

This is Okamoto, President & CEO of Mitsubishi Corp.- UBS Realty Inc.

Thank you for attending MCUBS MidCity's financial results presentation for the 28th fiscal period.

Firstly, I would like to report that MCUBS MidCity has executed a merger agreement with the Japan Retail Fund Investment Corporation as of today. We believed that the environment surrounding real estate is changing with the digital revolution such as digital transformation and shift in social structure such as the work-style reform, and establishing a structure that can flexibly respond to the change in environment will contribute to the enhancement of the shareholder value. With the spread of COVID-19 infections, changes that were expected to happen in the future are accelerating. To quickly respond to the rapidly changing environment and provide flexible real estate operation needed by the urban residents, we have decided to merge the two investment corporations.

After this, Mr. Matsuo, Head of the Offices Division will explain you about MCUBS MidCity's financial results for the 28th fiscal period and the forecast for the 29th fiscal period.

## **Financial summary**

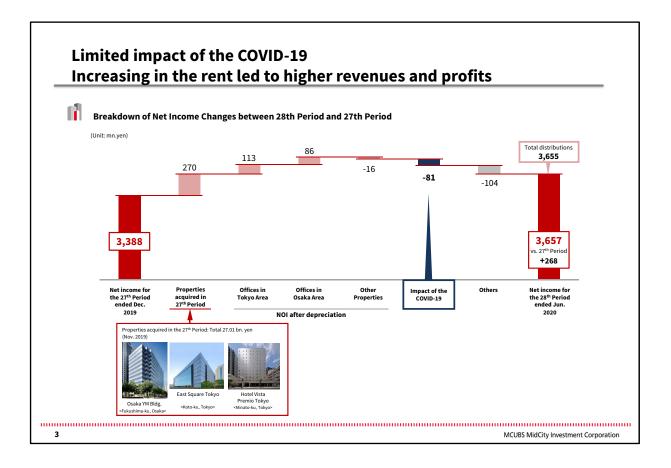
	Fiscal period ended Dec. 2019 (27 <sup>th</sup> Period)	Fiscal period ended Jun. 2020 (28 <sup>th</sup> Period)	Difference from 27 <sup>th</sup> Period	Difference from forecasts
Operating revenue	8,569 mn.yen	9,061 mn.yen	+5.7%	-0.5%
Operating income	<b>3,983</b> mn.yen	4,276 mn.yen	+7.4%	+0.7%
Net income	3,388 mn.yen	3,657 mn.yen	+7.9%	+0.9%
Total distributions Reversal of reserve for reduction entry of property)	<b>3,487</b> mn.yen (98 mn.yen)	3,655 mn.yen	+4.8%	_
Distribution per unit	<b>1,955</b> yen	<b>2,049</b> yen	+4.8%	+0.9%
Compared with forecasts in "SUMMARY OF FINANCIAL RESULTS FOR	THE SIX MONTHS ENDED DECEMBER 31, 2019" released	d on February 20, 2020.		

This is Matsuo, Head of the Office Division.

We are pleased to explain the MCUBS MidCity's financial results for the 28th fiscal period ended June 30, 2020.

During the fiscal period under review, our portfolio performed well, owing to the fullperiod contribution by the three new properties acquired in November 2019 and achievement of record high in the number of upward revision of rent for existing portfolio. Despite the spread of the novel coronavirus pandemic during the 28th fiscal period, its impact was limited, and we recorded an increase in revenue and profit. Operating revenue was ¥9,061 million, up 5.7% from the previous period, and net income was ¥3,657 million, up 7.9% from the previous period.

Distribution per unit was ¥2,049, up 4.8% from the previous period, and up 0.9% from the initial forecast.

