        | 3.95%  | 12,728.59                             | 88.1%                    |
|                                   | metropolitan area           | OT-5            | Cube Kawasaki                        | Kawasaki-ku, Kawasaki       | May 1982                              | Aug. 2015              | 20,050                            | 22,200                          | 3.26%                        | 2.83%  | 24,462.29                             | 91.1%                    |
|                                   |                             | OT-6            | Higashi-Nihombashi Green Bldg.       | Chuo-Ku, Tokyo              | Mar. 1988                             | Dec. 2015              | 2,705                             | 3,030                           | 4.71%                        | 4.16%  | 3,254.77                              | 100.0%                   |
|                                   |                             | OT-7            | Sasazuka Center Bldg.                | Shibuya-ku, Tokyo           | Mar. 1995                             | Mar. 2017              | 8,700                             | 9,290                           | 4.25%                        | 3.68%  | 8,221.34                              | 73.4%                    |
| Three major                       |                             |                 | USC Bldg.                            | v                           | Jan. 1990                             | . 2017                 | 5 000                             | F 220                           | F 120/                       |  | F 701 00                              | 100.00/                  |
| metropolitan areas                |                             | OT-8            | (Quasi Co-ownership: approx. 46%)    | Koto-ku, Tokyo              | added on to in Jan. 2007              | Apr. 2017              | 5,000                             | 5,230                           | 5.13%                        | 4.51%  | 5,781.98                              | 100.0%                   |
|                                   |                             | 00-1            | Twin 21                              | Chuo-ku, Osaka              | Mar. 1986                             | Aug. 2006              | 68,700                            | 51,700                          | 4.14%                        | 2.77%  | 82,304.84                             | 98.2%                    |
|                                   |                             | 00-2            | Matsushita IMP Bldg.                 | Chuo-ku, Osaka              | Feb. 1990<br>added on to in Nov. 2003 | Aug. 2006              | 24,600                            | 21,200                          | 4.60%                        | 2.33%  | 37,406.94                             | 98.3%                    |
|                                   | Osaka                       | 00-4            | MID REIT Kyobashi Bldg.              | Miyakojima-ku, Osaka        | Feb. 2000                             | Aug. 2006              | 2,300                             | 1,440                           | 2.08%                        | 0.77%  | 4.833.88                              | 100.0%                   |
|                                   | metropolitan area           |                 | MID Imabashi Bldg.                   | Chuo-ku, Osaka              | Oct. 1990                             | Apr. 2007              | 3,270                             | 2,260                           | 2.76%                        | 1.28%  | 4,277.64                              | 95.2%                    |
|                                   |                             | 00-7            | Kitahama MID Bldg.                   | Chuo-ku, Osaka              | Feb. 2008                             | Apr. 2008              | 10,800                            | 9,050                           | 4.19%                        |  | 10,189.49                             |                          |
|                                   |                             | 00-8            | MID Nishihommachi Bldg.              | Nishi-ku, Osaka             | Mar. 1989                             | Oct. 2008              | 3,550                             | 2,180                           | 3.24%                        |  | 3,877.38                              |                          |
|                                   |                             | 00-9            | Higobashi MID Bldg.                  | Nishi-ku, Osaka             | Jan. 2010                             | June 2013              | 3,000                             | 3,520                           | 4.80%                        | 3.31%  | 4,655.57                              |                          |
| Others                            | Other major cities          |                 | Sendai Capital Tower                 | Aoba-ku, Sendai             | Mar. 1974                             | Feb. 2017              | 5,500                             | 6,350                           | 7.67%                        |  | 12,999.51                             |                          |
|                                   |                             |                 |                                      | Subtotal (Office)           |                                       |                        | 202,065                           | 187,580                         | 4.16%                        | 3.04%  | 233,243.78                            | 96.2%                    |
| Other than Office BI              | dg.                         |                 |                                      |                             | '                                     |                        |                                   |                                 |                              |  |                                       |                          |
| Three major                       | Tokyo<br>metropolitan area  | RT-1            | AEON MALL Tsudanuma                  | Narashino-shi, Chiba        | Sep. 2003<br>added on to in Dec. 2007 | Aug. 2006              | 26,100                            | 27,800                          | 4.31%                        | 3.42%  | 101,210.44                            | 100.0%                   |
| metropolitan areas                | Osaka<br>metropolitan area  | RO-1            | Konami Sports Club Kyobashi          | Miyakojima-ku, Osaka        | June 1999                             | Aug. 2006              | 2,780                             | 3,300                           | 6.26%                        | 4.92%  | 9,586.26                              | 100.0%                   |
| Others                            | Other major cities          | HR-1            | Dormy Inn Hakata Gion                | Hakata-ku, Fukuoka          | Jan. 2009                             | Sep. 2013              | 2,280                             | 3,360                           | 6.65%                        | 4.93%  | 5,554.91                              | 100.0%                   |
|                                   |                             |                 | S                                    | ubtotal (Other than Office) |                                       |                        | 31,160                            | 34,460                          | 4.66%                        | 3.67%  | 116,351.61                            | 100.0%                   |
|                                   |                             |                 |                                      | Total                       |                                       |                        | 233,225                           | 222,040                         | 4.23%                        | 3.13%  | 349,595.39                            | 97.5%                    |
| TK Interest for Office            |                             |                 |                                      |                             |                                       |                        |                                   |                                 |                              |  |                                       |                          |
| Three major<br>metropolitan areas | Nagoya<br>metropolitan area | TK-1            | Nagoya Lucent Tower<br>(TK interest) | Nishi-ku, Nagoya            | _                                     | Aug. 2015              | 4,919                             | -                               | _                            | _  | _                                     | _                        |
|                                   |                             |                 |                                      | Total                       |                                       |                        | 238,144                           | _                               |                              | -  |                                       | _                        |

Note 1: NOI yield and NOI yield after depreciation are based on annualized NOI in the 22nd period.

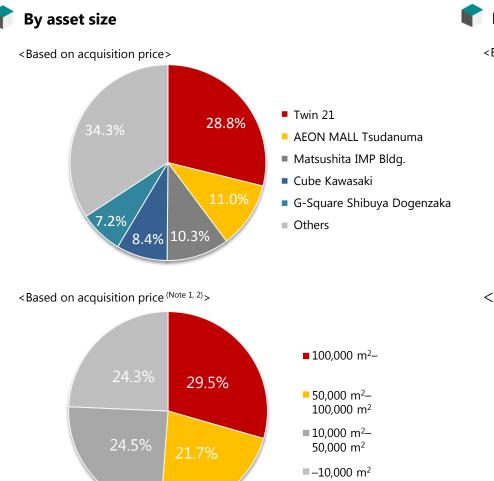
Note 2: Leasable space is based on data as of Jun. 30, 2017 which only includes the area of leasable room, and excludes those for warehouses, halls and parking lots.

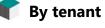
However, the leasable spaces of Konami Sports Club Kyobashi and AEON Mall Tsudanuma, the entire buildings of which are leased, include the common area and parking lot area, and those of MID REIT Kyobashi Bldg. and Dormy Inn Hakata include common area, respectively.

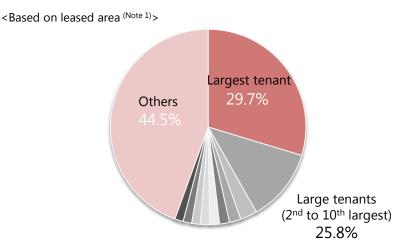
# Portfolio data 1 (as of end of Jun. 2017)

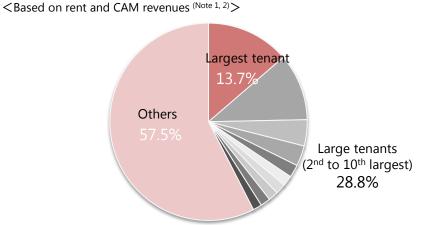


## Portfolio data 2 (as of end of Jun. 2017)









Note 1: TK interest of Nagoya Lucent Tower is not included. Note 2: USC Bldg. (Quasi Co-ownership: approx. 46%) play as a full building in these charts.

### Revenue and expenses by property 1 (fiscal period ended Jun. 30, 2017)

(Unit: mn. yen)

|  | Sumitomo<br>Fudosan Ueno<br>Bldg. No.6 | G-Square<br>Shibuya<br>Dogenzaka | Shibuya<br>Sakuragaoka<br>Square<br>(Note 1) | Yokohama<br>Creation<br>Square | Cube Kawasaki | Higashi-<br>Nihombashi<br>Green Bldg. | Sasazuka<br>Center Bldg.<br>(Note 2) | USC Bldg.<br>(Note 2) | Twin 21 | Matsushita<br>IMP Bldg. | Midosuji MID<br>Bldg.<br>(Note 3) |
|--|--|----------------------------------|--|--------------------------------|---------------|---------------------------------------|--------------------------------------|-----------------------|---------|-------------------------|-----------------------------------|
| Operating days                             | 181                                    | 181                              | 181  | 181                            | 181           | 181                                   | 101                                  |                       | 181     | 181                     | 85                                |
| Rent revenue                               | _                                      | 199                              | 255  | 177                            | 490           | 49                                    | 82                                   | 42                    | 1,616   | 789                     | 108                               |
| CAM revenue                                | _                                      | 29                               | 43   | 102                            | 77            | 25                                    | 23                                   | 19                    | 433     | 112                     | 6                                 |
| Parking revenue                            | _                                      | 3                                | 3  | 14                             | 2             | 3                                     | 3                                    | 2                     | 67      | 54                      | 1                                 |
| Rent revenue - real estate                 | _                                      | 231                              | 302  | 294                            | 570           | 77                                    | 110                                  | 64                    | 2,117   | 956                     | 116                               |
| Utilities revenue                          | _                                      | 19                               | 18   | 11                             | 44            | 4                                     | 4                                    | 4                     | 153     | 86                      | 12                                |
| Early-withdrawal penalties received        | _                                      | _                                | _  | _                              | _             | _                                     | _                                    | _                     | -       | _                       | _                                 |
| Other revenue                              | _                                      | 6                                | 2  | 9                              | 4             | 3                                     | 14                                   | 1                     | 9       | 4                       | 0                                 |
| Other lease business revenue               |  | 25                               | 20   | 20                             | 48            | 8                                     | 18                                   | 6                     | 162     | 91                      | 13                                |
| ① Property leasing revenue                 | Not<br>Disclosed                       | 257                              | 322  | 314                            | 619           | 86                                    | 128                                  | 71                    | 2,280   | 1,048                   | 129                               |
| Property management fees                   | Disclosed                              | 16                               | 10   | 79                             | 65            | 8                                     | 12                                   | 5                     | 324     | 181                     | 16                                |
| Utilities expenses                         | _                                      | 14                               | 19   | 29                             | 68            | 6                                     | 6                                    | 5                     | 241     | 126                     | 12                                |
| Real estate taxes                          | _                                      | 22                               | 6  | 26                             | 62            | 5                                     | -                                    | _                     | 196     | 122                     | 43                                |
| Insurance premiums                         | _                                      | 0                                | 0  | 1                              | 0             | 0                                     | 0                                    | 0                     | 3       | 2                       | 0                                 |
| Repair expenses                            | _                                      | 16                               | 3  | _                              | 87            | 1                                     | 0                                    | 0                     | 83      | 43                      | 1                                 |
| Other lease business expenses              | _                                      | 0                                | 0  | 15                             | 10            | 0                                     | 7                                    | 0                     | 22      | 11                      | 0                                 |
| ② Expenses related to rent business        | _                                      | 70                               | 40   | 151                            | 294           | 23                                    | 26                                   | 10                    | 870     | 486                     | 74                                |
| ③ NOI(①-②)                                 | 180                                    | 186                              | 282  | 163                            | 324           | 63                                    | 102                                  | 60                    | 1,409   | 561                     | 54                                |
| Depreciation                               | 36                                     | 31                               | 45   | 24                             | 42            | 7                                     | 13                                   | 7                     | 467     | 277                     | 29                                |
| ⑤ Loss on retirement of non-current assets | _                                      | _                                | _  | _                              | _             | _                                     | -                                    | _                     | -       | _                       | _                                 |
| 6 Property leasing income (3-4-5)          | 143                                    | 155                              | 237  | 138                            | 281           | 55                                    | 88                                   | 53                    | 942     | 284                     | 25                                |
| CAPEX                                      | 4                                      | 6                                |  | _                              | 91            | 7                                     |                                      |                       | 246     | 53                      | 1                                 |

Note 1: Additional acquisition of 60% Quasi Co-ownership of land and building were taken on Feb 1, 2017 (40% Quasi Co-ownership of land is already acquired)

Note 2: Sasazuka Center Bldg. and USC Bldg. were acquired on Mar 22, 2017 and Apr 6,2017