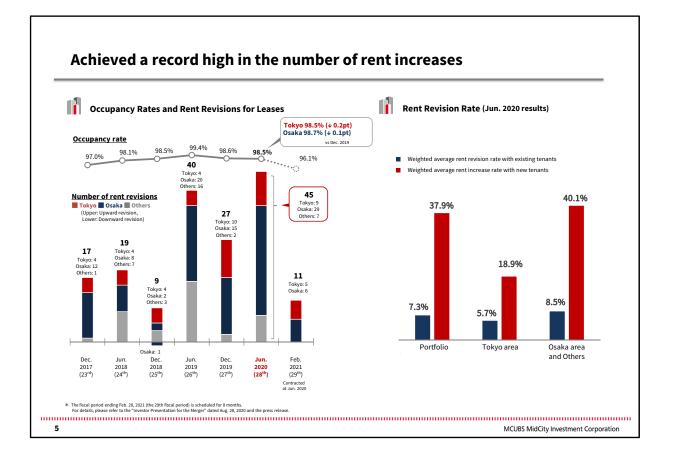


Let me explain detailed breakdown of the profit for the 28th fiscal period under review. Operating Income increased due to the increase of investment income from ¥270 million full-period contribution of the three new properties, upward revision of rent in Tokyo and Osaka areas, and the reduction of utility expenses. The impact of decrease in rent from COVID-19 for the whole portfolio was limited to ¥81 million, and the net income increased by ¥268 million from the previous period to ¥3,657 million, inclusive of the negative impact from COVID-19.

II Im	pacts of the C	OVID-19 on po	ortfol	io				
	Limited-tin	ne rent reductio	n supp	ort for tenants whose business has been severely affe	cted by the declaration of a state of emergency			
	Type R		re	Jun. 2020 Period 【Actual】 28th (for 6 months)	Feb. 2021 Period 【Forecast】 29th (for 8 months)			
Offi	ce Bldg.	87%						
	Office	82%		Few tenants request for rent reduction	Anticipated impacts of lower occupancy rate			
	Shop     4%       (incl. restaurant     (incl. restaurant       Hotel     3%       Retail facility     10%   Amount of the impact (per unit)			Especially restaurant tenants request for rent reduction	due to partial evictions (10 cases)* <ul> <li>Some variable income items were planned conservatively.</li> </ul>			
Hot				Request for rent reduction				
Ret				-	-			
Am				- 81 mn yen ( - 46 yen )	- 53 mn yen (- 30 yen)*			
					* Including the Forecast of Feb.2021 Period			
The	e portion of Hotels and shops (restaurants) are Small on our portfolio							

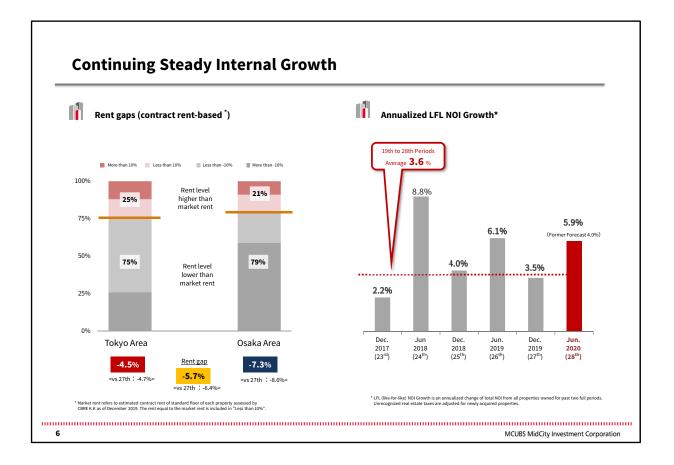
The impact of COVID-19 mainly involved request for reduction of the rent by restaurant tenants and hotel operators, but the proportion of restaurants and hotels in our portfolio is limited to about 5% in total.

When the state of emergency was declared in April 2020, some of the restaurant tenants and hotel operators were forced to temporarily suspend business, and we agreed to reducing the rent for a limited time after discussion with each tenant. To date, there have been very few requests for reduction of the rent from office tenants. Total impact of reduction of rent for the 28th fiscal period was ¥81 million yen, or 1.2% of the total rental revenues for the portfolio, which is minimal. As presently known impact on the 29th fiscal period, we have received cancel notification from some tenants, and the forecast for the 29th fiscal period incorporates a fall in the occupancy rate and rental revenues. At this point, total amount of the impact is limited to -¥53 million from small tenants believed to be affected by the pandemic, and the vacated area will not have significant effect compared to the past.