Note 3: Midosuji MID Bldg. was disposed on Mar 27, 2017

### Revenue and expenses by property 2 (fiscal period ended Jun. 30, 2017)

(Unit: mn. yen)

|  | MID REIT<br>Kyobashi Bldg. | MID Imabashi<br>Bldg. | MID Midosuji-<br>kawaramachi<br>Bldg. <sup>(Note 1)</sup> | Kitahama MID<br>Bldg. | MID Nishi-<br>hommachi<br>Bldg. | Higobashi MID<br>Bldg. | Sendai Capital<br>Tower <sup>(Note 2)</sup> | AEON MALL<br>Tsudanuma | Konami Sports<br>Club Kyobashi | Dormy Inn<br>Hakata Gion | Total |
|--|----------------------------|-----------------------|---|-----------------------|---------------------------------|------------------------|---|------------------------|--------------------------------|--------------------------|-------|
| Operating days                             | 181                        | 181                   | 85  | 181                   | 181                             | . 181                  | 150   | 181                    | 181                            | 181                      |       |
| Rent revenue                               | _                          | 73                    | 25  | 221                   | 69                              | 78                     | 147   | 726                    | _                              | _                        | 5,549 |
| CAM revenue                                | _                          | 4                     | 2   | 49                    | 9                               | 19                     | 43  | _                      | _                              | _                        | 1,070 |
| Parking revenue                            | _                          | 7                     | 0   | 7                     | 3                               | 2                      | 14  | _                      | _                              | _                        | 205   |
| Rent revenue - real estate                 | _                          | 85                    | 28  | 278                   | 81                              | . 101                  | 205   | 726                    | _                              | _                        | 6,825 |
| Utilities revenue                          | _                          | 6                     | 3   | 36                    | 8                               | 10                     | 13  | _                      | _                              | _                        | 446   |
| Early-withdrawal penalties received        | _                          | _                     | _   | _                     | _                               | _                      | _   | _                      | _                              | -                        | _     |
| Other revenue                              | _                          | 0                     | 0   | 1                     | 1                               | . 0                    | 29  | _                      | _                              | _                        | 89    |
| Other lease business revenue               | _                          | 6                     | 3   | 38                    | 9                               | 11                     | 43  | _                      | _                              | _                        | 535   |
| ① Property leasing revenue                 | _                          | 92                    | 31  | 316                   | 91                              | . 112                  | 249   | 726                    | _                              | _                        | 7,360 |
| Property management fees                   | _                          | 14                    | 4   | 33                    | 11                              | . 12                   | 28  | 4                      | _                              | _                        | 868   |
| Utilities expenses                         | _                          | 8                     | 2   | 28                    | 9                               | 10                     | 28  | _                      | _                              | _                        | 629   |
| Real estate taxes                          | _                          | 12                    | 5   | 22                    | 8                               | 12                     | _   | 61                     | _                              | _                        | 644   |
| Insurance premiums                         | _                          | 0                     | 0   | 0                     | 0                               | 0                      | 0   | 0                      | _                              | _                        | 11    |
| Repair expenses                            | _                          | 12                    | 6   | 6                     | 4                               | 4                      | 15  | 100                    | _                              | _                        | 418   |
| Other lease business expenses              | _                          | 0                     | 0   | 1                     | 0                               | 1                      | 2   | _                      | _                              | _                        | 72    |
| ② Expenses related to rent business        | _                          | 47                    | 19  | 92                    | 34                              | 40                     | 75  | 167                    | _                              | _                        | 2,645 |
| ③ NOI(①-②)                                 | 23                         | 44                    | 12  | 224                   | 56                              | 71                     | 173   | 558                    | 86                             | 75                       | 4,715 |
| ① Depreciation                             | 14                         | 23                    | 6   | 39                    | 19                              | 22                     | 17  | 115                    | 18                             | 19                       | 1,279 |
| ⑤ Loss on retirement of non-current assets | _                          | _                     | _   | _                     | _                               | _                      | _   | _                      | _                              | _                        | _     |
| 6 Property leasing income (3-4-5)          | 8                          | 20                    | 5   | 185                   | 37                              | 49                     | 155   | 443                    | 67                             | 55                       | 3,436 |
| CAPEX                                      | _                          | 5                     | 2   | 0                     | 19                              | 0                      | 2   | 2                      | _                              | _                        | 445   |

Note 1: MID Midosuji kawaramachi Bldg.was disposed as of Mar 27, 2017

Note 2: Sendai Capital Tower was acquired as of Feb 1, 2017

# **Appraisal values by property**

| Туре   | Region                            | Property name                                 | Acquisition price (Note1) (mn yen) | Appraisal value<br>as of Dec. 31,<br>2016<br>(21st Period<br>End) <sup>(Note2)</sup><br>(mn. yen) | Book value<br>as of Jun. 30,<br>2017<br>(22nd Period<br>End) <sup>(Note3)</sup><br>(mn. yen) | Appraisal value<br>as of Jun. 30,<br>2017<br>(22nd Period<br>End) <sup>(Note2)</sup><br>(mn. yen) | Difference<br>from previous<br>period end<br>(%) | Difference<br>from<br>book value<br>(%) | Appraisal company                             | 21st Period<br>appraisal value<br>rate (Noted)<br>(%) | 22nd Period<br>appraisal value<br>rate <sup>(Note4)</sup><br>(%) |
|--------|-----------------------------------|---|------------------------------------|---|--|---|--|---|---|---|--|
|        |                                   | Sumitomo Fudosan Ueno Bldg. No.6              | 7,460                              | 7,970   | 7,678  | 8,230   | 3.3%   | 7.2%                                    | Tanizawa Sogo Appraisal Co., Ltd.             | 4.0%  | 3.9%   |
|        |                                   | G-Square Shibuya Dogenzaka                    | 12,220                             | 14,100  | 12,275   | 14,500  | 2.8%   | 18.1%                                   | Japan Real Estate Institute                   | 3.4%  | 3.3%   |
|        |                                   | Shibuya Sakuragaoka Square <sup>(Note5)</sup> | 17,130                             | 5,320   | 17,558   | 19,600  | _  | 11.6%                                   | Daiwa Real Estate Appraisal Co., Ltd.         | _   | 3.1%   |
|        |                                   | Yokohama Creation Square                      | 7,080                              | 7,750   | 7,095  | 7,800   | 0.6%   | 9.9%                                    | Tanizawa Sogo Appraisal Co., Ltd.             | 4.5%  | 4.4%   |
|        |                                   | Cube Kawasaki                                 | 20,050                             | 21,800  | 20,440   | 22,200  | 1.8%   | 8.6%                                    | Daiwa Real Estate Appraisal Co., Ltd.         | 4.1%  | 4.0%   |
|        |                                   | Higashi-Nihombashi Green Bldg.                | 2,705                              | 2,930   | 2,815  | 3,030   | 3.4%   | 7.6%                                    | Japan Real Estate Institute                   | 4.4%  | 4.3%   |
|        | Three major<br>metropolitan areas | Sasazuka Center Bldg.                         | 8,700                              | _   | 9,111  | 9,290   | _  | 2.0%                                    | Daiwa Real Estate Appraisal Co., Ltd.         | _   | 4.0%   |
|        |                                   | USC Bldg. <sup>(Note6)</sup>                  | 5,000                              | -   | 5,190  | 5,230   | -  | 0.8%                                    | Tanizawa Sogo Appraisal Co., Ltd.             | _   | 4.1%   |
| Office |                                   | Twin 21                                       | 68,700                             | 49,500  | 66,248   | 51,700  | 4.4%   | -22.0%                                  | Morii Appraisal & Investment Consulting, Inc. | 4.5%  | 4.4%   |
|        | (Nagoya)                          | Matsushita IMP Bldg.                          | 24,600                             | 19,900  | 22,525   | 21,200  | 6.5%   | -5.9%                                   | Tanizawa Sogo Appraisal Co., Ltd.             | 4.6%  | 4.5%   |
|        |                                   | MID REIT Kyobashi Bldg.                       | 2,300                              | 1,420   | 2,091  | 1,440   | 1.4%   | -31.1%                                  | Tanizawa Sogo Appraisal Co., Ltd.             | 5.2%  | 5.1%   |
|        |                                   | MID Imabashi Bldg.                            | 3,270                              | 2,210   | 3,119  | 2,260   | 2.3%   | -27.6%                                  | Tanizawa Sogo Appraisal Co., Ltd.             | 4.7%  | 4.6%   |
|        |                                   | Kitahama MID Bldg.                            | 10,800                             | 8,760   | 10,402   | 9,050   | 3.3%   | -13.0%                                  | Japan Real Estate Institute                   | 4.4%  | 4.3%   |
|        |                                   | MID Nishihommachi Bldg.                       | 3,550                              | 2,160   | 3,375  | 2,180   | 0.9%   | -35.4%                                  | Japan Real Estate Institute                   | 4.6%  | 4.5%   |
|        |                                   | Higobashi MID Bldg.                           | 3,000                              | 3,450   | 2,861  | 3,520   | 2.0%   | 23.0%                                   | Japan Real Estate Institute                   | 4.3%  | 4.2%   |
|        | Other metropolitan area           | Sendai Capital Tower                          | 5,500                              | -   | 5,607  | 6,350   | _  | 13.2%                                   | Tanizawa Sogo Appraisal Co., Ltd.             | -   | 4.7%   |
|        |                                   | Subtotal                                      | 202,065                            | 147,270   | 198,397  | 187,580   | -  | -5.5%                                   | -   | _   | _  |
|        | Three major                       | AEON MALL Tsudanuma                           | 26,100                             | 27,800  | 23,954   | 27,800  | 0.0%   | 16.1%                                   | Daiwa Real Estate Appraisal Co., Ltd.         | 4.6%  | 4.6%   |
| Others | metropolitan areas                | Konami Sports Club Kyobashi                   | 2,780                              | 3,300   | 2,413  | 3,300   | 0.0%   | 36.8%                                   | Daiwa Real Estate Appraisal Co., Ltd.         | 5.1%  | 5.1%   |
| ,      | Other metropolitan area           | Dormy Inn Hakata Gion                         | 2,280                              | 3,300   | 2,159  | 3,360   | 1.8%   | 55.6%                                   | Tanizawa Sogo Appraisal Co., Ltd.             | 4.4%  | 4.3%   |
|        |                                   | Subtotal                                      | 31,160                             | 34,400  | 28,527   | 34,460  | 0.2%   | 20.8%                                   | -   | _   | _  |
|        |                                   |   | 233,225                            | 181,670   | 226,924  | 222,040   |  | -2.2%                                   |   | -   | _  |

Note 1: "Acquisition price" is the transaction price which is stated in the contract for respective trust beneficiary interest, etc. (excluding acquisition-related expenses, property taxes and consumption taxes, etc.).

Note 2: "Appraisal value" is as of the end of the fiscal period based on the appraisal report with the market value as of Jun. 30, 2017 prepared by Morii Appraisal & Investment Consulting, Inc., Tanizawa Sogo Appraisal Co., Ltd., Daiwa Real Estate Appraisal Co., Ltd. or Japan Real Estate Institute pursuant to the Regulations Concerning Accounting of Investment Corporations, methods and criteria for asset valuation defined in MCUBS MidCity's Articles of Incorporation and rules of The Investment Trusts Association, Japan.

Note 3: "Book value" is the applicable asset's acquisition price (including various acquisition expenses) less accumulated depreciation.

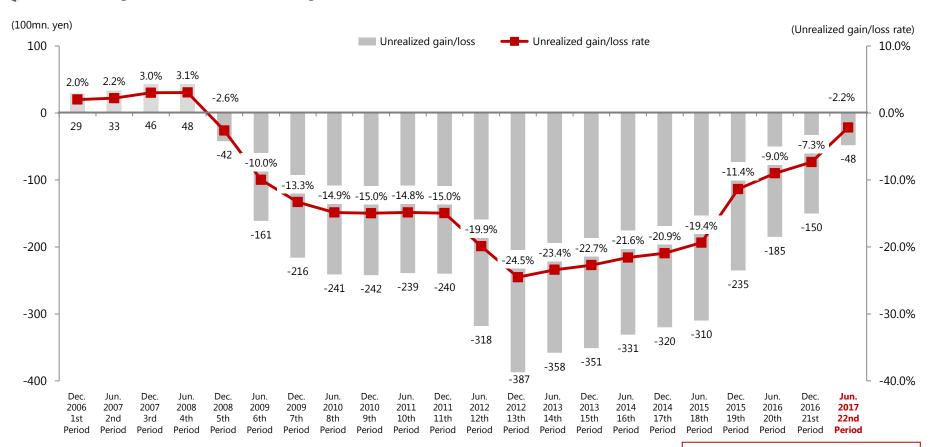
Note 4: "Appraisal value rate" is the cap rate based on the direct capitalization method.

Note 5: Appraisal value as of the end of Dec. 2016 is consisted of the land (40% Share), Appraisal value as of the end of Jun. 2017 is consisted of the land and building because of the additional acquisition as of Feb 1, 2017

Note 6: Appraisal value as of the end of Jun. 2017 is consisted of the share (50/108)

## **Unrealized gain/loss**

Unrealized gain/loss and unrealized gain/loss rate (Dec. 2006 (1st Period) – Jun. 2017 (22nd Period))



As of 22nd Period End (ended Jun. 2017)

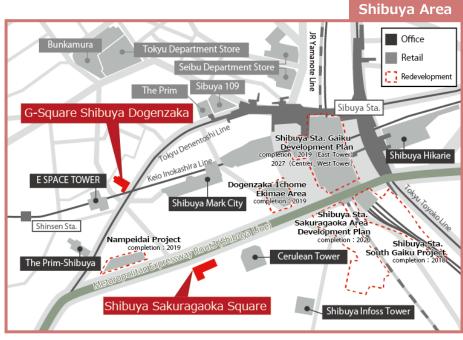
Book value : 226.9 bn. yen

Appraisal value : 222.0 bn. yen

Unrealized gain/loss: -4.8 bn. yen

# Portfolio overview – Tokyo area





<As of Jun. 30, 2017>

Tokyo Area

No. of assets 9 % of portfolio 44.7%

Nagoya Area

No. of assets 1 % of portfolio 2.1%

Osaka Area

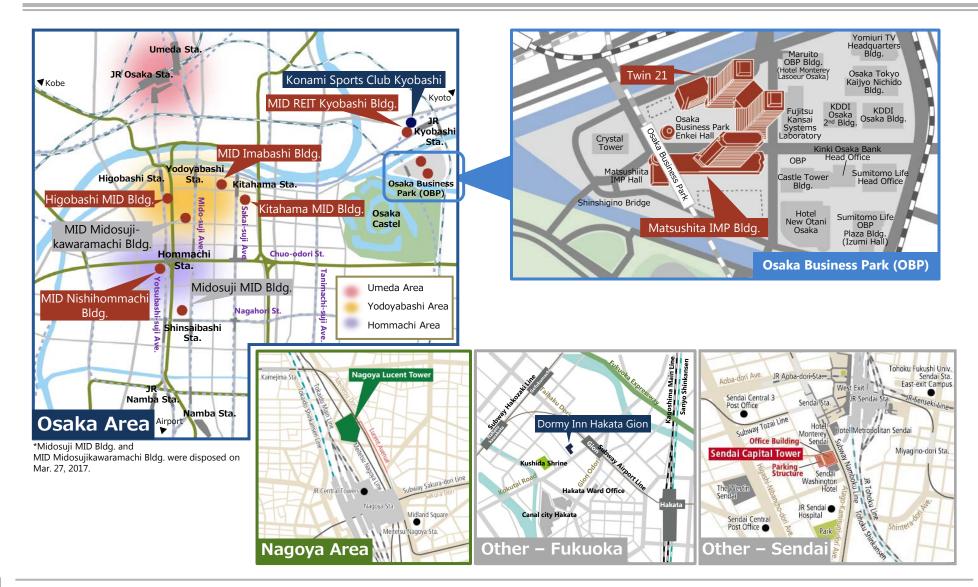
No. of assets 8 % of portfolio 50.0%

Other Major Cities

No. of assets 2 % of portfolio 3.3%

Note: Based on acquisition price. TK interest of Nagoya Lucent Tower is included in the acquisition price.

### Portfolio overview - Osaka area, Nagoya area and others



# Portfolio overview - Office in Tokyo area 1



#### Sumitomo Fudosan Ueno Bldg.

- ✓ Office building with the standard floor area of over 200 tsubo, with high scarcity value in Ueno Area
- ✓ Stable occupancy by leasing the entire building to a major manufacturer group

| Location          | Taito-ku, Tokyo                |
|-------------------|--------------------------------|
| Total land space  | 1,323.78m²                     |
| Total floor space | 9,631.83 <b>m</b> <sup>2</sup> |
| Structure/scale   | SRC/B2F-11F                    |
| Completion date   | Nov. 1993                      |
| Acquisition price | 7,460 mn.yen                   |
| Acquisition Date  | May 2015                       |



#### **G-Square Shibuya Dogenzaka**

- ✓ Located in Shibuya/Ebisu, an area with one of the lowest vacancy rates in Tokyo
- ✓ Recently built high-grade office building, which is rare in Shibuya area
- ✓ Two-minute walk from Shibuya Mark City, and three-minute walk from Shibuya Station on the Tokyo Metro lines

| Location          | Shibuya-ku, Tokyo      |
|-------------------|------------------------|
| Total land space  | 918.49 <b>m</b> ²      |
| Total floor space | 6,565.87m <sup>2</sup> |
| Structure/scale   | S*SRC/B2F-9F           |
| Completion date   | Oct. 2009              |
| Acquisition price | 12,220 mn.yen          |
| Acquisition Date  | Aug. 2015              |



#### Shibuya Sakuragaoka Square

Additional acquisition

- ✓ Located in Shibuya/Ebisu, an area with one of the lowest vacancy rates in Tokyo
- ✓ Located in the area with a lot of office buildings facing National Route 246
- ✓ Four-minutes walk from Shibuya Station. Newlybuilt mid-sized office building with a standard floor area pf approx. 190 tsubo

| Location          | Shibuya-ku, Tokyo                                     |
|-------------------|---|
| Total land space  | 1,200.08 <b>m</b> ²                                   |
| Total floor space | 8,655.61 <b>m</b> <sup>2</sup>                        |
| Structure/scale   | S•RC/B1F-10F  |
| Completion date   | Mar. 2010   |
| Acquisition price | 17,130 mn.yen (Additional acquisition: 12,130 mn.yen) |
| Acquisition Date  | Aug. 2015, Feb.2017                                   |

# Portfolio overview - Office in Tokyo area 2



#### **Yokohama Creation Square**

- ✓ Located in the vicinity of the east exit of Yokohama Station, where large office buildings concentrate
- ✓ An office building with a large floor allowing a variety of layouts ranging from approximately 20 to 230 tsubo

\* Sectional ownership

| Location          | Kanagawa-ku, Yokohama                                    |
|-------------------|--|
| Total land space  | 5,244.81m <sup>2</sup><br>(ratio of right of site75.4%)  |
| Total floor space | 21,054.60m <sup>2</sup> (ratio of exclusive area: 96.5%) |
| Structure/scale   | SRC•S/B1F-20F  |
| Completion date   | Mar. 1994  |
| Acquisition price | 7,080 mn.yen   |
| Acquisition Date  | Aug. 2015  |



#### **Cube Kawasaki**

- ✓ Closely located to JR Kawasaki Station that offers a good transportation access
- ✓ A rare property with a standard floor area of approx. 780 tsubo that addresses demand for large office spaces

| Location          | Kawasaki-ku, Kawasaki          |
|-------------------|--------------------------------|
| Total land space  | 6,247.94 <b>m</b> <sup>2</sup> |
| Total floor space | 41,290.91 <b>m</b> ²           |
| Structure/scale   | SRC/B2F-10F                    |
| Completion date   | May 1982                       |
| Acquisition price | 20,050 mn.yen                  |
| Acquisition Date  | Aug. 2015                      |



#### Higashi-Nihombashi Green Bldg.

- ✓ Highly convenient location for transport with easy access to four stations of four railway lines
- ✓ Highly-visible and well-lit office building located at the corner of Kiyosugi-dori, an arterial road

| Location          | Chuo-Ku, Tokyo       |
|-------------------|----------------------|
| Total land space  | 599.07m <sup>2</sup> |
| Total floor space | 4,210.72m²           |
| Structure/scale   | SRC/10F              |
| Completion date   | Mar. 1988            |
| Acquisition price | 2,705 mn.yen         |
| Acquisition Date  | Dec. 2015            |

#### Portfolio overview - Office in Osaka area 1







#### **Twin 21**

- √ 38-storied sky-scraper office towers as a symbol of Osaka Business Park (OBP)
- ✓ Directly connected to Kyobashi Station, one of the biggest terminal stations in Osaka
- ✓ Mainly consisted of two buildings: OBP Panasonic Tower which is leased to Panasonic and MID Tower to leading corporations and consulates

| Location          | Chuo-ku, Osaka       |
|-------------------|----------------------|
| Total land space  | 28,163.07 <b>m</b> ² |
| Total floor space | 146,034.98m²         |
| Structure/scale   | SRC/B1F-38F          |
| Completion date   | Mar. 1986            |
| Acquisition price | 68,700 mn.yen        |
| Acquisition Date  | Aug. 2006            |

#### Matsushita IMP Bldg.

- ✓ 26-storied high-rise complex building consisted of large office space, commercial facilities and event halls
- ✓ Directly connected to Osaka Business Park Station of the Osaka Municipal Subway Nagahori-Tsurumi Line
- ✓ Operated together with Twin 21, with which the building is connected through Skyway

| Location          | Chuo-ku, Osaka                         |
|-------------------|--|
| Total land space  | 14,968.25 <b>m</b> <sup>2</sup>        |
| Total floor space | 84,952.57 <b>m</b> ²                   |
| Structure/scale   | S•SRC/B2F-26F                          |
| Completion date   | Feb. 1990,<br>added on to in Nov. 2003 |
| Acquisition price | 24,600 mn.yen                          |
| Acquisition Date  | Aug. 2006                              |

#### Midosuji MID Bldg.

To be disposed on Mar. 27, 2017

- ✓ Located about 100m north of Shinsaibashi station of the Osaka Municipal Subway Midosuji Line, in a commercial area with a lot of mid- and highrise buildings and office properties along with Midosuji Boulevard
- ✓ Attractive building for tenants for its visibility, location in the downtown and convenient access

| Location          | Chuo-ku, Osaka                         |
|-------------------|--|
| Total land space  | 1,893.62 <b>m</b> ²                    |
| Total floor space | 16,342.99m²                            |
| Structure/scale   | S•RC/B2F-12F                           |
| Completion date   | Oct. 1980,<br>added on to in Dec. 2009 |
| Acquisition price | 8,290 mn.yen                           |
| Acquisition Date  | Aug. 2006, Oct. 2007                   |

#### Portfolio overview - Office in Osaka area 2



#### MID REIT Kyobashi Bldg.

✓ Located near Kyobashi Station of the Osaka Municipal Subway Nagahori-Tsurumi Line, and within walking distance from Kyobashi Station of the JR Kanjo Line and the Keihan Main Line

| Location          | Miyakojima-ku, Osaka   |
|-------------------|------------------------|
| Total land space  | 1,062.53m <sup>2</sup> |
| Total floor space | 4,833.88m <sup>2</sup> |
| Structure/scale   | S/9F                   |
| Completion date   | Feb. 2000              |
| Acquisition price | 2,300 mn.yen           |
| Acquisition Date  | Aug. 2006              |



#### MID Imabashi Bldg.

- ✓ Located in the Yodoyabashi and Kitahama business district
- ✓ Three-minute walk from Kitahama Station of the Osaka Municipal Subway Sakaisuji Line and the Keihan Main Line, and five-minute walk from Yodoyabashi Station of the Osaka Municipal Subway Midosuji Line and the Keihan Main Line
- ✓ High-grade office building with sophisticated appearance with the granite-covered outer wall

| Location          | Chuo-ku, Osaka         |
|-------------------|------------------------|
| Total land space  | 1,187.43m <sup>2</sup> |
| Total floor space | 7,482.53m <sup>2</sup> |
| Structure/scale   | S•RC/B2F-11F           |
| Completion date   | Oct. 1990              |
| Acquisition price | 3,270 mn.yen           |
| Acquisition Date  | Apr. 2007              |



#### MID Midosujikawaramachi Bldg

To be disposed on Mar. 27, 2017

- ✓ Located in the Yodoyabashi and Hommachi business district
- ✓ Five-minute walk from Hommachi Station of the Osaka Municipal Subway Midosuji Line
- Office building with elaborate and sophisticated design, represented by the highly-visible glass curtain exterior wall

| Location          | Chuo-ku, Osaka         |
|-------------------|------------------------|
| Total land space  | 934.79m <sup>2</sup>   |
| Total floor space | 3,945.88m <sup>2</sup> |
| Structure/scale   | SRC/6F                 |
| Completion date   | Mar. 1998              |
| Acquisition price | 2,000 mn.yen           |
| Acquisition Date  | May. 2007              |

#### Portfolio overview - Office in Osaka area 3



#### Kitahama MID Bldg.

- ✓ Located close to Sakaisuji, one of the artery roads in Osaka, and nearby Kitahama Station of the Osaka Municipal Subway Sakaisuji Line and the Keihan Main Line
- ✓ Vibration controlled-building to reduce potential earthquake damages
- ✓ High-spec building with a floor with pillarless space of 176 tsubo, which addresses various layout/space needs

| Location          | Chuo-ku, Osaka          |
|-------------------|-------------------------|
| Total land space  | 1,802.49m <sup>2</sup>  |
| Total floor space | 14,648.13m <sup>2</sup> |
| Structure/scale   | S•SRC/B1F-18F           |
| Completion date   | Feb. 2008               |
| Acquisition price | 10,800 mn.yen           |
| Acquisition Date  | Apr. 2008               |