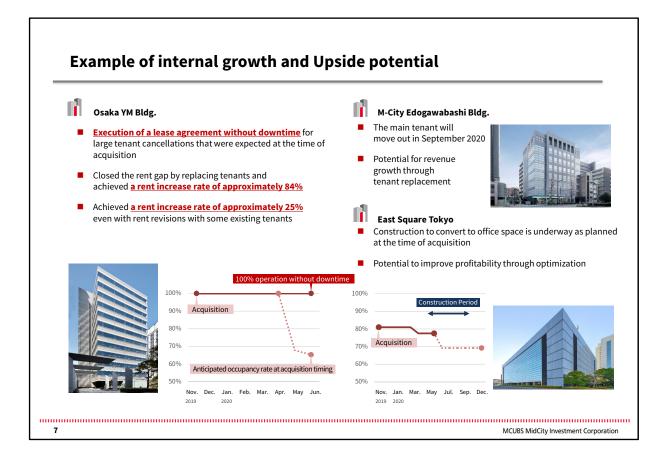


I will explain about the rent revisions for the 28th fiscal period on this page. We maintained high occupancy rate of 98.5%, down 0.1% from the previous period, and rent revisions continued to rise. We engaged in rent discussion with tenants that had significant rent gaps, providing detailed explanation on how low their rent was compared to the market rate. We believe this effort has contributed to the accumulation of upward revisions.

The average rent revision rate for the portfolio was 7.3%, slightly lower due to the impact of COVID-19. Average rent increase rate with new tenants in Osaka area was extremely high at 40.1%, continuing the strong performance. This was due to the extremely favorable leasing status of the Osaka YM Building acquired last autumn. However, we are feeling slight change in the tone in rent revision discussions with the tenants since the COVID-19 outbreak. Based on the interim financial results of corporations, fall in occupancy rate and contraction of leased floor space may occur, and we will continue to engage in close dialogue with tenants through our day-to-day relationship.



Rent gaps in Osaka area remain larger than in Tokyo area, and above 50% of tenants continue to lease space at levels more than 10% below the market rent. We believe the gap is closing from April 2020, due to the social circumstances under the COVID-19 pandemic (with consideration to tenant's situation and the size of the rent gap) and on-going rent revision discussions. We stated on the previous page that there has been 11 upward rent revision during the 29th fiscal period, and will continue to revise rent with tenants that have significant rent gaps through detailed discussion. The graph to the right indicates NOI growth for the existing portfolio. In addition to the increase in rental revenue, reduction of utilities and repairs expenses resulted in strong growth of 5.9% for this fiscal period. We have maintained the 3-4% internal growth rate for the 28th fiscal period.



Next, I would like to explain about examples of internal growth and upside potential. Osaka YM Building was acquired with the understanding that existing tenants had about 30% rent gap from the market rent, and increased revenue can be achieved through rent revision at the time of change of tenants and rent revision with existing tenants.

A large tenant existed at the end of April 2020, but lease up was completed without down time, and we achieved an extremely high rent increase of 84%.

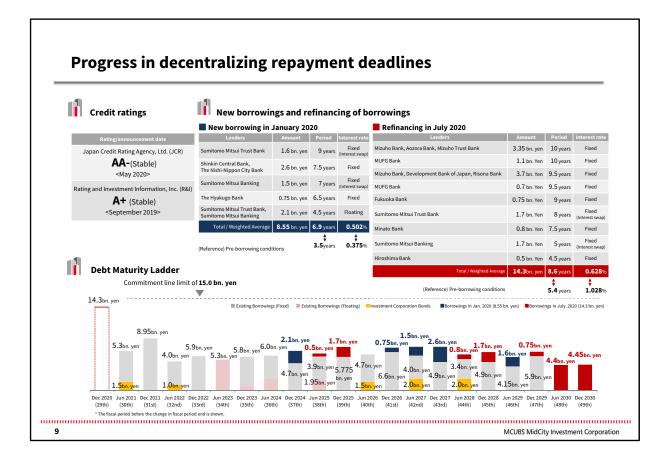
We have started rent revision discussions with some of the existing tenants, and achieved average rent increase of about 25%.

We received a cancel notification from a relatively small tenant during the 28th fiscal period, but the exiting "M-City Edogawabashi Bldg." tenant is relatively large. The exit is scheduled in September 2020, and the now we are searching new tenant for that space. "East Square Tokyo" is under renovation to convert the section formerly used as a data center to an office space, and we are aiming for completion at the end of October. Both of these properties currently have low occupancy and will lower the overall portfolio occupancy rate, but we hope to lease the space quickly as the office leasing market environment is changing. The space is accounted for as vacant for the outlook for the 29th fiscal period, so they both present upside revenue potential.



Now, I will explain about the renovation of the "Sendai Capital Tower".

The basement floor had poor visibility, occupied by restaurant tenants at the time of acquisition, but they did not have good customer traffic. On the other hand, there was strong demand for the office building located in front of the Sendai Station terminal. So from the time of acquisition, we believed moving the rental conference rooms used by the tenants on the 16th floor to the basement and leasing the previous rental conference room as office space would be the optimal use. We think the new office will be appreciated by the tenants offering comfortable space for communication. We are pleased to have finally started the renovation process.

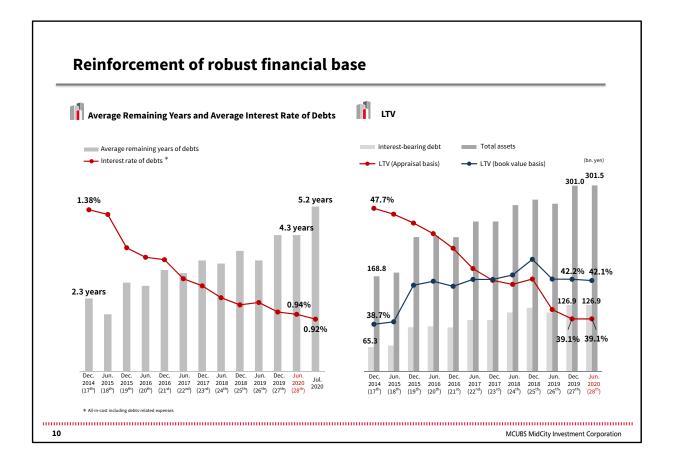


Next, let me explain about our financial status.

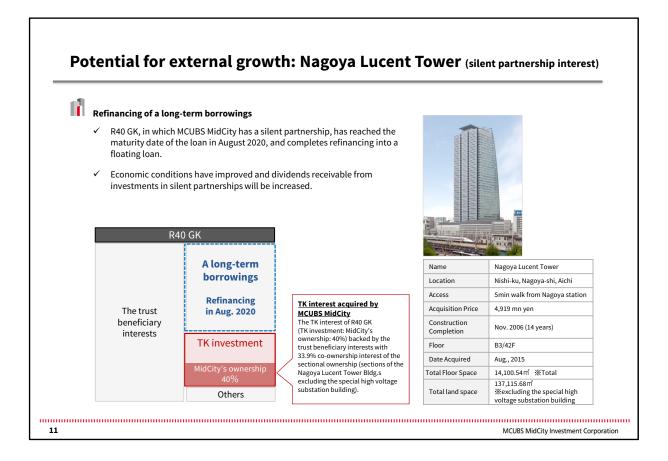
In May 2020, JCR reviewed our rating and maintained the AA rating.

We believe our continuous efforts on financial improvement and steady portfolio management results have been appreciated.