#### MID Nishihommachi Bldg.

- ✓ Favorable location facing Yotsubashisuji Boulevard and Chuo-Odori Street, with oneminute walk from Hommachi Station of the Osaka Municipal Subway
- ✓ High-quality office building supporting tenants' business activities with its comfortableness and traffic convenience, partly thanks to the vicinity to the Awaza Ramp on Hanshin Expressway

| Location          | Nishi-ku, Osaka        |
|-------------------|------------------------|
| Total land space  | 659.86m <sup>2</sup>   |
| Total floor space | 6,260.16m <sup>2</sup> |
| Structure/scale   | S•RC/B3F-9F            |
| Completion date   | Mar. 1989              |
| Acquisition price | 3,550 mn.yen           |
| Acquisition Date  | Oct. 2008              |

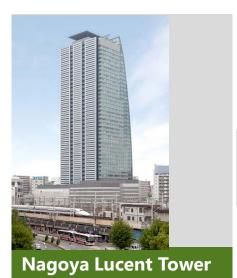


#### Higobashi MID Bldg.

- ✓ Located in the Higobashi business district
- ✓ Located along Yotsubashisuji Boulevard, with oneminute walk from Higobashi Station of the Osaka Municipal Subway Yotsuboashi Line and six-minute walk from Yodoyabashi Station of the Osaka Municipal Subway Midosuji Line and Watanabebashi Station of the Keihan Nakanoshima Line
- ✓ Quake-resistant building with its vibration control structure, obtaining environmental certification

| Location          | Nishi-ku, Osaka        |
|-------------------|------------------------|
| Total land space  | 797.86m <sup>2</sup>   |
| Total floor space | 6,519.63m <sup>2</sup> |
| Structure/scale   | S/B1F-11F              |
| Completion date   | Jan. 2010              |
| Acquisition price | 3,000 mn.yen           |
| Acquisition Date  | Jun. 2013              |

#### Portfolio overview – TK interest and others



- Favorable location close to Nagoya Station, an area in which the strongest demand from tenants is expected within Nagoya City
- Highly visible 42-storied building (with 3 basement floors) for its archshaped characteristic appearance

\*TK interest

| Location          | Nishi-ku, Nagoya |  |
|-------------------|------------------|--|
| Completion date   | Nov. 2006        |  |
| Acquisition price | 4,919 mn.yen     |  |
| Acquisition Date  | Aug. 2015        |  |

\*1 MCUBS MidCity owns the TK interest with R40 GK as the operator (TK interest B: equity interest of 40%) backed by real estate in trust for the trust beneficiary interests with 33.9% co-ownership interest (and 29.5% right of site) of the sectional ownership of this asset (sections of the building excluding the special high voltage substation building and part of the extra high voltage substation building)

\*2 The property overview as above represents that of the underlying asset of such TK interest

|                  | Location          | Narashino-shi, Chiba                |
|------------------|-------------------|-------------------------------------|
|                  | Total land space  | 29,397.03m <sup>2</sup>             |
| N Mall Tsudanuma | Total floor space | 96,033.49m <sup>2</sup>             |
|                  | Structure/scale   | S/B1F-5F                            |
|                  | Completion date   | Sep. 2003, added on to in Dec. 2007 |
|                  | Acquisition price | 26,100 mn.yen                       |
|                  | Acquisition Date  | Aug. 2006, Dec. 2007                |

- ✓ Large commercial facility directly connected to Shin Tsudanuma Station of the Shin-Keisei Line
- ✓ Three-minute walk from Tsudanuma Station of the JR Sobu Line
- ✓ Urban-type shopping center with AEON Mall as a core store



**Dormy Inn Hakata Gion** 

- Favorable location with two-minute walk from Gion Station of the Fukuoka City Subway Kuko Line, the next station of Hakata Station
- ✓ Hotel with expected demand from both business people and tourists for its good access to Fukuoka Airport, Hakata Station and Tenjin Area

| Location          | Hakata-ku, Fukuoka     |
|-------------------|------------------------|
| Total land space  | 1,002.19m <sup>2</sup> |
| Total floor space | 5,633.28m <sup>2</sup> |
| Structure/scale   | RC/10F                 |
| Completion date   | Jan. 2009              |
| Acquisition price | 2,280 mn.yen           |
| Acquisition Date  | Sep. 2013              |



| Konami S <sub>l</sub> | port Clu | b Kyol | basl |
|-----------------------|----------|--------|------|
|-----------------------|----------|--------|------|

| Location          | Miyakojima-ku, Osaka   |
|-------------------|------------------------|
| Total land space  | 2,339.35m <sup>2</sup> |
| Total floor space | 9,433.34m <sup>2</sup> |
| Structure/scale   | S/7F                   |
| Completion date   | Jun. 1999              |
| Acquisition price | 2,780 mn.yen           |
| Acquisition Date  | Aug. 2006              |

- ✓ Located nearby Kyobashi Station of the Osaka Municipal Subway Nagahori-Tsurumi Line, and two-minute walk from Kyobashi Station of the JR Kanjo Line and the Keihan Main Line
- ✓ Located in an area where a sports club may have strong potential of attracting clients

**AEO** 

### **Newly acquired assets – Sendai Capital Tower**

Acquisition of property at favorable location near Sendai Station, the largest terminal station in Tohoku Region, through negotiation transaction







■ Key reasons for acquisition

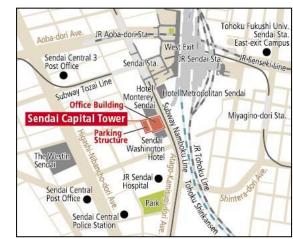
**Negotiation transaction** 

**Sponsor network** 

- Location within four-minute walking distance from JR Sendai Station and two-minute from Sendai Station of the Sendai Subway Namboku Line and the Tozai Line, providing traffic convenience with good access to Tohoku prefectures as well as Tokyo
- Scarcity for its size in the area with many small to medium-sized buildings, with a total floor area of approximately 7,200 tsubo and a standard floor area of approximately 240 tsubo, and the parking lots for more than 100 vehicles
- Excellent visibility and natural lighting provided by its location on a corner lot along Atago-Kamisugi-dori Avenue, and regularly-shaped office floors with a pillar-less structure offering higher usage efficiency in spaces and flexible layout options

| Location                   | 4-10-3, Chuo, Aoba-ku, Sendai-shi, Miyagi                  |
|----------------------------|--|
| Access                     | 4 min by walk from JR Sendai Station                       |
| Total land space           | 3,420.02m²   |
| Total floor space          | 23,702.00m² (including Parking Space)                      |
| Structure / Floor          | Office building:SRC/B2F-19F<br>Parking structure:RC/B1F-6F |
| Construction<br>Completion | Mar. 1974  |
| Acquisition Price          | 5,500 mn. Yen  |
| Acquisition Date           | Feb 1. 2017  |
|                            |  |

#### MAP



## Newly acquired assets — Shibuya Sakuragaoka Square

(Additional acquisition of building and 60% guasi co-ownership interest of trust beneficiary interest of land)

Additional acquisition of the remaining 60% land with leasehold interest and building using the bridge functions

**Negotiation transaction** 

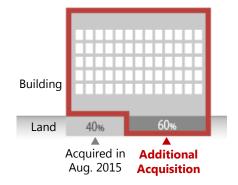
**Sponsor network** 

**Additional acquisition** from bridge fund



- Key reasons for acquisition
- Located in Shibuya Area, which keeps on evolving as a hub of and a source to send information about commercial and business activities, within 4-minute walk from Shibuya Station
- Newly-built mid-sized office building equipped with basic specifications which enable advanced and diversified office needs to be fully addressed

Additional acquisition flow





| Location                   | 31-15, Sakuragaokacho, Shibuya-ku, Tokyo      |  |  |  |
|----------------------------|---|--|--|--|
| Access                     | 4 min by walk from JR Shibuya Station         |  |  |  |
| Total land space           | 1,200.08m²                                    |  |  |  |
| Total floor space          | 8,655.61m <sup>2</sup>                        |  |  |  |
| Structure / Floor          | S•SRC/B1F-10F                                 |  |  |  |
| Construction<br>Completion | Mar. 2010                                     |  |  |  |
| Acquisition Price          | 17,130 mn. yen (5,000 mn. yen+12,130 mn. yen) |  |  |  |
| Acquisition Date           | Aug. 3, 2015<br>Feb 1, 2017                   |  |  |  |

#### MAP



## Newly acquired assets - Sasazuka Center Bldg.

Acquisition of property with internal growth potential through negotiation transaction by using the sponsor's network





Negotiation transaction

otiation transaction Sponsor network

- Key reasons for acquisition
- Location with traffic convenience, within five-minute walk from Sasazuka Station of the Keio Line, which is one station or about five minutes away from Shinjuku Station
- Good access by car, as it faces a boulevard and is located near the Hatagaya Ramp of the Metropolitan Expressway
- Outstanding building in the area for its size, as it is an eight-story building with two stories underground, with the total floor area of approximately 3,600 tsubo and the standard floor area of approximately 300 tsubo

| Location                   | 2-1-6, Sasazuka, Shibuya-ku, Tokyo       |
|----------------------------|--|
| Access                     | 5 min by walk from Keio Sasazuka Station |
| Total land space           | 3,032.26m²                               |
| Total floor space          | 11,973.11m²                              |
| Structure / Floor          | SRC/B2F-8F                               |
| Construction<br>Completion | Mar. 1995                                |
| Acquisition Price          | 8,700 mn. yen                            |
| Acquisition Date           | Mar 22. 2017                             |



# Newly acquired assets — USC Bldg.

(Approx. 46% quasi co-ownership interest of trust beneficiary interest)

Acquisition of 46% quasi co-ownership of interest to create pipeline for future full acquisition

**Negotiation transaction** 

**Sponsor network** 

**Future pipeline** 



- Key reasons for acquisition
- Location within seven-minute walk from Toyocho Station of the Tokyo Metro Tozai Line, the line connecting several business districts and providing good access to the Tokyo Metropolitan area
- Building differentiated from other buildings in the area with many mid and small-sized buildings, for its size with the total floor area of approximately 5,600 tsubo and the standard floor area of approximately 600 tsubo, and also featuring high visibility because of its location along the Yotsume-Dori street
- Convenience in vehicle use with more than 100 parking lots, attracting vehicle-user tenants

| Pipeline for acquisition     |
|------------------------------|
| Acquisition of approximately |
| 46% of quasi co-ownership    |
| of interest in April 2017    |



A preferential negotiation right over the remaining 54% of quasi co-ownership of interest



4-11-38, Toyo, Koto-ku, Tokyo Location 7 min by walk from Tokyo Metro Tozai Line Toyo-Access cho Station Total land space 4,565.21m<sup>2</sup> Total floor space 18,475.98m<sup>2</sup> Main Building: S • SRC/B1F-8F Structure / Floor Annex: RC with galvanized steel sheet roof, singlestoried Construction Jan. 1990 Jan. 2007 (Extention) Completion **Acquisition Price** 5,000 mn. yen **Acquisition Date** Apr. 6, 2017

#### MAP



### **Disposed assets**

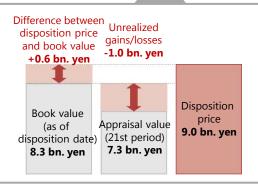


#### **Disposition Highlight**

Reducing unrealized losses, improving profitability and portfolio diversification through disposition of assets with unrealized losses

|   | Midosuji MID Bldg. | MID Midosujikawaramachi Bldg. |
|---|--------------------|-------------------------------|
| Disposition price (A)                                     | 9,000 mn. yen      | 1,700 mn. yen                 |
| Appraisal value (B)                                       | 7,310 mn. yen      | 1,490 mn. yen                 |
| Estimated book value (C)                                  | 8,351 mn. yen      | 1,905 mn. yen                 |
| Unrealized losses (B—C)                                   | -1,041 mn. yen     | -415 mn. Yen                  |
| Difference between disposition price and book value (A—C) | 648 mn. yen        | -205 mn. yen                  |
| Gains/losses on disposal                                  | 557 mn. yen        | -225 mn. yen                  |
| NOI yield (21st Period)                                   | 4.0%               | 4.1%                          |
| NOI yield after depreciation (21st Period)                | 2.5%               | 2.8%                          |
| Disposition date  | Mar. 27, 2017      | Mar. 27, 2017                 |

- Backdrop of the Disposition
- ✓ Attractive re-development value because of easing of floor-area ratio restrictions
- ✓ A large amount of capital expenditure and repair costs is expected
- ✓ Good opportunities to dispose properties
- ⇒ Disposition to a domestic corporation as a land for development





(Chuo-ku, Osaka)



Midosuji MID Bldg. MID Midosujikawaramachi Bldg.