Refinancing of ¥14.3 billion executed in July was realized with continued support from our lender, with extended loan period and lower interest rate. Five years have passed since MC-UBS started managing MidCity, and we believe we have been achieved one of the original target with the diversification of the balance of interest-bearing debts.

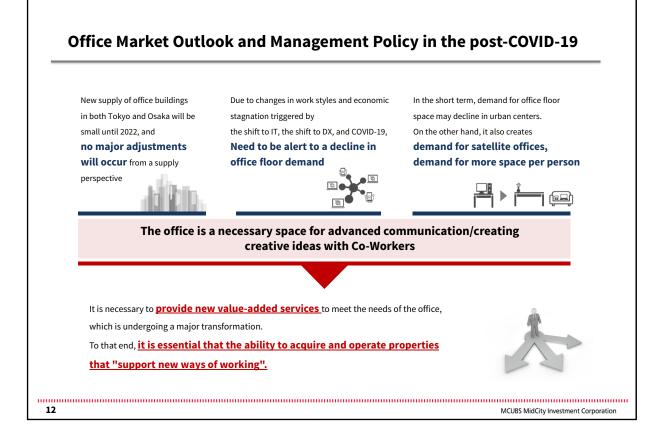


As a result, we achieved longest average duration of loans with the lowest level of interest rates. LTV was 39.1%, maintaining the sufficient buffer similar to the 27th fiscal period, allowing for stable fund operation under the uncertain economic environment.



Now, let me report on the "Nagoya Lucent Tower". We hold a silent partnership interest in this property. With the maturity of a loan in August 2020, we converted from fixed interest to variable interest loan, and improved the terms and conditions at the same time.

We believe this refinance will contribute additionally about 10 yen in DPU per fiscal period, and also created external growth potential.



At the opening, Mr. Okamoto provided a simple explanation on the change in environment surrounding real estate, and I would like to add a quick explanation about our approach, focusing on the impact on the office market. New supply of office buildings in both Tokyo and Osaka will be small until 2022, and we believe no major adjustments will occur from a supply perspective. In terms of demand, the COVID-19 pandemic may trigger a new style of working and promote change such as working from home, leading to a fall in the demand for office space.

In addition, there is concern over decrease in office demand for cost cutting purposes as the pandemic causes economic stagnation.

We cannot make a definitive projection of office demand, but as the combination of working at home and office becomes the mainstream style of work, offices that require commuting should acquire status as a special place for high level of communication and for generating creative ideas. Consequently, providing new added values that differ from the conventional office to support the new work-style will become critical. The merger with Japan Retail Fund will enable us to utilize the network of tenants and know-how for creating space where people gather and interact that it cultivated through operation of commercial facilities.

iving, announced a merger w same asset management com	ith Japan Retail Fund Inve Ipany.	al estate assets constituting the basis for urban estment Corporation, which is managed by the nately <b>1.2</b> trillion yen in asset size
Name of the new investment corporation	Japan Metropolita (Abbreviation : JMF)	n Fund Investment Corporation
Method of the Merger		apan Retail Fund Investment Corporation (JRF) MCUBS MidCity Investment Corporation (MMI)
M&A Schedule	August 28, 2020 September 13, 2020 October 22, 2020 February 25, 2021 March 1, 2021	Execution of the Merger Agreement Record date for meeting of unitholders Meeting of unitholders Delisting Effective date of the Merger
Asset Manager	Mitsubishi CorpUBS Re	alty Inc.

The merger will create one of the largest diversified REIT in Japan, allowing for active property management. The schedule of the merger is shown here. Subject to a resolution at the meeting of unitholders in October, the merger shall become effective as of March 1, 2021.

Assuming that the merge	er takes effect, fiscal period e	nding Feb. 2021 is scheduled for 8 months.		
	olders' interests, reserve for payment upon the merger.	reduction entry from the replacement of ass	ets are	
	Fiscal Period ended Feb. 28, 2021 (29th Period) Forecast Jul. 1, 2020~ Feb. 28, 2021 (8month)	Prerequisite	Fiscal Period ended Jun. 30, 2020 (28th Period) Actual	Compared to the 28th Period Actual
Operating revenue	<b>12,233</b> mn yen	Anticipate lower occupancy rates due to the COVID- 19. Some variable income items were planned conservatively.	9,061 mn yen	+35.0%
Operating income	<b>5,322</b> mn yen	The odd period is the period when utility costs are high. Repairs expenses were estimated conservatively.	<b>4,276</b> mn yen	+24.5%
Net income	<b>4,379</b> mn yen	Incl. 142 million yen in merger-related expenses	3,657 mn yen	+19.8%
Reversal of reserve for reduction entry	<b>998</b> mn yen		_	_
Amount of payment upon the merger	5,377 mn yen	When the merger takes effect, calculated cash payment upon the merger that will be paid in lieu of cash equivalent to cash distributions for the last business period.	Total distributions 3,655 mn yen	+47.1%
Payment upon the merger per unit	<b>3,014</b> yen	assuming 29th Period is the last business period	Distribution per unit 2,049円	+47.1%

Lastly, let me explain about the forecast of financial results for the fiscal period ending in February 2021.

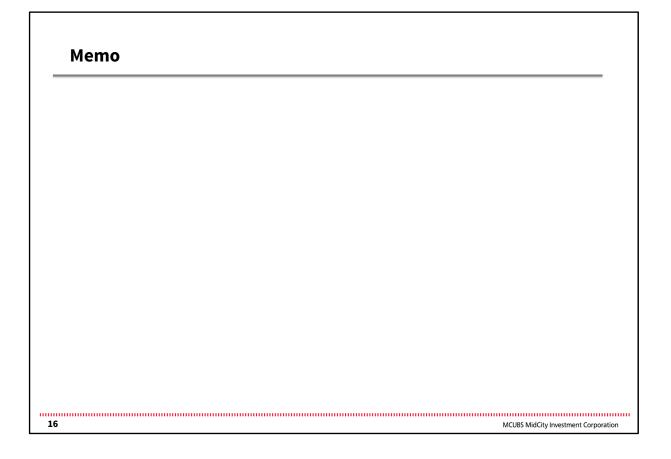
As I explained in the previous slide, MCUBS MidCity will become a new fund as of March 1, 2021. The current fiscal period will end on February 28, 2021, creating an eight months fiscal period, extended by two months from the usual six months period. Consequently, the net income is expected to increase as shown on the table. Forecast revenue incorporates conservative operating revenue and income, and includes ¥142 million merger-related expenses.

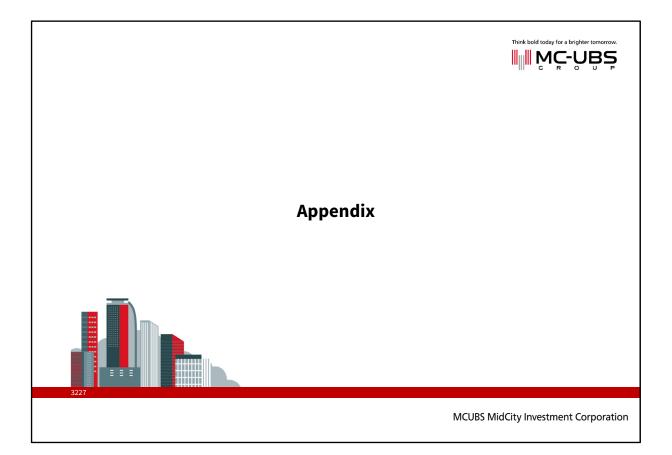
In addition to the net income, ¥998 million reserved for reduction entry from gain on sale of properties will be fully reversed to distribute to the unitholders. As a result, the sum of ¥4,379 million net income and ¥998 million reserve for reduction entry will be the source of ¥5,377 million payment upon the merger. The payment upon the merger in lieu of cash equivalent to cash distributions for existing unitholders will be ¥3,014 per unit.