(Chuo-ku, Osaka)

# **5. FINANCING STRATEGY**



### Major financing-related figures and investment corporation bonds

### **Changes in financing-related figures**

|                                  | As of end of Dec. 2016             | As of end of Jun. 2017             |
|----------------------------------|------------------------------------|------------------------------------|
| LTV (based on appraisal value)   | 44.6 %                             | 43.0 %                             |
| Ratio of long-term debts         | 100.0 %                            | 100.0 %                            |
| Ratio of fixed interest rate     | atio of fixed interest rate 74.8 % |                                    |
| Average remaining years of debts | 3.2 years                          | <b>3.1</b> years                   |
| Average interest rate on debts   | 1.17 %                             | 1.09 %                             |
| Issuer rating                    | R&I: A (stable)<br>(Oct. 26, 2016) | R&I: A (stable)<br>(Oct. 26, 2016) |



### Investment corporation bonds

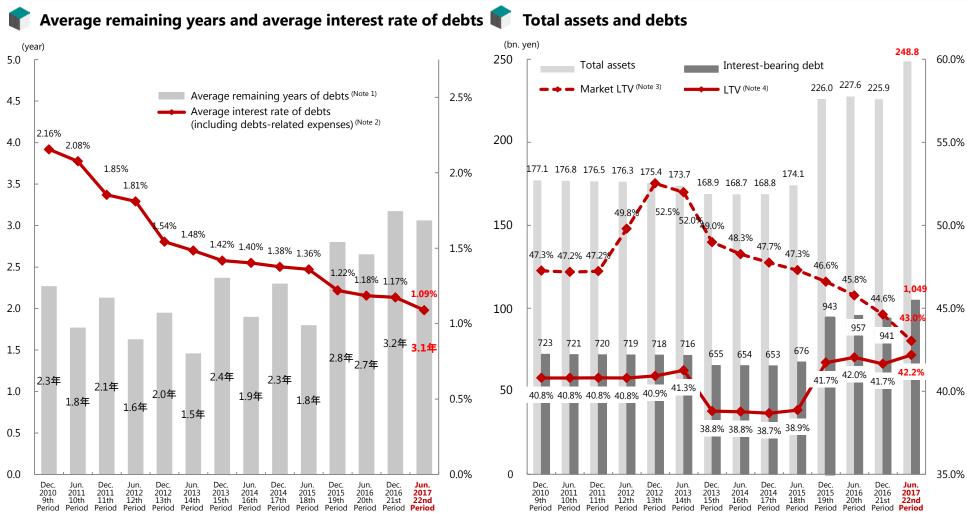
Issuance of non-secured bonds for the second consecutive year

|                | 3rd Unsecured Investment Corporation Bond | 4th Unsecured Investment Corporation Bond |
|----------------|---|---|
| Term           | 5 years                                   | 10 years                                  |
| Nominal coupon | 0.260 %                                   | 0.670%                                    |
| Amount issued  | 1.0 bn. yen                               | 2.0 bn. yen                               |

Note 1: Calculated by figures as of the end of Jun 2017

Note 2: Estimates as of the end of Dec, 2017

### **Financial status**



Note1: Average remaining years of debts is using the weighted average of remaining years of debts until maturity based on the respective balance of debts.

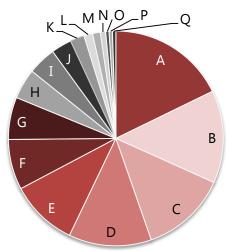
Note2: Average interest rate on debts (including borrowing-related expenses) = Financing costs in each fiscal period / Average debt balance in the fiscal period.

ote3: Market LTV (based on appraisal value) = Term-end debts / (Term-end total assets ±Unrealized gain/loss). Unrealized gain/loss is the difference between book value and appraisal value

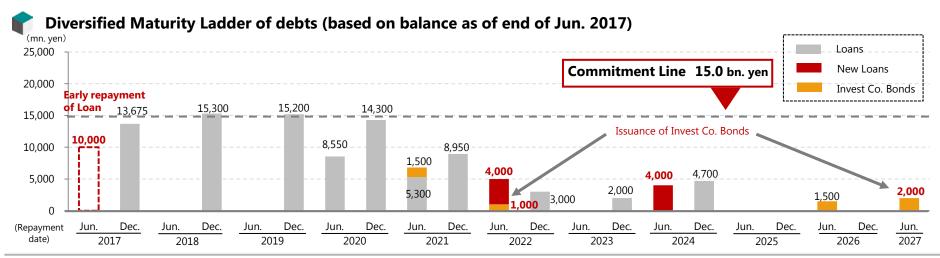
ote4: LTV = Term-end debts / Term-end total assets

### Lender composition and maturity ladder (as of end of Jun. 2017)





|   | Lender                                       | Balance (mn. yen) | Share  |
|---|--|-------------------|--------|
| Α | Mizuho Bank, Ltd.                            | 17,600            | 17.8%  |
| В | Sumitomo Mitsui Trust Bank, Limited          | 13,800            | 13.9%  |
| C | Sumitomo Mitsui Banking Corporation          | 12,800            | 12.9%  |
| D | Development Bank of Japan, Inc.              | 12,325            | 12.5%  |
| Е | Aozora Bank, Ltd.                            | 10,050            | 10.2%  |
| F | Resona Bank, Limited                         | 7,500             | 7.6%   |
| G | Mitsubishi UFJ Trust and Banking Corporation | 6,300             | 6.4%   |
| Н | The Bank of Tokyo-Mitsubishi UFJ, Ltd        | 4,500             | 4.5%   |
| I | Shinkin Central Bank                         | 4,200             | 4.2%   |
| J | The Senshu Ikeda Bank, Ltd.                  | 3,050             | 3.1%   |
| K | The Nishi-Nippon City Bank, Ltd.             | 2,100             | 2.1%   |
| L | Mizuho Trust & Banking Co., Ltd.             | 1,300             | 1.3%   |
| М | The Hyakugo Bank, Ltd.                       | 1,150             | 1.2%   |
| Ν | The Minato Bank, Limited                     | 800               | 0.8%   |
| 0 | The Nanto Bank, Ltd.                         | 500               | 0.5%   |
| Р | The Hiroshima Bank, Ltd.                     | 500               | 0.5%   |
| Q | Sony Bank Incorporated                       | 500               | 0.5%   |
|   | Total  | 98,975            | 100.0% |



### **Outstanding borrowings (as of end of Jun. 2017)**

| Туре          | Loan Term           | Lenders   | Balance<br>(mn. Yen) | Floating/<br>Fixed | Interest<br>rate (Note 2) | Drawdown<br>date | Repayment<br>date <sup>(Note 4)</sup> | Repayment<br>method |
|---------------|---------------------|---|----------------------|--------------------|---------------------------|------------------|---------------------------------------|---------------------|
|               | 6years and 11months | Development Bank of Japan   | 3,375                | Fixed              | 1.79507%                  | 2010/8/31        | 2017/7/31                             | (Note 5)            |
|               | 5years              | Sumitomo Mitsui Trust Bank, Aozora Bank   | 4,300                | Fixed (Note 2)     | 1.14100%                  | 2012/7/31        | 2017/7/31                             | Bullet payment      |
|               | 7years              | Development Bank of Japan   | 1,700                | Fixed              | 1.52375%                  | 2012/7/31        | 2019/7/31                             | Bullet payment      |
|               | 5years              | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Aozora Bank   | 4,800                | Fixed (Note 2)     | 1.29700%                  | 2013/7/31        | 2018/7/31                             | Bullet payment      |
|               | 7years              | Development Bank of Japan, Minato Bank  | 1,800                | Fixed              | 1.70875%                  | 2013/7/31        | 2020/7/31                             | Bullet payment      |
|               | 3years              | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Shinkin Central Bank, Senshu Ikeda<br>Bank  | 6,000                | Fixed (Note 2)     | 0.70700%                  | 2014/7/31        | 2017/7/31                             | Bullet payment      |
|               | 5years              | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Resona Bank   | 4,000                | Fixed (Note 2)     | 0.96200%                  | 2014/7/31        | 2019/7/31                             | Bullet payment      |
|               | 6years              | Mizuho Bank, The Hiroshima Bank, Sony Bank  | 2,000                | Fixed (Note 2)     | 1.24000%                  | 2014/7/31        | 2020/7/31                             | Bullet payment      |
|               | 7years              | Mizuho Bank, Aozora Bank  | 1,800                | Fixed              | 1.47806%                  | 2014/7/31        | 2021/7/31                             | Bullet payment      |
|               | 3years              | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Aozora Bank, Resona Bank, Mitsubishi UFJ Trust and Banking, Senshu Ikeda Bank, The Bank of Tokyo-Mitsubishi UFJ, Nishi-Nippon City Bank, Mizuho Trust & Banking, Hyakugo Bank | 10,500               | Floating           | 0.45727%                  | 2015/7/31        | 2018/7/31                             | Bullet payment      |
|               | 4years              | Mizuho Bank, Sumitomo Mitsui Banking, Resona Bank, Mitsubishi UFJ Trust and Banking, Shinkin Central Bank,<br>Senshu Ikeda Bank, Nanto Bank   | 9,500                | Floating           | 0.55727%                  | 2015/7/31        | 2019/7/31                             | Bullet payment      |
| Long term     | 5years              | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Aozora Bank, Resona Bank, Mitsubishi<br>UFJ Trust and Banking, The Bank of Tokyo-Mitsubishi UFJ, Mizuho Trust & Banking   | 9,300                | Fixed (Note 2)     | 0.86545%                  | 2015/7/31        | 2020/7/31                             | Bullet payment      |
| loans payable | 5years              | Development Bank of Japan   | 1,200                | Fixed              | 0.90750%                  | 2015/7/31        | 2020/7/31                             | Bullet payment      |
| (Note 1)      | 6years              | Mizuho Bank, Sumitomo Mitsui Banking, Resona Bank, Mitsubishi UFJ Trust and Banking, Senshu Ikeda Bank  | 4,500                | Fixed (Note 2)     | 1.03350%                  | 2015/7/31        | 2021/7/31                             | Bullet payment      |
|               | 7years              | Mizuho Bank, Aozora Bank, The Bank of Tokyo-Mitsubishi UFJ, Mizuho Trust & Banking  | 2,200                | Fixed (Note 2)     | 1.20235%                  | 2015/7/31        | 2022/7/31                             | Bullet payment      |
|               | 7years              | Development Bank of Japan   | 800                  | Fixed              | 1.23250%                  | 2015/7/31        | 2022/7/31                             | Bullet payment      |
|               | 8years              | Mizuho Bank   | 1,000                | Fixed (Note 2)     | 1.38430%                  | 2015/7/31        | 2023/7/31                             | Bullet payment      |
|               | 8years              | Mizuho Bank   | 500                  | Fixed (Note 2)     | 1.38430%                  | 2015/7/31        | 2023/7/31                             | Bullet payment      |
|               | 8years              | Development Bank of Japan   | 500                  | Fixed              | 1.40000%                  | 2015/7/31        | 2023/7/31                             | Bullet payment      |
|               | 5years              | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking  | 2,800                | Fixed (Note 2)     | 0.49795%                  | 2016/4/28        | 2021/4/30                             | Bullet payment      |
|               | 3.5years            | Sumitomo Mitsui Banking, Shinkin Central Bank   | 3,700                | Floating           | 0.36727%                  | 2016/7/29        | 2020/1/31                             | Bullet payment      |
|               | 3.5years            | Nishi-Nippon City Bank, Hyakugo Bank  | 2,250                | Fixed              | 0.37315%                  | 2016/7/29        | 2020/1/31                             | Bullet payment      |
|               | 3.5years            | Sumitomo Mitsui Trust Bank  | 2,600                | Fixed              | 0.37315%                  | 2016/7/29        | 2020/1/31                             | Bullet payment      |
|               | 4.5years            | Mizuho Bank, Development Bank of Japan, Mitsubishi UFJ Trust and Banking, Senshu Ikeda Bank   | 2,500                | Fixed              | 0.45065%                  | 2016/7/29        | 2021/1/31                             | Bullet payment      |
|               | 5years              | Development Bank of Japan, Aozora Bank, Mitsubishi UFJ Trust and Banking, Senshu Ikeda Bank   | 2,650                | Fixed              | 0.49380%                  | 2016/7/29        | 2021/7/31                             | Bullet payment      |
|               | 8years              | Mizuho Bank, Development Bank of Japan, Aozora Bank, Mitsubishi UFJ Trust and Banking   | 4,700                | Fixed              | 0.73500%                  | 2016/7/29        | 2024/7/31                             | Bullet payment      |
| NEW           | 5years              | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Development Bank of Japan, The Bank of Tokyo-Mitsubishi UFJ   | 4,000                | Fixed              | 0.64691%                  | 2017/1/31        | 2022/1/31                             | Bullet payment      |
| NEW           | 7years              | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Development Bank of Japan, The Bank of Tokyo-Mitsubishi UFJ   | 4,000                | Fixed              | 0.80938%                  | 2017/1/31        | 2024/1/31                             | Bullet payment      |
|               |                     | Total   | 98,975               |                    |                           |                  |                                       |                     |

Note 1: Syndicated loans by the indicated financial institutions.

Note 2: Interest rate swaps are concluded to fix the interest rates.

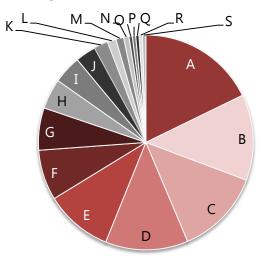
Note 3: Interest rate is applied as of end of Jun. 2017.