Continue proactive ESG initiatives	
<ul> <li>Responding flexibly to changing demands for office functions su</li> <li>Maintaining a high reputation by external agencies through advantagencies</li> </ul>	,,,,
For the Next Generation Office	Maintaining a high reputation by external agencies
One of the most important ESG materiality is "health, comfort and convenience for people (residents)".	<ul> <li>Green Star in the GRESB for 4 consecutive years</li> <li>Acquired the highest Green Star for the fourth consecutive years</li> </ul>
Improved space for tenant employees Renewed communication and refreshment areas	Acquired the highest rating of 5 stars for two consecutive years     G R E S B * * * * * * * 2019
Example: Yokohama i-land Tower, Sendai Capital Tower	Received "AA" ESG rating from MSCI Japan for the first time in J-REIT and maintain the "AA" rating in 2020
Yokohama i-land Tower	<ul> <li>Included in MSCI Japan ESG Select Leaders Index (December 2018) <sup>1</sup> Index in which GPF makes passive investments linked to the index     </li> </ul>
Acquired "CASBEE for Wellness Office" certification	Acquired <u>"AA" ESG rating for the first time in J-REIT</u> (March 2019)
Acquired "CASBEE for Smart Wellness Office" certification for the first time	<ul> <li>Three Investment Corporations for which MCUBS is the asset manage ranked among the eight J-REITs included in the index</li> </ul>
in J-REIT which comprehensively evaluates	As of June 2020 ESG rating
next-generation office models by acquiring both "CASBEE for Real Estate" certification	MCUBS MidCity Investment Corporation AA
and "CASBEE for Wellness Office"	Japan Retail Fund Investment Corporation
certification. (November 2019)	Industrial & Infrastructure Fund Investment Corporation

Partly due to the impact of COVID-19, requirements for office functions are changing, such as the new focus on "workability." As shown on page 15, we became the first J-REIT to acquire the "CASBEE for Smart Wellness Office" certification, which comprehensively evaluates next-generation office models, and we believe we can flexibly respond to the changing demands by continuing our active commitment to ESG initiatives. We were also the first J-REIT to receive "AA" in ESG rating from MSCI Japan in 2018, and have retained the rating since. We aim to maintain our strength and respond to future changes in the business environment.

This concludes the explanation on the financial results for the 28th fiscal period and the forecast for the 29th fiscal period. Thank you for your attention.