Note 4: If such date does not fall on any business day, the next business day shall be applied. If such next business day is included in the next month, the business day immediately preceding the initial repayment date shall be applied.

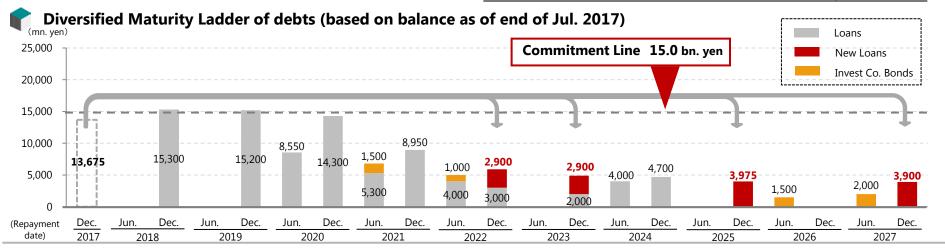
Note 5: For this loan, 125 mn. yen is reimbursed semiannually at the end of Jan. and Jul., and 3,375 mn. yen is reimbursed on the final principal repayment date.

### Lender composition and maturity ladder (as of end of Jul. 2017)

**Lenders composition** (Loans as of the end of Jul. 2017)



|    |   | Lender  | Balance (mn. yen) | Share  |
|----|---|---|-------------------|--------|
|    | Α | Mizuho Bank, Ltd.                               | 17,600            | 17.8%  |
|    | В | Sumitomo Mitsui Trust Bank, Limited             | 12,800            | 12.9%  |
|    | С | Sumitomo Mitsui Banking Corporation             | 12,800            | 12.9%  |
|    | D | Development Bank of Japan, Inc.                 | 12,325            | 12.5%  |
|    | Ε | Aozora Bank, Ltd.                               | 10,050            | 10.2%  |
|    | F | Resona Bank, Limited                            | 7,500             | 7.6%   |
|    | G | Mitsubishi UFJ Trust and Banking Corporation    | 6,300             | 6.4%   |
|    | Н | The Bank of Tokyo-Mitsubishi UFJ, Ltd           | 4,500             | 4.5%   |
|    | I | Shinkin Central Bank                            | 4,200             | 4.2%   |
|    | J | The Senshu Ikeda Bank, Ltd.                     | 3,050             | 3.1%   |
|    | Κ | The Nishi-Nippon City Bank, Ltd.                | 2,100             | 2.1%   |
|    | L | Mizuho Trust & Banking Co., Ltd.                | 1,300             | 1.3%   |
|    | М | The Hyakugo Bank, Ltd.                          | 1,150             | 1.2%   |
|    | Ν | The Minato Bank, Limited                        | 800               | 0.8%   |
|    | 0 | The Nanto Bank, Ltd.                            | 500               | 0.5%   |
|    | Р | The Hiroshima Bank, Ltd.                        | 500               | 0.5%   |
|    | Q | Sony Bank Incorporated                          | 500               | 0.5%   |
|    | R | Tokio Marine & Nichido Fire Insurance Co., Ltd. | 500               | 0.5%   |
|    | S | Nippon Life Insurance Company                   | 500               | 0.5%   |
| Ξ. |   | Total   | 98,975            | 100.0% |



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## Outstanding borrowings (as of end of Jul. 2017)

| Туре             | Loan Term | Lenders   | Balance<br>(mn. Yen) | Floating/<br>Fixed | Interest<br>rate (Note 2) | Drawdown<br>date | Repayment<br>date <sup>(Note 4)</sup> | Repayment<br>method |
|------------------|-----------|---|----------------------|--------------------|---------------------------|------------------|---------------------------------------|---------------------|
|                  | 7 years   | Development Bank of Japan   | 1,700                | Fixed              | 1.52375%                  | 2012/7/31        | 2019/7/31                             | Bullet payment      |
|                  | 5 years   | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Aozora Bank   | 4,800                | Fixed (Note 2)     | 1.29700%                  | 2013/7/31        | 2018/7/31                             | Bullet payment      |
|                  | 7 years   | Development Bank of Japan, Minato Bank  | 1,800                | Fixed              | 1.70875%                  | 2013/7/31        | 2020/7/31                             | Bullet payment      |
|                  | 5 years   | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Resona Bank   | 4,000                | Fixed (Note 2)     | 0.96200%                  | 2014/7/31        | 2019/7/31                             | Bullet payment      |
|                  | 6 years   | Mizuho Bank, The Hiroshima Bank, Sony Bank  | 2,000                | Fixed (Note 2)     | 1.24000%                  | 2014/7/31        | 2020/7/31                             | Bullet payment      |
|                  | 7 years   | Mizuho Bank, Aozora Bank  | 1,800                | Fixed              | 1.47806%                  | 2014/7/31        | 2021/7/31                             | Bullet payment      |
|                  | 3 years   | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Aozora Bank, Resona Bank, Mitsubishi UFJ Trust and Banking, Senshu Ikeda Bank, The Bank of Tokyo-Mitsubishi UFJ, Nishi-Nippon City Bank, Mizuho Trust & Banking, Hyakugo Bank | 10,500               | Floating           | 0.45727%                  | 2015/7/31        | 2018/7/31                             | Bullet payment      |
|                  | 4 year    | Mizuho Bank, Sumitomo Mitsui Banking, Resona Bank, Mitsubishi UFJ Trust and Banking, Shinkin Central Bank, Senshu<br>Ikeda Bank, Nanto Bank   | 9,500                | Floating           | 0.55727%                  | 2015/7/31        | 2019/7/31                             | Bullet payment      |
|                  | 5 years   | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Aozora Bank, Resona Bank, Mitsubishi UFJ Trust and Banking, The Bank of Tokyo-Mitsubishi UFJ, Mizuho Trust & Banking  | 9,300                | Fixed (Note 2)     | 0.86545%                  | 2015/7/31        | 2020/7/31                             | Bullet payment      |
|                  | 5 years   | Development Bank of Japan   | 1,200                | Fixed              | 0.90750%                  | 2015/7/31        | 2020/7/31                             | Bullet payment      |
|                  | 6 years   | Mizuho Bank, Sumitomo Mitsui Banking, Resona Bank, Mitsubishi UFJ Trust and Banking, Senshu Ikeda Bank  | 4,500                | Fixed (Note 2)     | 1.03350%                  | 2015/7/31        | 2021/7/31                             | Bullet payment      |
|                  | 7 years   | Mizuho Bank, Aozora Bank, The Bank of Tokyo-Mitsubishi UFJ, Mizuho Trust & Banking  | 2,200                | Fixed (Note 2)     | 1.20235%                  | 2015/7/31        | 2022/7/31                             | Bullet payment      |
|                  | 7 years   | Development Bank of Japan   | 800                  | Fixed              | 1.23250%                  | 2015/7/31        | 2022/7/31                             | Bullet payment      |
| Long term loans  | 8 years   | Mizuho Bank   | 1,000                | Fixed (Note 2)     | 1.38430%                  | 2015/7/31        | 2023/7/31                             | Bullet payment      |
| payable (Note 1) | 8 years   | Mizuho Bank   | 500                  | Fixed (Note 2)     | 1.38430%                  | 2015/7/31        | 2023/7/31                             | Bullet payment      |
|                  | 8 years   | Development Bank of Japan   | 500                  | Fixed              | 1.40000%                  | 2015/7/31        | 2023/7/31                             | Bullet payment      |
|                  | 5 years   | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking  | 2,800                | Fixed (Note 2)     | 0.49795%                  | 2016/4/28        | 2021/4/30                             | Bullet payment      |
|                  | 3.5 years | Sumitomo Mitsui Banking, Shinkin Central Bank   | 3,700                | Floating           | 0.36727%                  | 2016/7/29        | 2020/1/31                             | Bullet payment      |
|                  | 3.5 years | Nishi-Nippon City Bank, Hyakugo Bank  | 2,250                | Fixed              | 0.37315%                  | 2016/7/29        | 2020/1/31                             | Bullet payment      |
|                  | 3.5 years | Sumitomo Mitsui Trust Bank  | 2,600                | Fixed              | 0.37315%                  | 2016/7/29        | 2020/1/31                             | Bullet payment      |
|                  | 4.5 years | Mizuho Bank, Development Bank of Japan, Mitsubishi UFJ Trust and Banking, Senshu Ikeda Bank   | 2,500                | Fixed              | 0.45065%                  | 2016/7/29        | 2021/1/31                             | Bullet payment      |
|                  | 5 years   | Development Bank of Japan, Aozora Bank, Mitsubishi UFJ Trust and Banking, Senshu Ikeda Bank   | 2,650                | Fixed              | 0.49380%                  | 2016/7/29        | 2021/7/31                             | Bullet payment      |
|                  | 8 years   | Mizuho Bank, Development Bank of Japan, Aozora Bank, Mitsubishi UFJ Trust and Banking   | 4,700                | Fixed              | 0.73500%                  | 2016/7/29        | 2024/7/31                             | Bullet payment      |
|                  | 5 years   | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Development Bank of Japan, Mitsubishi UFJ<br>Trust and Banking  | 4,000                | Fixed              | 0.64691%                  | 2017/1/31        | 2022/1/31                             | Bullet payment      |
|                  | 7 years   | Mizuho Bank, Sumitomo Mitsui Trust Bank, Sumitomo Mitsui Banking, Development Bank of Japan, Mitsubishi UFJ<br>Trust and Banking  | 4,000                | Fixed              | 0.80938%                  | 2017/1/31        | 2024/1/31                             | Bullet payment      |
|                  | 5 years   | Sumitomo Mitsui Trust Bank, Tokio Marine & Nichido Fire Insurance, Nippon Life Insurance  | 2,900                | Fixed              | 0.52420%                  | 2017/7/31        | 2022/7/29                             | Bullet payment      |
|                  | 6 years   | Shinkin Central Bank, Senshu Ikeda Bank   | 1,900                | Fixed              | 0.68000%                  | 2017/7/31        | 2023/7/31                             | Bullet payment      |
|                  | 6 years   | Sumitomo Mitsui Banking   | 1,000                | Fixed              | 0.68792%                  | 2017/7/31        | 2023/7/31                             | Bullet payment      |
|                  | 8 years   | Mizuho Bank, Development Bank of Japan  | 3,975                | Fixed              | 0.85630%                  | 2017/7/31        | 2025/7/31                             | Bullet payment      |
|                  | 10 years  | Mizuho Bank, Development Bank of Japan, Aozora Bank   | 3,900                | Fixed              | 1.04000%                  | 2017/7/31        | 2027/7/31                             | Bullet payment      |
|                  |           | Total   | 98,975               |                    |                           |                  |                                       |                     |

Note 1: Syndicated loans by the indicated financial institutions.

Note 2: Interest rate is applied as of end of Jul. 2017.

Note 3: Interest rate swaps are concluded to fix the interest rates.

Note 4: If such date does not fall on any business day, the next business day shall be applied. If such next business day is included in the next month, the business day immediately preceding the initial repayment date shall be applied.

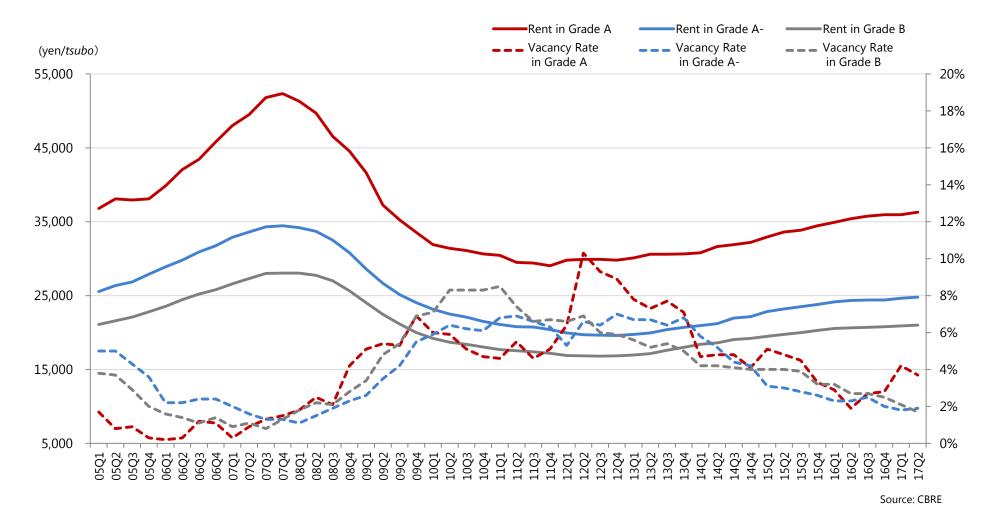
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# **6. MARKET ENVIRONMENT**



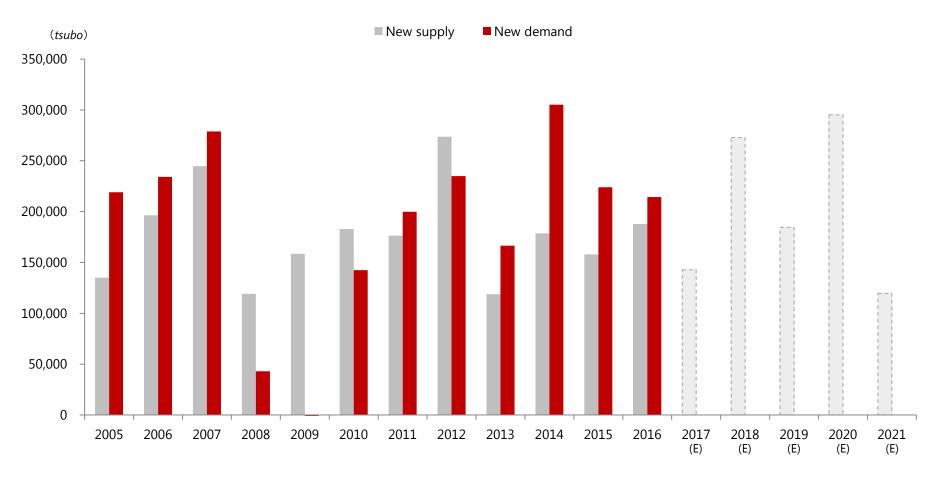
## Office market data 1 (Tokyo 23 districts)

Average rent and vacancy rate of Tokyo



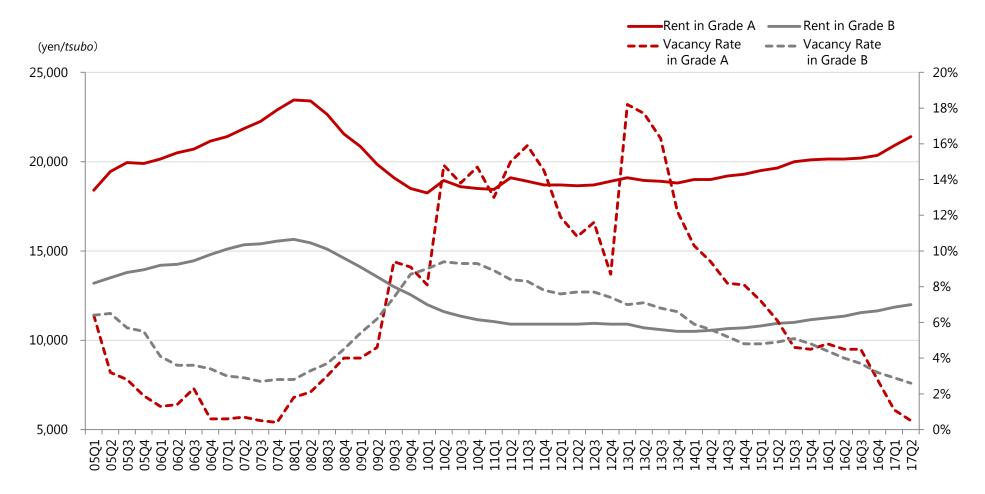
## Office market data 2 (Tokyo 23 districts)

### **Supply and demand of Tokyo**



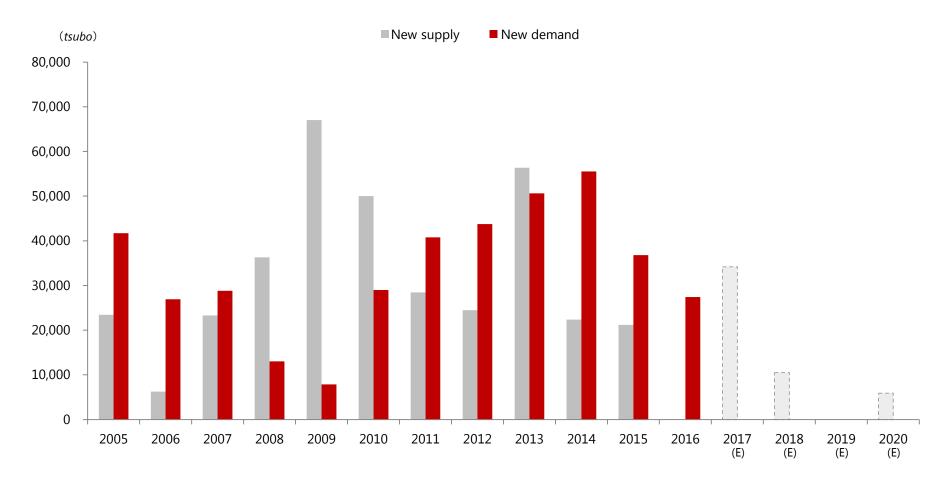
## Office market data 3 (Osaka)

Average rent and vacancy rate of Osaka business districts



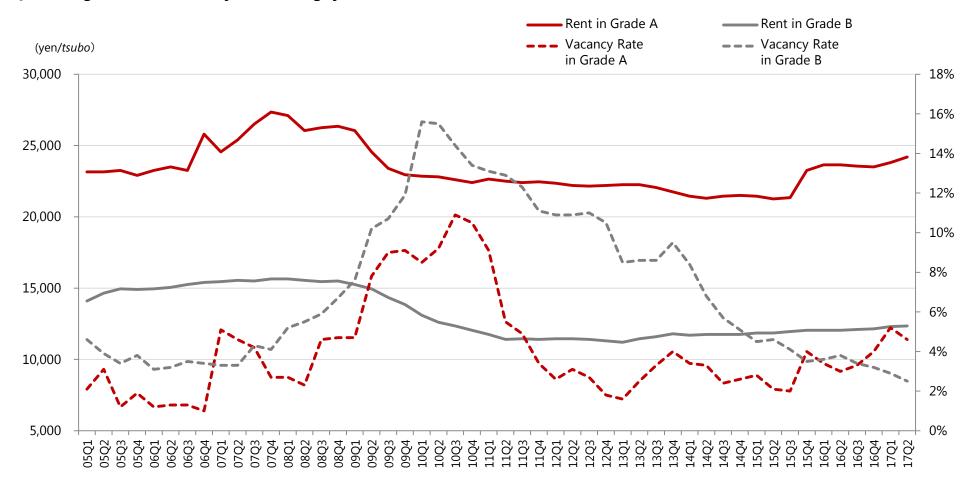
### Office market data 4 (Osaka)

#### Supply and demand of Osaka business districts



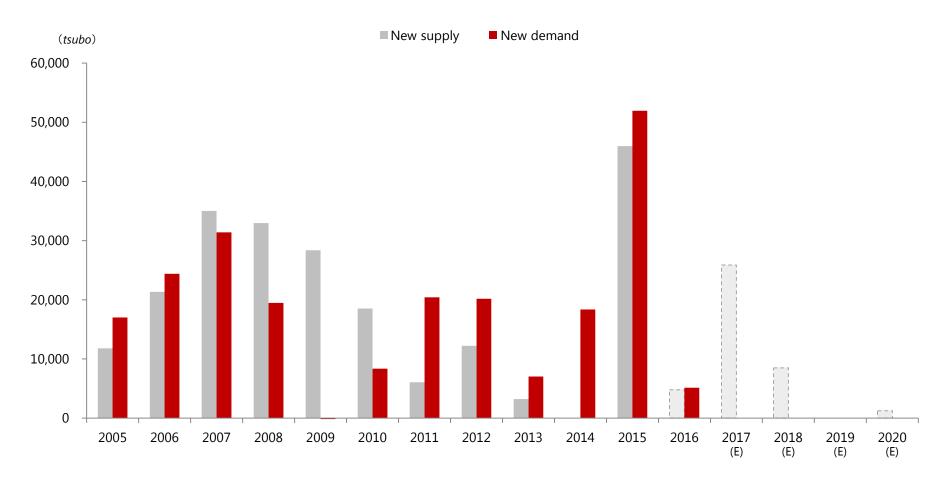
## Office market data 5 (Nagoya)

#### Average rent and vacancy rate of Nagoya business districts



## Office market data 6 (Nagoya)

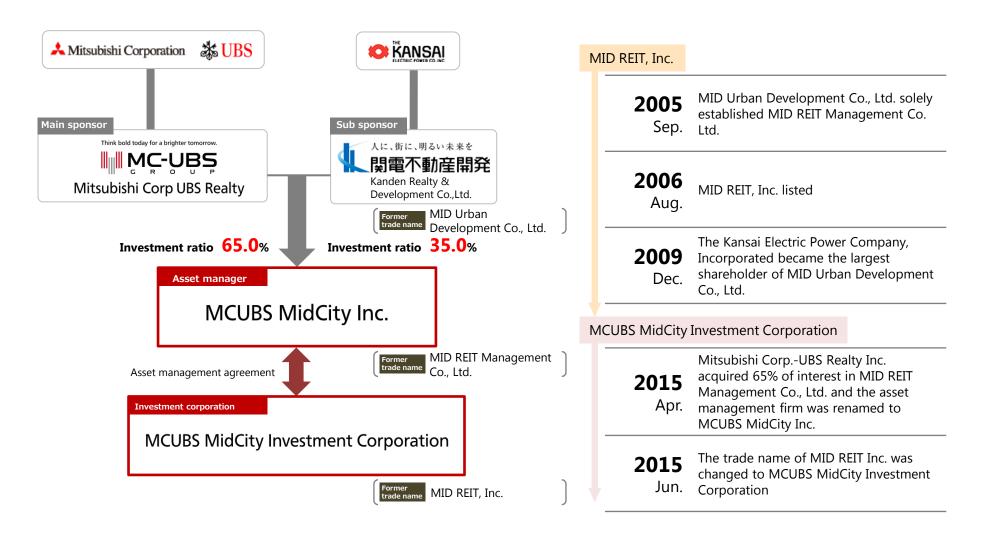
### Supply and demand of Nagoya business districts



## 7. OVERVIEW OF MCUBS MIDCITY



## **Overview of MCUBS MidCity Investment Corporation**



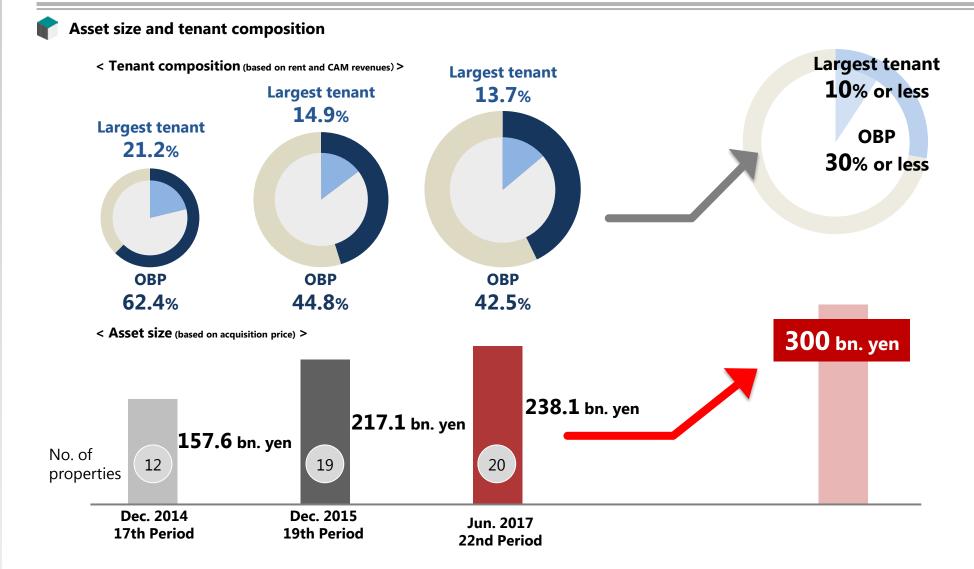
### **Characteristics of MCUBS MidCity Investment Corporation**

- ◆ Target areas: Expand from "Osaka area" to 
  "three major metropolitan areas (Tokyo, Osaka and Nagoya)(Note)"
- ◆ Target properties (asset type): focus on "Office Buildings"
- Consider investing in overseas properties

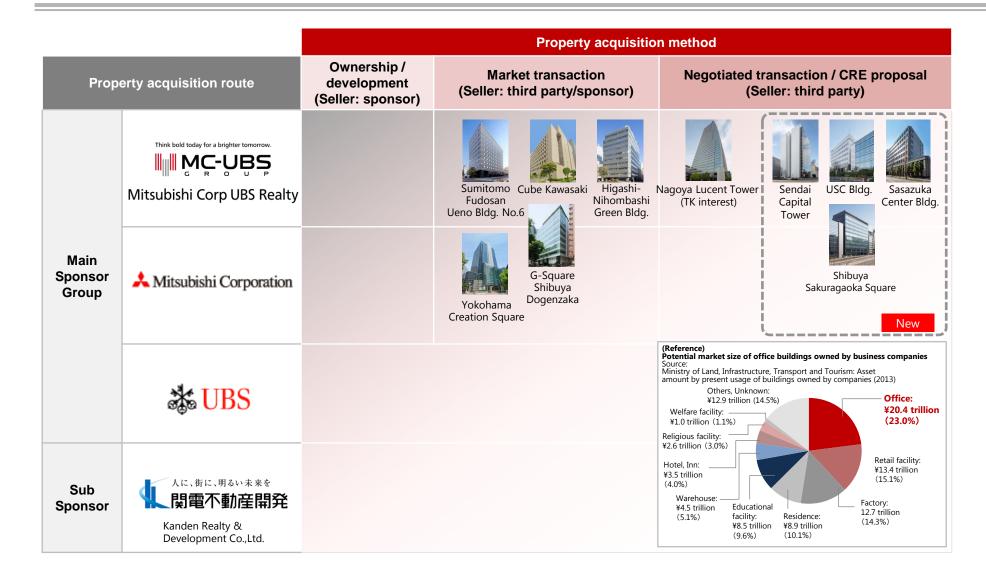


Note: Tokyo metropolitan area includes Tokyo, Kanagawa, Chiba and Saitama; Osaka metropolitan includes Osaka, Kyoto and Hyogo; and Nagoya metropolitan includes Aichi.