## List of portfolios

	Property No.			Acquisition price (mn.yen)	Appraised value (mn.yen)	Book value (mn.yen)	Appraisal vs book value	Leasable space (㎡)	Occupancy rate (%)	No. of tenants
Office									(50)	
	OT-1	Sumitomo Fudosan Ueno Bldg. No. 6	Taito-ku, Tokyo	7,460	8,690	7,495	15.9%	6,858.16	100.0	
	OT-2	G-Square Shibuya Dogenzaka	Shibuya-ku, Tokyo	12,220	17,000	12,098	40.5%	5,051.06	100.0	
	OT-3	Shibuya Sakuragaoka Square	Shibuya-ku, Tokyo	17,130	19,700	17,251	14.2%	6,379.66	100.0	
	OT-4	Yokohama Creation Square	Kanagawa-ku, Yokohama	7,080	8,250	6,967	18.4%	12,704.18	99.2	4
	OT-5	Cube Kawasaki	Kawasaki-ku, Kawasaki	20,050	23,600	20,539	14.9%	24,494.06	100.0	1
	OT-6	Higashi Nihombashi Green Bldg.	Chuo-ku, Tokyo	2,705	3,200	2,827	13.2%	3,254.77	100.0	
Tokyo	OT-7	Sasazuka Center Bldg.	Shibuya-ku, Tokyo	8,700	9,310	9,044	2.9%	8,240.30	100.0	
area	OT-8	USC Bldg.	Koto-ku, Tokyo	10,800	11,500	11,037	4.2%	12,487.73	93.9	
	OT-9	Yoshiyasu-Kanda Bldg.	Chiyoda-ku, Tokyo	4,000	4,250	4,207	1.0%	3,149.39	100.0	
	OT-10	TOYOTA MOBILITY SERVICE Bldg.	Chuo-ku, Tokyo	9,200	10,400	9,560	8.8%	6,123.81	100.0	
	OT-11	M-City Akasaka 1-chome Bldg.	Minato-ku, Tokyo	4,205	4,470	4,379	2.1%	2,550.44	100.0	1
	OT-12	Yokohama i-land Tower	Naka-ku, Yokohama	22,100	23,900	23,640	1.1%	25,460.50	100.0	
	OT-13	M-City Edogawabashi Bldg.	Bunkyo-ku, Tokyo	4,070	4,240	4,124	2.8%	3,472.70	100.0	
	OT-14	East Square Tokyo	Koto-ku, Tokyo	9,500	9,760	9,924	-1.7%	12,208.42	77.5	1
	00-1	Twin 21	Chuo-ku, Osaka	68,700	60,300	65,443	-7.9%	82,304.82	98.0	10
	00-5	MID Imabashi Bldg.	Chuo-ku, Osaka	3,270	2,670	3,043	-12.3%	4,277.63	100.0	2
Osaka	00-7	Kitahama MID Bldg.	Chuo-ku, Osaka	10,800	11,500	10,216	12.6%	10,189.49	100.0	1
area	00-8	MID NishiHommachi Bldg.	Nishi-ku, Osaka	3,550	2,600	3,299	-21.2%	3,881.74	100.0	1
	00-9	Higobashi MID Bldg.	Nishi-ku, Osaka	3,000	4,400	2,737	60.7%	4,655.57	100.0	1
	00-10	Osaka YM Bldg.	Fukushima-ku, Osaka	6,310	8,180	6,602	23.9%	9,952.88	100.0	2
	OR-1	Sendai Capital Tower	Aoba-ku, Sendai	5,500	6,800	5,744	18.4%	12,999.80	95.2	7
			Subtotal (Office/21 properties)	240,350	254,720	240,186	6.1%	260,697.11	97.7	40
	than office									
Tokyo	RT-1	AEON MALL Tsudanuma	Narashino-city, Chiba	26,100	29,000	23,276	24.6%	101,210.44	100.0	
area Osaka	HT-1	Hotel Vista Premio Tokyo	Minato-ku, Tokyo	11,200	11,000	11,660	-5.7%	4,236.46	100.0	
area	RO-1	Konami Sports Club Kyobashi	Miyakojima-ku, Osaka	2,780	3,430	2,302	49.0%	9,586.26	100.0	
	HR-1	Dormy Inn Hakata Gion	Hakata-ku, Fukuoka	2,280	4,560	2,043	123.1%	5,554.91	100.0	
		Subt	otal (Other than office/4 properties)	42,360	47,990	39,282	22.2%	120,588.07	100.0	
THE IS A	erest for of	P	Subtotal	282,710	302,710	279,468	8.3%	381,285.18	98.5	40
Nagoya		Nagoya Lucent Tower					i			
area	TK-1	(Equity Investments in Silent Partnership)	Nishi-ku, Nagoya	4,919	-	-			-	
			Total	287,629	302,710	279,468	8.3%	381,285.18	98.5	40
* As of th	e end of Jun	ie 2020								



MCUBS MidCity Investment Corporation

Disclaimer

- This material main contain forward-looking statements regarding results, plans, managerial targets and strategies. These forward-looking statements are based on current assumptions and preconditions for future events and trends of business circumstances, which are not necessarily correct. Actual results may vary widely from such statements according to various factors
- This material is prepared subject to the accounting principles generally accepted in Japan, unless otherwise stated
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Asset Management Company: Mitsubishi Corp. UBS Realty Inc. (Certified Financial Instruments Business Operator: Director of Kanto Local Financial Bureau (Kinsho) Registration No. 403, and Member of The Investment Trusts Association, Japan)