## **Medium-term portfolio strategy**



### Advantage of various property information networks



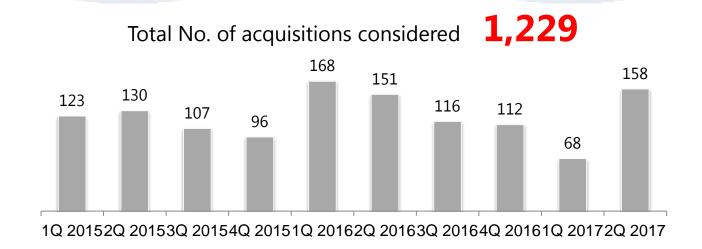
### Selective acquisitions by leveraging sponsor's expertise



Make use of its supporting capacity in providing properties information, making CRE proposals, etc.



Make use of its supporting capacity in providing properties information, warehousing and other services



## **Initiatives for sustainability**



#### **Policy for sustainability**

MCUBS MidCity, together with its asset management company, MCUBS MidCity Inc., continues to make consideration to ESG (Environment, Social, Governance)



Signatory of:



The following actions are implemented by Asset Management Company

- **♦** Set up "Environmental Charter"
- ◆ Set up "Basic Policy for Responsible Property Investment"
- ◆ Sign on "Principles for Financial Action towards a Sustainable Society (Principles for Financial Action for the 21st Century)"

Actions implemented by the main sponsor, Mitsubishi Corp.-UBS Realty

- ◆Sign on the Principles for Responsible Investment (PRI)
- **♦**Sign on the Montreal Carbon Pledge
- **♦** Sign on the UNEP Finance Initiative (UNEP FI)
- **♦**Sign on the UN Global Compact (UN GC)



#### **Evaluation and certification by external organizations**

#### **GRESB**

#### **Green Star**

MCUBS MidCity was designated by GRESB Real Estate Assessment in 2016 as "Green Star," the highest ranking for the first time participation, and received four stars in GRESB ratings



#### **DBJ Green Building Certification**

#### **Four Star Certification**

Four properties were certified as four stars as properties with high environmental and social awareness

- •Twin 21
- \*\*\*
- Matsushita IMP Bldg.
- •Kitahama MID Bldg.
- •Higobashi MID Bldg.



#### BELS認証

#### **Three Star Certification**

MCUBS MidCity received the certification for the first time in December 2016, with three stars given to one of the portfolio properties

- \*\*\*
  - Kitahama MID Bldg.
- \*\*
- •G-Square Shibuya Dogenzaka
- · Higobashi MID Bldg.

#### **CASBEE Property Appraisal**

#### **Appraisal of Rank A**

Two properties were certified for their environmental performances

- •G-Square Shibuya Dogenzaka
- ·Higobashi MID Bldg.





### **Overseas Property Investment**



#### **Decided NOT to invest in overseas properties**

#### What we Did

- Detailed examination in potential investments in office properties outside Japan
- · Verification of a potential investment scheme from legal, tax and accounting perspectives
- Identification of potential investment targets and their economics

#### What we Found

- Confirmation on that a scheme of investments would be available
- Confirmation on that it would be possible to make investments to improve portfolio profitability with increasing distributions
- Opinion saying that such investments would not contribute to MCUBS MidCity's growth as additional premiums would be required to address risks related to currencies, regulations and markets

#### **Overseas Property Investment Policy**

- Decided NOT to invest in overseas properties in the foreseeable future
- Took account of a potential risk that additional risk premiums with overseas investment may hinder the growth of unitholders' value
- MCUBS MidCity is to focus on unitholders' value creation through domestic property portfolio management
- May reconsider the option in the future based on discussions with investors when the risk tolerance get higher after the asset size expansion

### **Establishment of Disclosure Regime**



#### Renewal of website

The company website was completed renewed in Jun. 2016 to make it user-friendly.

### http://www.midcity-reit.com/







Top Page

Mobile site

Portfolio Map



#### **Awards**

#### **Internet IR Award 2016**

Conducted by Daiwa Investor Relations Co., Ltd. Candidates: 3,698 listed companies

**★** Commendation Award (65th place overall)



## Website Quality Ranking Survey among All Listed Companies in Japan

Conducted by Nikko Investor Relations Co., Ltd. Candidates: 3,688 listed companies

- ★ Grade AA (156th place overall)
- ★ Grade AA (5th place REIT)



### **Unitholder details**

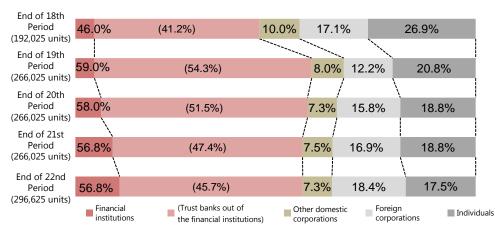


#### No. of unitholders





#### Breakdown by unitholder type (based on no. of units held)



### Major unitholders

| Rank  | Name  | Jun. 2017 End     | Difference |                      |
|-------|---|-------------------|------------|----------------------|
| Rdlik | Name  | No. of units held | Share (%)  | from 21st Period End |
| 1     | Japan Trustee Services Bank, Ltd. (Trust Account)                         | 57,536            | 19.39%     | + 465                |
| 2     | The Master Trust Bank of Japan, Ltd. (Trust Account)                      | 34,896            | 11.76%     | + 1,423              |
| 3     | Trust & Custody Services Bank, Ltd. (Securities Investment Trust Account) | 26,172            | 8.82%      | + 5,413              |
| 4     | The Nomura Trust and Banking Co., Ltd. (Investment Trust Account)         | 12,093            | 4.07%      | + 820                |
| 5     | Kanden Realty & Development Co.,Ltd.                                      | 9,200             | 3.10%      | 0                    |
| 6     | SIX SIS LTD.  | 8,845             | 2.98%      | + 844                |
| 7     | Mitsubishi Corporation  | 4,200             | 1.41%      | 0                    |
| 8     | STATE STREET BANK AND TRUST COMPANY 505223                                | 4,162             | 1.40%      | + 367                |
| 9     | THE BANK OF NEW YORK, NON-TREATY JASDEC ACCOUNT                           | 4,112             | 1.38%      | + 3,145              |
| 10    | DFA INTERNATIONAL REAL ESTATE SECURITIES PORTFOLIO                        | 3,667             | 1.23%      | + 887                |
|       | Total   | 164,883           | 55.58%     | -                    |

Note: Ratio of number of units owned to total number of units issued is calculated by rounding to the nearest second decimal place.

## Overview of asset management company

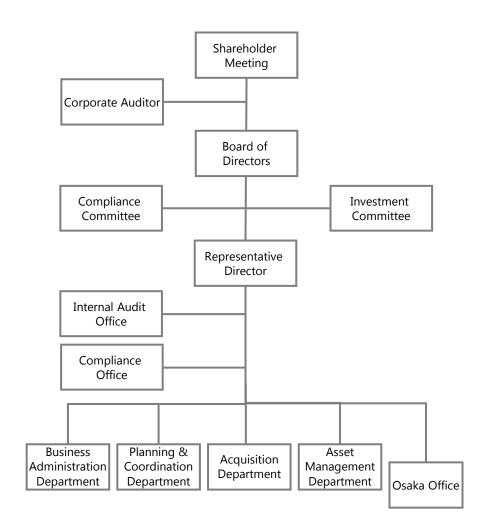


#### **Company overview** (as of Aug. 16, 2017)

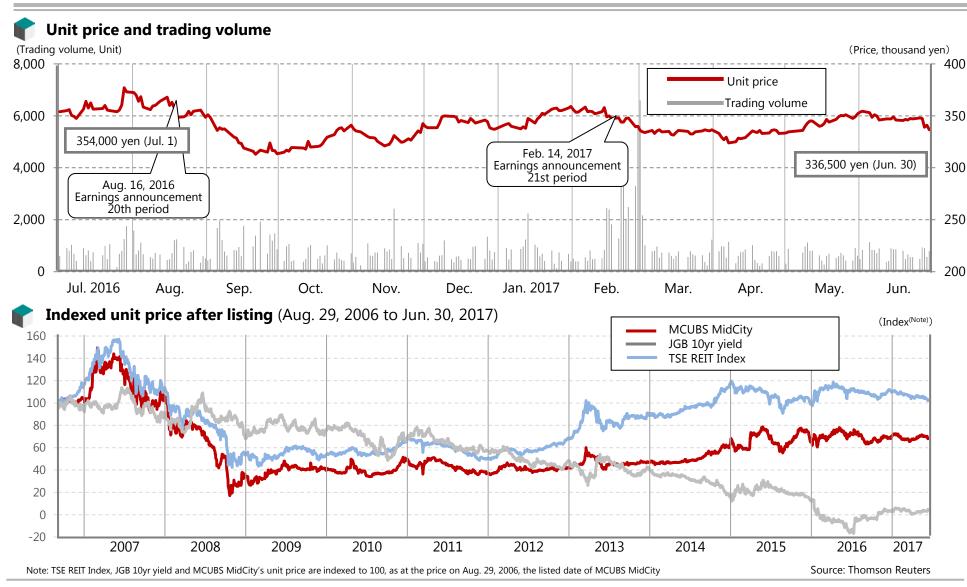
| Name             | MCUBS MidCity Inc.   |   |
|------------------|--|---|
| Location         | 2-7-3 Marunouchi, Chiyoda-ku, Tokyo  |   |
| Establishment    | Sep. 1, 2005   |   |
| Capital          | 210 mn. yen  |   |
| Shareholders     | Mitsubishi Corp UBS Realty Inc. :65%<br>Kanden Realty & Development Co.,Ltd. : 35% |   |
| No. of employees | 29名  |   |
| Officers         | President & CEO & Representative Director  | Toyota Watanabe   |
|                  | Deputy President & Representative Director   | Naoki Suzuki  |
|                  | Managing Director<br>General Manager, Asset<br>Management Department               | Noriyuki Iijima   |
|                  | Director<br>(part time)  | Toru Tsuji<br>(President & CEO & Representative Director<br>of Mitsubishi CorpUBS Realty Inc.)          |
|                  | Director<br>(part time)  | Takanobu Yoshimoto<br>(Deputy President & Representative<br>Director of Mitsubishi CorpUBS Realty Inc.) |
|                  | Corporate Auditor (part time)  | Yushi Kamatani<br>(Executive Director, Mitsubishi CorpUBS<br>Realty Inc.)                               |
|                  | Corporate Auditor<br>(part time)   | Shuji Isone<br>(Corporate Auditor (full time),<br>Mitsubishi CorpUBS Realty Inc.)                       |



Structure (as of Aug. 16, 2017)



### **Historical unit price**





### MCUBS MidCity Investment Corporation

#### **Disclaimer**

- This material main contain forward-looking statements regarding results, plans, managerial targets and strategies. These forward-looking statements are based on current assumptions and preconditions for future events and trends of business circumstances, which are not necessarily correct. Actual results may vary widely from such statements according to various factors
- This material is prepared subject to the accounting principles generally accepted in Japan, unless otherwise stated
- This material is about analyses of financial results of MCUBS MidCity Investment Corporation (the "Investment Corporation"), and is not prepared for the purpose of inducement or invitation for any acquisition of investment securities of the Investment Corporation nor any execution of other financial transaction contracts. Investment decisions are to be made at investors' sole discretion and responsibility
- The Investment Corporation is a publicly-offered real estate investment corporation (J-REIT) investing in real estate and related assets the prices of which may fluctuate. Unitholders of the Investment Corporation may suffer loss when unit prices decline in the market or an amount of distributions declines, according to economic and interest rate circumstances, a balance of supply and demand for units, real estate market environment, fluctuations of prices of, and rent revenues from real estate properties under management, disasters, aggravation of financial status of the Investment Corporation and other reasons. For detail, please see "Investment Risk" stated in the Securities Registration Statement (offering circular) and the Securities Report of the Investment Corporation.

#### **Asset Management Company: MCUBS MidCity Inc.**

(Certified Financial Instruments Business Operator: Director of Kanto Local Financial Bureau (Kinsho) Registration No. 2888, and Member of The Investment Trusts Association, Japan)